



**Diversity and Strategic Development
Department Update**

December 12, 2013

Review of 2013 Goals

- Accomplishments and performance
- Contractor diversity
- Workforce development





Accomplishments and Performance

D/M/WBE Participation

■ January 2008 through September 2013

- \$3.0 billion paid on construction and professional services contracts, with \$712.9 million or **23.8 percent** paid to D/M/WBEs
 - Of the \$2.3 billion paid on construction contracts, \$510.5 million or **21.8 percent** went to D/M/WBEs
 - Of the \$653.4 million paid on professional services contracts, \$202.4 million or **31.0 percent** went to D/M/WBEs



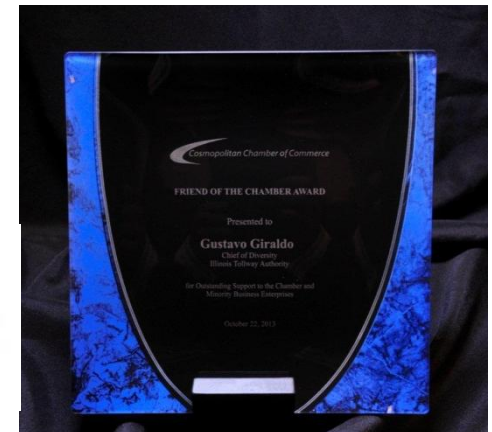
Outreach and Development

- **Performed robust outreach**
 - More than 188 meetings with industry and community stakeholders
 - 16 events hosted or co-hosted
- **Completed community outreach for disparity study**
- **Hired construction manager to perform documentation compliance**
- **Finalizing RFP preparation of a diversity management and tracking software system**



2013 Award Recognition

- **Advancing Women in Transportation (WTS) – Greater Chicago Chapter: 2013 Rosa Parks Diversity Leadership Award**
- **Cosmopolitan Chamber of Commerce – Friend of the Chamber Award**





Contractor Diversity

Marketplace Survey Results

80 percent of participants were small business and minority-owned. Here's what they said:

■ What we've heard

- Prefer subcontractor over prime level work
- Want smaller contracts (under \$5 million)
- Have positive response to unbundled and set-aside projects
- Have the capacity to work on complex Tollway projects
- Obstacles remain hindering small business participation
 - Bonding and Insurance
 - Location
 - Some prime work is risky



Provided Technical Assistance

■ Construction Business Development Center (CBDC)

- Partnership with the Illinois Community College Board
- Offering one-on-one support for small businesses
- Develop flexible customized training and technical assistance

■ Construction Coaching for Growth Program (CC4G)

- Partnership with the Illinois Hispanic Chamber of Commerce and the Illinois Department of Commerce and Economic Opportunity
- Structured, three-month, course based intensive training program
- Specific eligibility requirements

■ Small Contractor Bridge Program

- Partnership with the Illinois Finance Authority and the Chicago Community Loan Fund
- Providing access to bonding and capital loans to small contractors



Technical Assistance Program Performance

■ Construction Business Development Center (CBDC)

- ❑ 50 firms serviced in 2013

■ Construction Coaching for Growth (CC4G)

- ❑ First cohort of eight firms to complete the cycle in January 2014
- ❑ Five firms have already registered for second cohort

■ Small Contractor Bridge Program

- ❑ 110 contractors are in the application process
- ❑ 24 of the 110 firms are in the underwriting process
- ❑ Two firms awarded Tollway contracts



Created Small Business Pipeline

■ Unbundled contracts

- 37 unbundled construction contracts in 2013
- More than 35 DBE firms doing business with the Tollway for the first time since *Move Illinois* began

■ Launched Small Business Set-Aside Program

- Offered three set-aside contracts
- Performed direct outreach
- Large contracts may include Small Business Goals
- May waive IDOT prequalification requirements for off-system work



Completed Feasibility Study for the New Owner Controlled Insurance Program (OCIP)

■ OCIP Overview

- Consolidated insurance program secured by Tollway
- Eliminates requiring construction contractors to secure and maintain insurance for on-site construction activities
- OCIP funded by reduction in construction costs

■ OCIP Benefits

- Comprehensive coverage tailored to individual projects
- Increased opportunity for D/M/WBE contractors
- Centralized claims management
- Avoidance of inadequate contractors' insurance coverage issues
- Potential cost savings and reduced litigation





Workforce Development

Developed Workforce Development Programs

■ Earned Credit Program (ECP)

- Rewards initiative program that encourages contractors and subcontractors to hire from a pool of historically underemployed job candidates
- Strategic partnerships encourage through the ECP Advisory Council

■ I-Work

- Incentive program that encourages contractors to hire workers with construction skills living in the vicinity of *Move Illinois* projects
- Race and gender neutral initiative



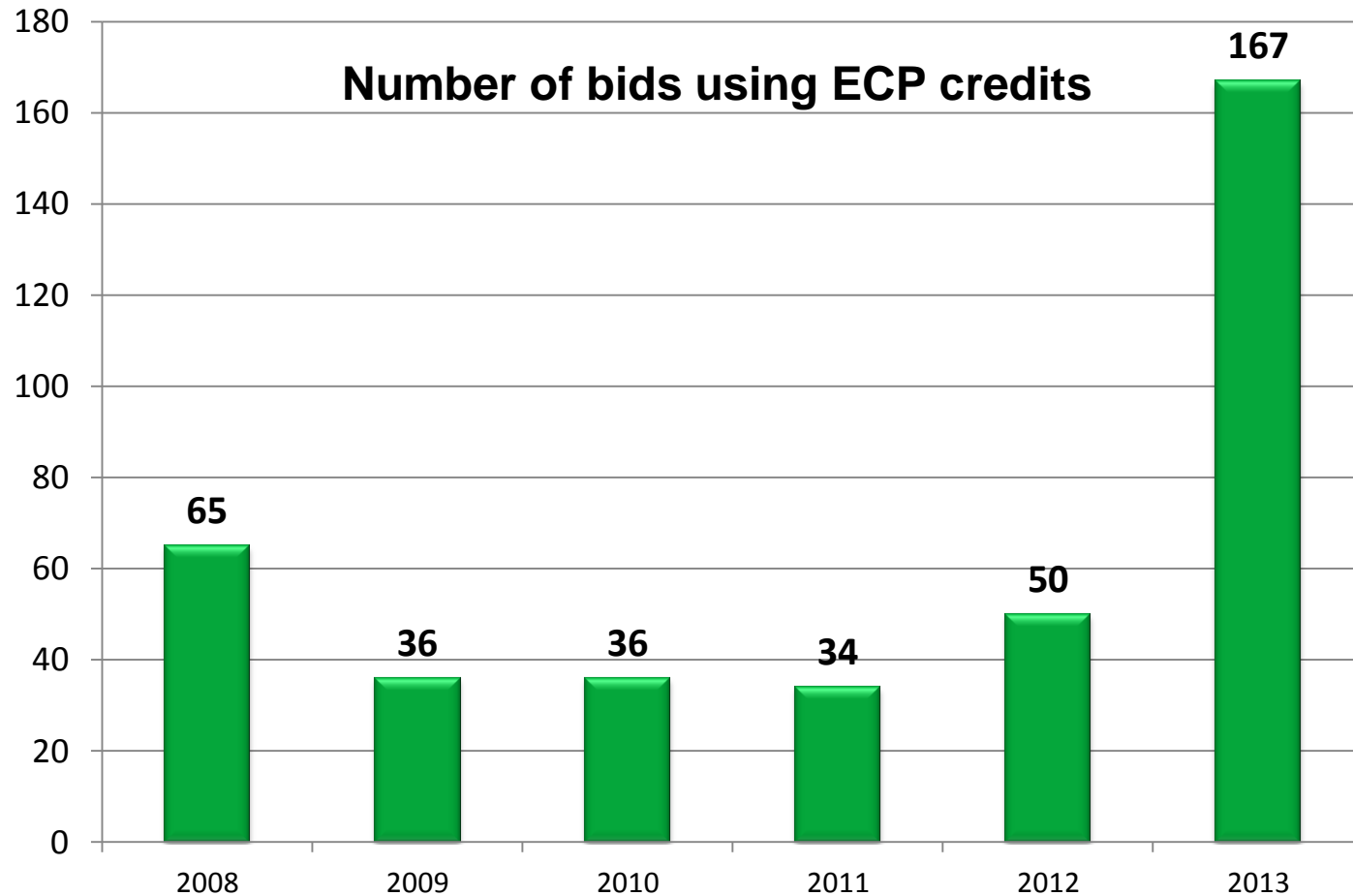
Workforce Development Performance

■ Earned Credit Program (ECP)

- ❑ Tollway investment of nearly \$830,000 has yielded active certificates valued at more than \$1.8 million
- ❑ More than 160 ECP workers hired, including 46 hired in 2013



Earned Credit Program Growth



Workforce Development Performance

■ I-Work

- Expanded from seven to 11 zip codes along the Tri-State Tollway (I-294)/I-57 Interchange Project
- More than 540 applications completed
- 16 people provided opportunities to work





THANK YOU