



Illinois Tollway **DIVERSITY**

Driving Economic Opportunities

BUILDING FOR SUCCESS

*Gain a Competitive Edge
With Bid Credit Incentives*

June 26, 2023



HOUSEKEEPING RULES



Housekeeping Rules



WELCOME & INTRODUCTIONS

Gain a Competitive Edge With Bid Credit Incentives



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Illinois Tollway **DIVERSITY**

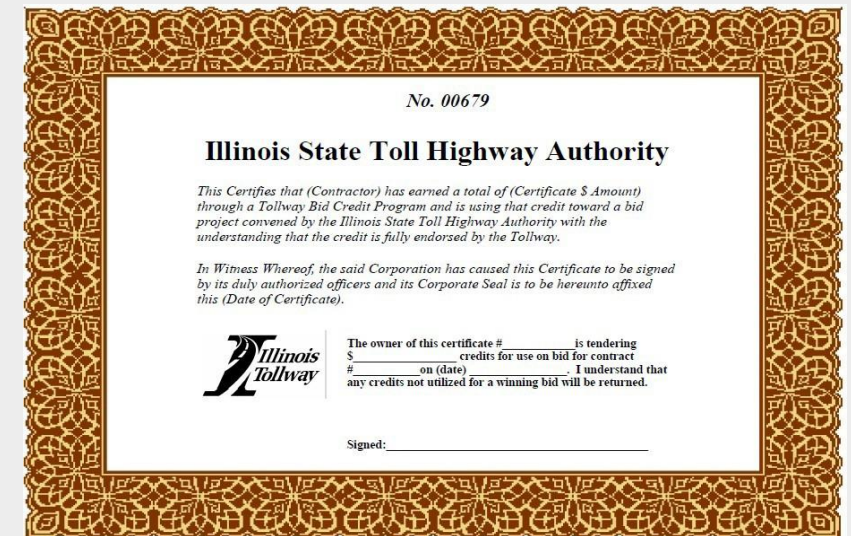
Driving Economic Opportunities

Gain a Competitive Edge With Bid Credit Incentives
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WHAT ARE BID CREDITS?

Overview

- ✓ Bid credits are virtual dollars that may be applied toward future Illinois Tollway construction bids
 - ✓ Lower base bid amounts
 - ✓ Increase the chances of winning the contract as the low bidder
 - ✓ Give contractors a bidding advantage on Tollway construction contracts in a highly competitive industry



BENEFITS OF BID CREDITS

Increased Odds of Winning Contracts

Example Bid

	<u>Bidder A</u>
Base Bid:	\$ 3,425,000.00
Bid Credits:	- \$ 0.00
Final Bid:	<u>\$3,425,000,00</u>



	<u>Bidder B</u>
Base Bid:	\$ 3,475,000.00
Bid Credits:	- \$ 60,000.00
Final Bid:	<u>\$3,415,000,00</u>



THREE WAYS TO OBTAIN BID CREDITS



ConstructionWorks

POWERED BY THE ILLINOIS TOLLWAY

Teaching Trades, Building Careers



EARNED CREDIT PROGRAM

POWERED BY THE ILLINOIS TOLLWAY

Putting your Best Bid Forward



PARTNERING for GROWTH

POWERED BY THE ILLINOIS TOLLWAY

Taking your Business to the Next Level

Workforce Development

Relationship-Building



Construction Works

CONSTRUCTIONWORKS

Overview

- ✓ Designed to create a pipeline of diverse individuals ready to enter careers in the heavy highway and related construction industry
- ✓ Potential candidates are connected to a network of experienced career and pre-apprenticeship training partners
- ✓ These candidates have unprecedented level of access to comprehensive job training, support, placement and retention services



CONSTRUCTIONWORKS

Bid Credit Potential

- ✓ Contractors earn bid credits for employing ConstructionWorks hires on any public works project in the state of Illinois
 - ✓ Operating Engineers & Structural Steel Ironworkers: 75¢ per dollar earned
 - ✓ All other Skilled Trades and Fabricators: 65¢ per dollar earned
 - ✓ Laborers: 55¢ per dollar earned
 - ✓ Additional \$5,000 bid credit bonus for first-time hires after 160 hours worked

CONSTRUCTIONWORKS

2023 Accomplishments to Date

- ✓ Total Construction Hires: 54
- ✓ Hires on tollway contracts: 3
- ✓ CW Total Bid Credit Wages: more than \$353,770
- ✓ CW Bid Credits earned: nearly \$ 8,460





EARNED CREDIT PROGRAM

EARNED CREDIT PROGRAM

Overview

- ✓ Provides opportunities for historically underrepresented segments of the heavy highway construction workforce
- ✓ Earn bid credits by hiring from a pool of eligible job candidates
- ✓ ECP is a race- and gender- neutral program
- ✓ Candidate eligibility is determined through the IDES screening process



EARNED CREDIT PROGRAM

Bid Credit Potential

- ✓ Bid credits are earned for each dollar paid to ECP workers on any Tollway or Illinois construction project
 - ✓ Operating engineers and structural steel ironworkers: 50 cents per dollar earned
 - ✓ All other skilled trades and fabricators: 40 cents per dollar earned
 - ✓ Laborers: 30 cents per dollar earned
 - ✓ Additional \$5,000 bid credit bonus for first-time hires after 160 hours worked

EARNED CREDIT PROGRAM

2023 Accomplishments to Date

- ✓ ECP hires: 8
- ✓ Wages paid: more than \$805,250
- ✓ Total bid credits earned: nearly \$26,000



A photograph of a construction site. A large yellow crane is lifting a heavy metal beam with blue slings. Several construction workers in high-visibility vests and hard hats are standing around the site. In the background, there are construction materials and a road sign. A semi-transparent graphic of a road network with colored dots is overlaid on the image.

PARTNERING for GROWTH

PARTNERING FOR GROWTH PROGRAM

Overview

- ✓ Encourages contractors and consultants to assist small, diverse and veteran-owned businesses
- ✓ Flexible agreements allow firms to form relationships and work together without specific a contract
- ✓ Offers participating mentors and proteges the opportunity to earn up to \$100,000 per year in bid credits



PARTNERING FOR GROWTH PROGRAM

Available Support Services

Technical Assistance Program

- ✓ Mandatory enrollment and assessment of construction protégés
- ✓ Recruit primes for partnerships and matchmaking
- ✓ Monitor relationships and prepare documentation
- ✓ Provide supplemental training to protégés



PARTNERING FOR GROWTH PROGRAM

Accomplishments

25

Total agreements
to date



\$4.04 M

Awarded to date in Tollway
bid credits



ILLINOIS TOLLWAY DIVERSITY PROGRAM CONTACTS

CONSTRUCTIONWORKS PROGRAM



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EARNED CREDIT PROGRAM



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PARTNERING FOR GROWTH PROGRAM



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QUESTION & ANSWER SESSION

DIVERSITY AND STRATEGIC DEVELOPMENT

Programs

- Business assistance
- Mentoring and training
- Construction industry training and hiring opportunities

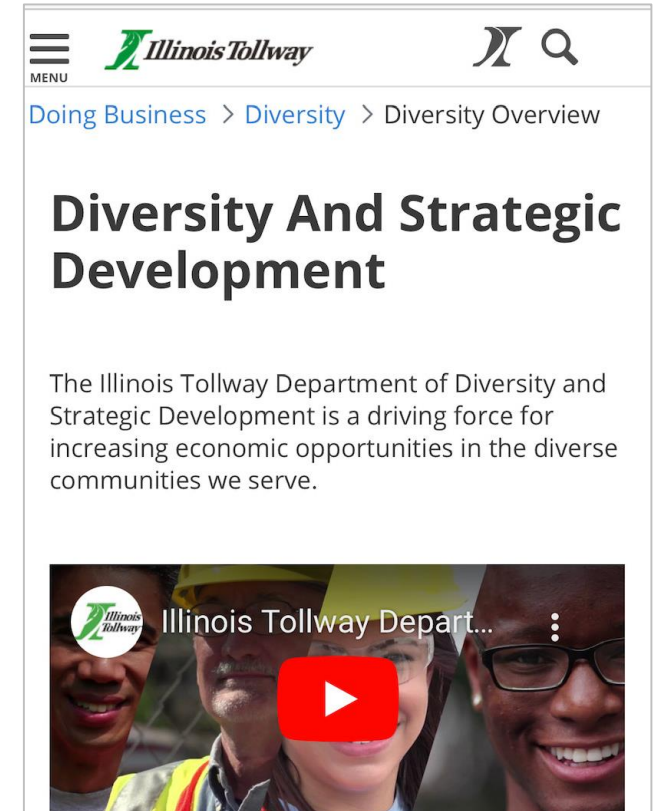
Initiatives

- Virtual outreach sessions
- Training webinars
- Contracting opportunity emails

Register for Tollway Diversity alerts!

- lperez@getipass.com

Visit illinoistollway.com to get started





THANK YOU