



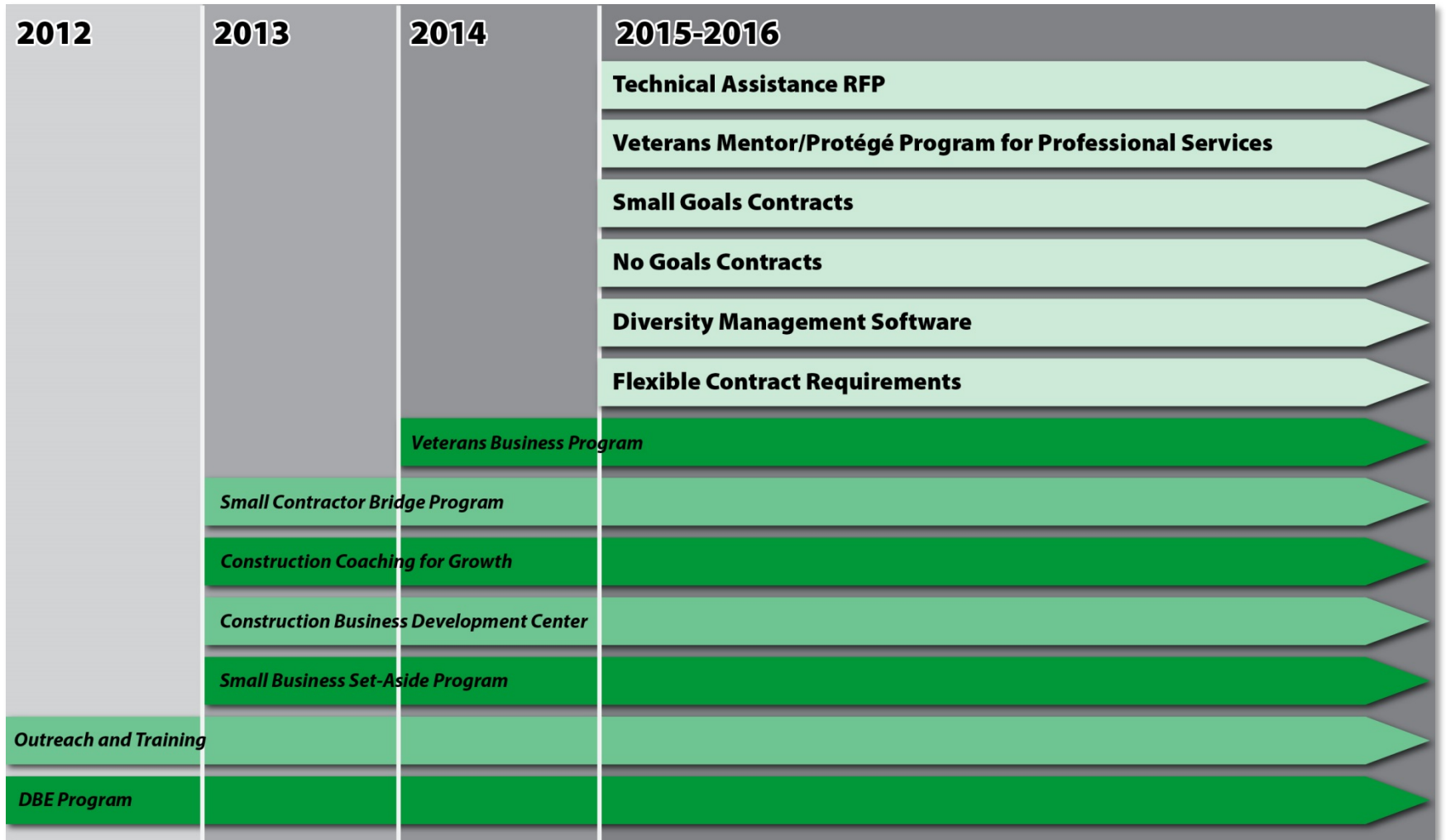
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# Continuing to Develop Technical Assistance

July 23, 2015

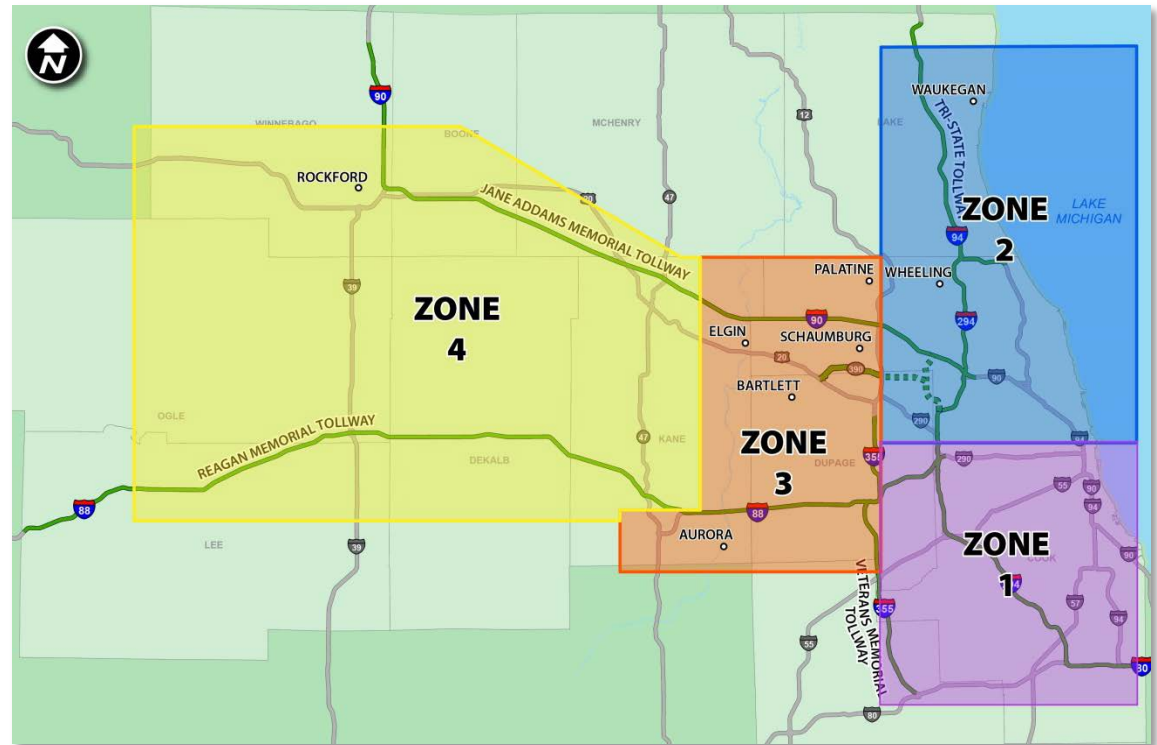
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# Continuing to Build Diversity Success



# Technical Assistance RFP

- ▶ Intensive, long-term ‘mentorship’ type technical assistance over multiple years designed to help firms succeed as prime contractors
- ▶ Zone 1 is already covered
- ▶ Zone 4 will be addressed at a later date



# Overview of Selected Assistance Providers

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- ▶ **Decades of experience working with historically disadvantaged contractor communities**
- ▶ **Knowledge of transportation infrastructure industry**
- ▶ **Track record of providing technical assistance services**
- ▶ **Strong teams with strategic partners**
- ▶ **Innovative approach in proposed mentorship model**



Illinois Black  
Chamber of Commerce





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**THANK YOU**

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# Appendix: Continuing the Pipeline

	CBDC	CC4G	New Technical Assistance
Terms	Unstructured format that addresses a specific question or issue a firm may have	3-month program of structured courses	Multi-year, highly structured mentorship program
Firm Types	Any firm may participate but primarily serves start-ups	Must have at least 3 years in business and \$500,000 in annual revenues	Targets experienced firms that have bid on contracts in the past
Services	One-on-one individual attention to address a specific issue or question; occasional workshops	Instructs firms on how to achieve a goals in a classroom setting with structured 3-month courses	Works hand-in-hand with firms to achieve goals through long-term 'mentorship' type assistance over multiple years
Metrics	<ul style="list-style-type: none"> <li>• Number of bids submitted</li> <li>• Number of participants served</li> </ul>	<ul style="list-style-type: none"> <li>• Number of bids submitted</li> <li>• Firm growth</li> <li>• Revenue growth</li> <li>• Number of participants served</li> </ul>	<p>All of the above as well as:</p> <ul style="list-style-type: none"> <li>• Increase in capabilities</li> <li>• Earning new prequalifications</li> <li>• Complexity of projects</li> <li>• Mentor/ Protégé agreements</li> <li>• Bonding, loans or lines of credit obtained</li> </ul>