

2014 Year-End Budget to Actual Review

(Preliminary and Unaudited)

March 26, 2015

2014 Highlights –

October Revised Estimate* to Actual Comparisons

- Revenue \$1,036 million
 - \$14 million greater than the October revised estimate
 - ✓ Toll revenue and evasion recovery \$10.7 million or 1.1 percent greater
 - ✓ Concession, investment and miscellaneous revenue \$3.4 million greater.
- Maintenance and Operations
 - \$1 million less than the revised budget
 - ✓ 2014 revised M and O budget included a supplemental increase of \$3.5 million for winter-related payroll, materials and fuel
- ☐ Capital Program \$1,119 million
 - \$67 million less than the October revised estimate
 - Project cost savings and schedule changes were key drivers
 - Highest annual spending in Tollway history

^{*} Revenue and Capital Program estimates for 2014 were revised in October and presented in the 2015 Budget. In addition, the 2014 M and O revised budget included a \$3.5 million supplement approved by the Tollway Board of Directors in October.



2014 – Revenue

Total revenue was \$14.2 million greater than the October revised estimate

| (\$ millions) | Rev.Est. | | | |
|------------------------------|---------------|---------------|----------------|---------------|
| , | <u>(Oct.)</u> | <u>Actual</u> | <u>\$ Var.</u> | <u>% Var.</u> |
| Toll and Evasion Recovery | \$1,012 | \$1,022.7 | \$10.7 | 1% |
| Concessions | 2.0 | 2.1 | 0.1 | 5% |
| Investment Income | 0.7 | 1.0 | 0.3 | 49% |
| Miscellaneous | 7.3 | 10.3 | 3.0 | 41% |
| Total Revenue | \$1,022 | \$1,036.2 | \$14.2 | 1.4% |

Note: Numbers may not add to totals due to rounding.

2014 Transactions

- **✓ Commercial vehicles**
 - Grew 5.8 percent yearover-year
 - 0.6 percent greater than revised estimate
- ✓ Passenger vehicles
 - Grew 2.3 percent yearover-year
 - 0.6 percent greater than revised estimate



2014 – Maintenance and Operations

| (\$ millions) | Rev.Budget (Oct.) | Act. | \$ Var. | <u>% Var.</u> |
|---------------------------|-------------------|---------|---------|---------------|
| Payroll and Related Costs | \$161.4 | \$161.3 | \$(0.1) | -0.1% |
| Group Insurance | 30.1 | 29.9 | (0.1) | -0.5% |
| Contractual Services | 60.0 | 55.0 | (5.0) | -8.3% |
| Materials/Oper. Supplies | 9.6 | 10.8 | 1.2 | 12.2% |
| Utilities | 6.0 | 7.4 | 1.4 | 23.7% |
| All Other Insurance | 10.5 | 11.3 | 0.8 | 8.0% |
| Parts and Fuel | 7.0 | 8.3 | 1.3 | 17.8% |
| Equip. Rental/Maintenance | 15.7 | 15.8 | 0.1 | 0.8% |
| Other Misc. Expenses | 1.1 | 0.7 | (0.4) | -36.5% |
| Recovery of Expenses | (2.4) | (2.7) | (0.3) | -11.6% |
| Total | \$299.0 | \$297.8 | (\$1.1) | -0.4% |

Key Drivers

- √ Timing of purchases/payments
 - Contractual services
- ✓ Parts and Fuel
- ✓ Materials/Oper.
 Supplies
- ✓ Utilities rates and new locations



2014 – Capital Program

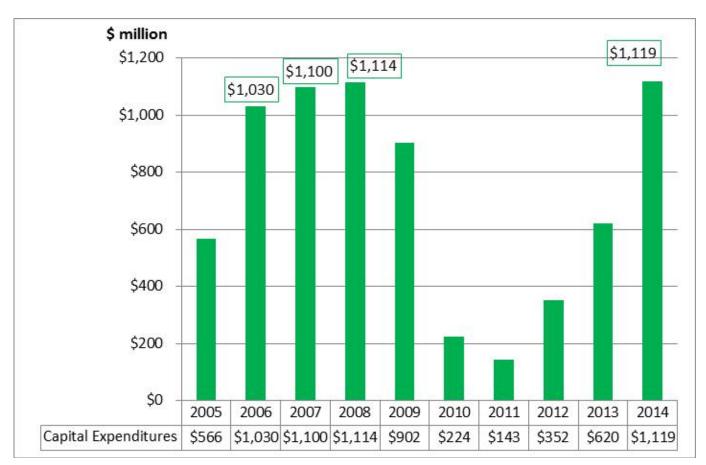
2014 Spending at record level

| (\$ millions) | Rev.Est.(Oct) | Act. | \$ Var . | <u>% Var.</u> |
|----------------------------------|---------------|-----------|-----------------|---------------|
| Tri-State Tollway | \$9.3 | \$3.0 | (\$6.3) | -68% |
| Reagan Memorial Tollway | 11.4 | 13.5 | 2.1 | 19% |
| Jane Adams Memorial Tollway | 646.1 | 616.5 | (29.5) | -5% |
| Veterans Memorial Tollway | 5.0 | 2.2 | (2.8) | -56% |
| Open Road Tolling | 2.7 | 1.9 | (8.0) | -31% |
| Systemwide Improvements | 172.2 | 162.4 | (9.9) | -6% |
| Tri-State Interchange I-294/I-57 | 46.4 | 40.9 | (5.5) | -12% |
| Elgin O'Hare Western Access | 235.5 | 241.7 | 6.2 | 3% |
| Illinois Route 53/120 | 2.7 | 1.5 | (1.2) | -43% |
| Move Illinois and CRP | \$1,131.2 | \$1,083.6 | (\$47.6) | -4% |
| Other Capital Projects | 55.4 | 50.6 | (4.8) | -9% |
| Capital Program Subtotal | \$1,186.5 | \$1,134.1 | (\$52.4) | -4% |
| IGA Reim. and Other Adjust. | 0 | (14.8) | (14.8) | N/A |
| Total Capital Program | \$1,186.5 | \$1,119.3 | (\$67.2) | -6% |



2014 – Capital Program

2014 Spending at record level



Note: Annual expenditures as presented are net of reimbursements associated with Intergovernmental agreements.



2014 – SUMMARY

- Revenue \$14 million greater than the October revised estimate
- Maintenance and operations \$1 million below the revised budget
- Debt service transfers \$313 million and in line with the October revised estimate
- ☐ Capital Program spending totaled \$1,119 million
 - Highest annual spending in Tollway history



Appendix



Revenue – Fourth Quarter 2014

(\$ thousands)

| | | 4th Qtr | | Variance | |
|-----------------------------------|------------------|-----------|---------|----------|--|
| | October Estimate | Actual | \$ | % | |
| Toll Revenue and Evasion Recovery | \$253,575 | \$260,017 | \$6,442 | 2.5% | |
| Concessions | 425 | 495 | 70 | 16.4% | |
| Investment Income | 107 | 381 | 274 | 256.4% | |
| Miscellaneous | 775 | 2,173 | 1,398 | 180.4% | |
| Total Revenue | \$254,882 | \$263,066 | \$8,184 | 3.2% | |



Maintenance and Operations - Fourth Quarter 2014

(\$ thousands)

| | (\$ tilousullus) | | | | |
|---|------------------|----------|---------|----------|--|
| | 41 | 4th Qtr | | Variance | |
| | Revised Budget | Actual | \$ | % | |
| Payroll and Related Costs | \$42,370 | \$41,506 | (\$864) | -2.0% | |
| Group Insurance | 7,960 | 7,661 | (299) | -3.8% | |
| Contractual Services | 17,412 | 15,288 | (2,124) | -12.2% | |
| Materials/Operational Supplies/Other Expenses | 5,281 | 6,834 | 1,554 | 29.4% | |
| Utilities | 1,680 | 2,261 | 581 | 34.6% | |
| All Other Insurance | 2,608 | 3,194 | 586 | 22.5% | |
| Parts and Fuel | 2,539 | 2,496 | (43) | -1.7% | |
| Equipment/Office Rental and Maintenance | 3,726 | 4,385 | 659 | 17.7% | |
| Other Miscellaneous Expenses | 268 | 187 | (81) | -30.2% | |
| Recovery of Expenses | (490) | (647) | (158) | -32.2% | |
| Total Maintenance and Operations Expenditures | \$83,354 | \$83,164 | (\$190) | -0.2% | |



Capital Program – Fourth Quarter 2014

(\$ thousands)

| | 4th | 4th Qtr | | ance |
|---|------------------|------------|------------|---------|
| | October Estimate | Actual (1) | \$ | % |
| Tri-State Tollway (I-94/I-294/I-80) | \$3,647 | (\$621) | (\$4,267) | -117.0% |
| Reagan Memorial Tollway (I-88) | 2,779 | 4,005 | 1,226 | 44.1% |
| Jane Addams Memorial Tollway (I-90) | 167,652 | 161,043 | (6,610) | -3.9% |
| Veterans Memorial Tollway (I-355) | 2,547 | (73) | (2,620) | -102.9% |
| Open Road Tolling (ORT) | 2,000 | 577 | (1,423) | -71.1% |
| Systemwide Improvements | 56,946 | 45,461 | (11,485) | -20.2% |
| Tri-State Tollway (I-294)/I-57 Interchange | 7,795 | 6,076 | (1,719) | -22.1% |
| Elgin O'Hare Western Access | 80,315 | 76,004 | (4,311) | -5.4% |
| Illinois Route 53/120/Other Planning Studies | 1,020 | 398 | (622) | -61.0% |
| Move Illinois and CRP Subtotal | \$324,701 | \$292,870 | (\$31,830) | -9.8% |
| "Other" Capital Projects | 16,791 | 12,058 | (4,734) | -28.2% |
| Capital Program Subtotal | \$341,492 | \$304,928 | (\$36,564) | -10.7% |
| Intergovernmental Agreement Reimbursement and Other Adjustments (2) | - | (2,017) | (2,017) | N/A |
| Total Capital Program Expenditures | \$341,492 | \$302,911 | (\$38,581) | -11.3% |

⁽¹⁾ Capital Program Actual included accrued expenses for which payments have not been made as of December 31, 2014.



⁽²⁾ Intergovernmental Agreement Reimbursements were for work performed in prior periods.

Capital Program – 2014 October Estimate vs. Actual

Key variance highlights

| Elg • | in O'Hare Western Access schedule changes | \$6.2 million |
|----------|---|---------------|
| Rea | agan Memorial (I-88) schedule changes | \$2.1 |
| Jan | ne Addams Memorial Tollway (I-90) | |
| | schedule changes | (\$22.6) |
| | project cost savings | (\$ 6.9) |
| Sys | stemwide Improvements | |
| | schedule changes | (\$8.1) |
| - | project cost savings | (\$1.7) |



Capital Program – 2014 October Estimate vs. Actual

Key variance highlights

| Tri-State Tollway (I-94/I-294/I-80) | |
|--|-----------------|
| schedule changes | (\$6.0) million |
| Project cost savings | (\$0.3) |
| Tri-State Tollway (I-294)/I-57 Interchange | |
| schedule changes | (\$5.5) |
| Veterans Memorial (I-355) | |
| schedule changes | (\$0.3) |
| Project cost savings | (\$2.5) |
| Illinois Route 53/120 Extension | |
| schedule changes | (\$1.2) |
| Open Road Tolling | |
| schedule changes | (\$0.8) |



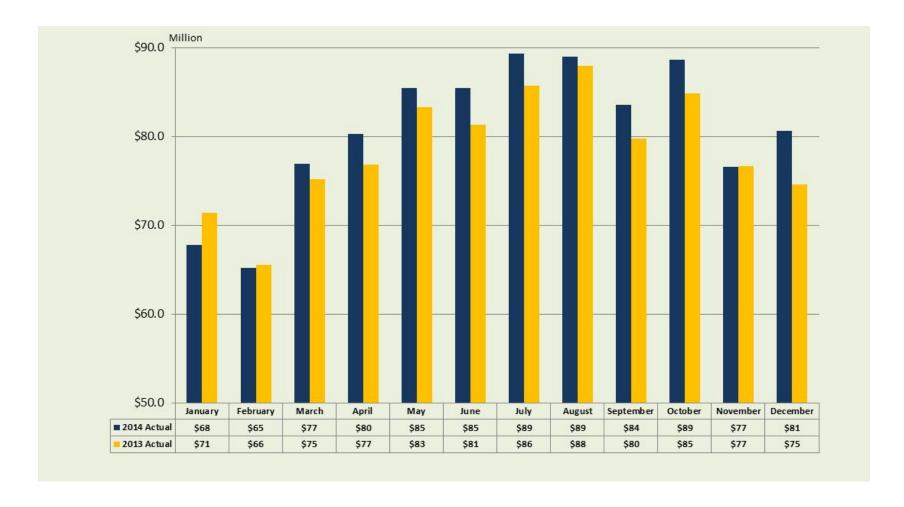
Revenue - 2014 vs. 2013 Actual

(\$ thousands)

| | | | Va | riance |
|-----------------------------------|-------------|-------------|----------|--------|
| | 2013 | 2014 | \$ | % |
| Toll Revenue and Evasion Recovery | \$997,373 | \$1,022,741 | \$25,369 | 2.5% |
| Concessions | 2,306 | 2,097 | (209) | -9.1% |
| Investment Income | 866 | 1,041 | 175 | 20.2% |
| Miscellaneous | 9,232 | 10,276 | 1,045 | 11.3% |
| Total Revenue | \$1,009,776 | \$1,036,156 | \$26,380 | 2.6% |



Monthly Toll Revenue – 2014 vs. 2013





Maintenance and Operations - 2014 vs. 2013 Actual

(\$ thousands)

| | | | Va | riance |
|---|-----------|-----------|----------|--------|
| | 2013 | 2014 | \$ | % |
| Payroll and Related Costs | \$150,273 | \$161,319 | \$11,046 | 7.4% |
| Group Insurance | 28,637 | 29,918 | 1,281 | 4.5% |
| Contractual Services | 50,924 | 55,058 | 4,135 | 8.1% |
| Materials/Operational Supplies/Other Expenses | 7,296 | 10,779 | 3,482 | 47.7% |
| Utilities | 6,341 | 7,372 | 1,031 | 16.3% |
| All Other Insurance | 12,664 | 11,318 | (1,346) | -10.6% |
| Parts and Fuel | 7,608 | 8,274 | 666 | 8.8% |
| Equipment/Office Rental and Maintenance | 15,138 | 15,785 | 648 | 4.3% |
| Other Miscellaneous Expenses | 890 | 690 | (200) | -22.5% |
| Recovery of Expenses | (2,258) | (2,691) | (433) | -19.2% |
| Total Maintenance and Operations Expenditures | \$277,512 | \$297,821 | \$20,308 | 7.3% |



Capital Program - 2014 vs. 2013 Actual

(\$ thousands)

| | | | Var | iance |
|---|------------|-------------|------------|--------|
| | 2013 | 2014 | \$ | % |
| Tri-State Tollway (I-94/I-294/I-80) | \$41,723 | \$2,961 | (\$38,762) | -92.9% |
| Reagan Memorial Tollway (I-88) | 7,695 | 13,498 | 5,803 | 75.4% |
| Jane Addams Memorial Tollway (I-90) | 298,919 | 616,545 | 317,626 | 106.3% |
| Veterans Memorial Tollway (I-355) | 20,938 | 2,203 | (18,735) | -89.5% |
| Open Road Tolling (ORT) | 3,091 | 1,870 | (1,221) | -39.5% |
| Systemwide Improvements | 106,880 | 162,367 | 55,487 | 51.9% |
| Tri-State Tollway (I-294)/I-57 Interchange | 55,353 | 40,946 | (14,407) | -26.0% |
| Elgin O'Hare Western Access | 53,109 | 241,652 | 188,543 | 355.0% |
| Illinois Route 53/120/Other Planning Studies | 979 | 1,517 | 538 | 55.0% |
| Move Illinois & CRP Subtotal | \$588,686 | \$1,083,558 | \$494,872 | 84.1% |
| "Other" Capital Projects | 43,111 | 50,551 | 7,441 | 17.3% |
| Capital Program Subtotal | \$631,797 | \$1,134,110 | \$502,313 | 79.5% |
| Intergovernmental Agreement Reimbursements and Other Adjustments | (\$11,820) | (14,784) | (\$2,964) | 25.1% |
| Total Capital Program Expenditures | \$619,977 | \$1,119,326 | \$499,348 | 80.5% |



2014 vs. 2013 Transactions

(millions)

| | 2014 | 2013 | % Change | 2014 | 2013 | % Change |
|-----------|--------------|----------------------|--------------|--------------|----------------------|--------------|
| _ | Transactions | Transactions | 2014 to 2013 | Transactions | Transactions | 2014 to 2013 |
| | PASSEI | NGER VEHICLES (TIER | 1) | LARGE C | OMMERCIAL VEHICLES (| TIER 4) |
| January | 51.7 | 54.6 | -5.2% | 5.3 | 5.3 | 0.0% |
| February | 50.6 | 50.3 | 0.6% | 5.1 | 4.9 | 3.9% |
| March | 59.4 | 58.3 | 2.0% | 5.7 | 5.4 | 6.5% |
| April | 61.0 | 58.8 | 3.8% | 6.0 | 5.6 | 6.8% |
| May | 65.4 | 63.7 | 2.8% | 6.1 | 5.9 | 4.2% |
| June | 64.7 | 62.3 | 4.0% | 6.0 | 5.5 | 9.6% |
| July | 67.5 | 65.2 | 3.5% | 6.2 | 5.7 | 7.9% |
| August | 67.1 | 66.8 | 0.5% | 6.1 | 6.0 | 2.5% |
| September | 62.5 | 60.5 | 3.2% | 6.2 | 5.6 | 9.9% |
| October | 65.6 | 63.4 | 3.5% | 6.6 | 6.2 | 6.2% |
| November | 59.7 | 58.6 | 1.8% | 5.6 | 5.5 | 2.5% |
| December | 61.9 | 58.1 | 6.6% | 5.8 | 5.2 | 11.1% |
| | 737.2 | 720.5 | 2.3% | 70.8 | 66.8 | 5.9% |
| | ALL COMM | ERCIAL VEHICLES (TIE | R 2-4) | | ALL VEHICLES | |
| January | 7.4 | 7.3 | 1.2% | 59.1 | 61.9 | -4.5% |
| February | 7.1 | 6.8 | 4.0% | 57.7 | 57.1 | 1.0% |
| March | 8.0 | 7.5 | 6.9% | 67.4 | 65.7 | 2.5% |
| April | 8.4 | 7.9 | 6.5% | 69.5 | 66.7 | 4.1% |
| May | 8.8 | 8.5 | 4.3% | 74.3 | 72.2 | 2.9% |
| June | 8.8 | 8.1 | 9.0% | 73.5 | 70.3 | 4.5% |
| July | 9.1 | 8.4 | 7.5% | 76.6 | 73.6 | 4.0% |
| August | 8.9 | 8.7 | 2.1% | 76.1 | 75.5 | 0.7% |
| September | 8.9 | 8.2 | 9.0% | 71.4 | 68.7 | 3.9% |
| October | 9.5 | 8.9 | 6.2% | 75.1 | 72.3 | 3.8% |
| November | 8.0 | 7.8 | 2.5% | 67.6 | 66.4 | 1.9% |
| December | 8.2 | 7.4 | 9.9% | 70.1 | 65.5 | 7.0% |
| | 101.0 | 95.5 | 5.8% | 838.3 | 816.0 | 2.7% |





THANK YOU