

**PARTNERING FOR GROWTH AGREEMENT
VETERAN AND SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESSES (VOSBs)
For Construction Management (CM) Services**

**Prepared for:
Illinois State Toll Highway Authority (Tollway)**

Mentor Firm: Prime Consultant _____
Address _____

Protégé Firm: Subconsultant _____
Address _____

Project: Name _____
Project No. _____
County _____
PSB # / Item _____

This VOSB Partnering For Growth Agreement is designed to enhance the professional services capabilities of the Protégé firm, a business certified by the State of Illinois Department of Central Management Services (CMS) as a Veteran-owned small business or Service-disabled Veteran-owned small business, by participating in specific project tasks and business related activities with meaningful instruction and assistance from the Mentor firm.

Among the goals for the Protégé firm as a result of this agreement are a thorough understanding of the Tollway's policies and procedures to manage and execute Construction Management (CM) services, an increase in the capacity to perform professional engineering and environmental services work, enhancement of working relationships with the Tollway and other consultant engineering firms, and becoming or remaining a self-sufficient, competitive, and profitable business.

I. INTRODUCTION

Identify the Project and the Mentor and Protégé participants. In general, explain the objectives of the Partnering for Growth Agreement (hereinafter referred to as "Agreement") between both parties.

II. AREAS OF ASSISTANCE

- A. Provide a brief history of Protégé's past experience related to CM services. Identify any previous working relationships between Mentor and Protégé.
- B. Describe specific goals and objectives that will be achieved as part of the Agreement.
- C. Specifically describe Areas of Assistance (i.e. Staff Development, Technical Development, Marketing, Business Development, etc.) that the Mentor will provide in order for the Protégé to meet the aforementioned goals and objectives.

III DUTIES AND RESPONSIBILITIES

D. Describe general duties and responsibilities of the Mentor in order to assist the Protégé in accomplishing the aforementioned goals and objectives.

E. Describe general duties and responsibilities of the Protégé in order to accomplish the aforementioned goals and objectives.

IV. SCHEDULE OF ASSISTANCE

a. Provide itemized schedule of activities that the Mentor will provide to the Protégé (or each member of the Protégé) in order to accomplish the aforementioned goals and objectives.

Part 1 (i.e. Skill Assessment)

1. _____
2. _____
3. _____
4. _____
5. _____

Part 2 (i.e. Shadowing/Exposure)

1. _____
2. _____
3. _____
4. _____
5. _____

Part 3 (i.e. Supervised Active Participation)

1. _____
2. _____
3. _____
4. _____
5. _____

(Phases and Items can be added or deleted as necessary)

V. MEASURABLE BENCHMARKS

By Activity, describe in tabular form measureable benchmarks that will be achieved for each activity completed. By activity, provide hours expended by both the Mentor and the Protégé.

Part 1

Activity	Mentor (Name) Responsibilities	Protégé (Name) Responsibilities	Benchmark	Mentor (Hours)	Protégé (Hours)
SAMPLE TABLE FORMAT PLEASE ATTACH FIRM'S TABLE					
<i>Total</i>					

Part 2

Activity	Mentor (Name) Responsibilities	Protégé (Name) Responsibilities	Benchmark	Mentor (Hours)	Protégé (Hours)
SAMPLE TABLE FORMAT PLEASE ATTACH FIRM'S TABLE					
<i>Total</i>					

Part 3

Activity	Mentor (Name) Responsibilities	Protégé (Name) Responsibilities	Benchmark	Mentor (Hours)	Protégé (Hours)
SAMPLE TABLE FORMAT PLEASE ATTACH FIRM'S TABLE					
<i>Total</i>					

VI. EVALUATION

The Mentor and Protégé shall submit quarterly progress reports indicating the status of their progress toward each of the Agreement's stated tasks and goals. The reports will indicate the steps taken during the quarter to further the Agreement. The quarterly reports are due to the Tollway within 2 weeks of the end of each quarter. The end of each quarter is the last day of March, June, September, and December.

The mentor and protégé will each prepare a Final Report and individual assessments outlining the achievements, areas of experience gained towards prequalification areas, successes, failures, observations and any future recommendations. The Tollway will evaluate the Partnering for Growth collaboration using the following criteria:

- Satisfactory progress toward the stated goals of the Agreement.
- Improved competency of the Protégé in specific aspects of CM Services.
- Decreased reliance on the Mentor by the Protégé for technical knowledge, equipment, personnel.
- And, increased numbers of projects in relation to number of advertised projects with consultants, other than the Mentor, and/or increased Statements of Interest submitted as a prime consultant.

The final report is due two weeks after submittal of the contractor's final invoice. (The final report trigger date should be based on the Agreement schedule of activities and duration.) The reports shall be submitted to the Tollway. The reports submitted by the Mentor shall list all tasks for which the Mentor has received (or applied for) VOSB credit for using the Protégé as a VOSB Sub-Consultant.

VII. DURATION

Specify in the Agreement the maximum time frame for which the Agreement will remain in effect.

VIII. KEY PERSONNEL

The following are the key personnel relative to the Agreement:

- Identify the Mentor's key personnel, including the experience of the key personnel responsible for training and coordinating the assistance provided to the Protégé.
- The Mentor's key personnel shall be involved in the initial assessment of the proposed activities the protégé will provide during the course of the project.
- Key personnel are anticipated to remain involved throughout the project. This may be an evaluation criterion used to measure the success of the project.
- Key personnel shall be identified on the SOI organization chart.

IX. WRITTEN AGREEMENTS

List any agreements between Mentor and the Protégé including the Sub-Consultant Agreement.

X. TERMINATION PROVISIONS

The Partnering for Growth relationship will be terminated by mutual consent or the Tollway due to the following:

- The Protégé no longer meets the eligibility standard for certification as a VOSB.
- Either party has failed or is unable to meet its obligations under the Development Plan.
- The Protégé is not progressing or is not likely to progress in accordance with the Agreement.
- The Protégé has reached a satisfactory level of self-sufficiency to compete without utilizing the Partnering for Growth Program.
- The Agreement or provisions contained in it are contrary to the requirements of federal, state or local law or regulation.
- The relationship has continued for the life of the project.
- Additional Items as agreed by Mentor and Protégé

XI. REQUIREMENTS

_____ and _____ will comply with all conditions
Mentor Firm Protégé Firm
described above.

Signature For Mentor Firm

Signature For Protégé Firm

XII. ATTACHMENTS

Include the following items as attachments to the Agreement

- Workhour Estimates supporting Mentor/Protégé labor **and** direct costs for Specific Goals (II.B) and Areas of Assistance (II.C)
- Tables for Measureable Benchmarks (V. Parts 1, 2, and 3)
- Key Personnel Resumes
- Copies of the Executed Written Agreements, as applicable