

# 2014 Third Quarter Budget to Actual Review

(Preliminary and Unaudited)

**November 20, 2014** 

#### 2014 Year-to-Date Highlights

Original Budget to Actual Comparisons

#### Strong second and third quarter revenues offset winter impact

- Revenue \$773.1 million
  - \$9.4 million more than budget
    - √ Toll revenue and evasion recovery 1 percent more than budget
      - > Commercial vehicle transactions 2.2 percent higher than projection
      - > Passenger vehicle transactions 0.5 percent lower than projection
    - ✓ Miscellaneous revenue \$3.9 million more than budget
- Maintenance and Operations
  - \$945 thousand less than budget
    - √ 2014 revised annual M and O budget includes a supplemental increase of \$3.5 million for winter-related payroll, materials and fuel
- Capital Program \$816.4 million
  - Highest year-to-date spending in Tollway history



Note: Revenue estimates for 2014 increased by \$7 million in the 2015 Tentative Budget

#### Year-to-Date 2014 - Revenue

## Total revenue was \$9.4 million greater than the 2014 year-to-date budget

Total Revenue	<i>\$763.7</i>	\$773.1	\$9.4	1.2%
Miscellaneous	4.3	8.1	3.9	90.6%
Investment Income	1.5	0.7	(8.0)	-56.0%
Concessions	1.6	1.6	0	-2.4%
Toll and Evasion Recovery	\$756.3	\$762.7	\$6.5	0.9%
(\$ millions)	Budget	<u>Actual</u>	<u>\$ Var.</u>	% Var.

Note: Numbers may not add to totals due to rounding.

#### **During the 3rd Quarter**

#### **✓ Commercial vehicles**

- Grew 6.1 percent yearover-year
- 2.5 percent greater than budget

#### ✓ Passenger vehicles

- Grew 2.4 percent yearover-year
- 0.4 percent greater than budget



#### **Year-to-Date 2014 – Maintenance and Operations**

## Year-to-date budget does not reflect a supplemental increase of \$3.5 million, approved in October 2014, for winter-related costs

(\$ millions)	<u>Budget</u>	Act.	<u> \$ Var.</u>	<u>% Var.</u>
Payroll and Related Costs	\$119.1	\$119.8	\$0.8	0.6%
Group Insurance	22.1	22.3	0.2	0.7%
Contractual Services	42.7	39.8	(2.9)	-6.8%
Materials/Oper. Supplies	4.3	3.9	(0.4)	-8.8%
Utilities	4.3	5.1	0.8	19.4%
All Other Insurance	7.9	8.1	0.2	3.2%
Parts and Fuel	4.5	5.8	1.3	28.9%
Equip. Rental/Maintenance	11.9	11.4	(0.5)	-4.4%
Other Misc. Expenses	8.0	0.5	(0.3)	-38.5%
Recovery of Expenses	(1.9)	(2.0)	(0.1)	-6.4%
Total	\$215.6	\$214.7	(0.9)	-0.4%

#### **Key Drivers**

- ✓ Winter related payroll costs
- √ Timing of purchases/payments
  - Contractual services and Equip. maintenance
- ✓ Utilities rates and new locations



#### **Year-to-Date 2014 – Capital Program**

#### Capital Program spending at record level

(\$ millions)	<u>Proj.</u>	Act.	<u>\$ Var.</u>	<u>% Var.</u>
Tri-State Tollway	\$8.7	\$3.6	(\$5.1)	-58.7%
Reagan Memorial Tollway	7.9	9.5	1.6	20.0%
Jane Adams Memorial Tollway	542.2	455.5	(86.7)	-16.0%
Veterans Memorial Tollway	9.8	2.3	(7.5)	-76.8%
Open Road Tolling	3.6	1.3	(2.3)	-63.9%
Systemwide Improvements	196.8	116.9	(79.9)	-40.6%
Tri-State Interchange I-294/I-57	68.4	34.9	(33.5)	-49.0%
Elgin O'Hare Western Access	184.8	165.6	(19.1)	-10.4%
Illinois Route 53/120	3.8	1.1	(2.7)	-70.6%
Move Illinois and CRP	\$1,025.9	\$790.7	(\$235.2)	-22.9%
Other Capital Projects	38.5	38.5	0	0%
Capital Program Subtotal	\$1064.4	\$829.2	(\$235.2)	-22.1%
IGA Reim. and Other Adjust.	0	(12.8)	(12.8)	N/A
Total Capital Program	\$1,064.4	\$816.4	(\$248.0)	-23.3%



### Third Quarter 2014 – Budget vs. Actual

#### Summary

- Revenue \$7.8 million above target
  - Increased traffic and miscellaneous revenue
- Maintenance and operations \$76 thousand more than budget
- Debt Service transfers \$2.3 million less than budget
- ☐ Capital Program \$393.8 million
  - Highest quarterly spending in Tollway history



#### Year-to-Date 2014 – Budget vs. Actual

#### **Summary**

- Revenue \$9.4 million above target
  - Strong second and third quarters offset negative impact from first quarter severe winter conditions
- Maintenance and operations \$945 thousand below budget
- Debt service transfers \$14.7 million less than budget
- □ Capital Program \$816.4 million
  - Highest year-to-date spending in Tollway history



#### **Bond Pricing – Series 2014C Bonds**

- 2014 Series C is the third new-money bond issuance to finance a portion of the *Move Illinois* Capital Program
- Rating agencies confirmed Tollway ratings in late October
  - ☐ Fitch: "AA-" with stable outlook
  - ☐ Moody's: "Aa3" with stable outlook
  - ☐ S&P: "AA-" with stable outlook
- \$400 million bond isssue led by two senior managing underwriters on behalf of a ten-firm underwriting group



#### Series 2014C Bonds (continued)

- Bonds sold October 30<sup>th</sup> with 5 percent interest payments
  - Settlement/funding expected December 4
- Bond yield 3.4 percent to call date; 4.1 percent to maturity
  - ☐ Call date January 1, 2025
  - Maturity dates January 1, 2027 January 1, 2039
- \$452 million of proceeds for Move Illinois project costs (\$424 million) and deposit to Debt Reserve (\$28 million)
- The three *Move Illinois* bond issuances have raised \$1.46 billion for project costs at average yields of 3.6 percent to call date and 4.2 percent to maturity



# **Appendix**



### Revenue – Third Quarter 2014

Budget vs. Unaudited Actual
Third Quarter 2014

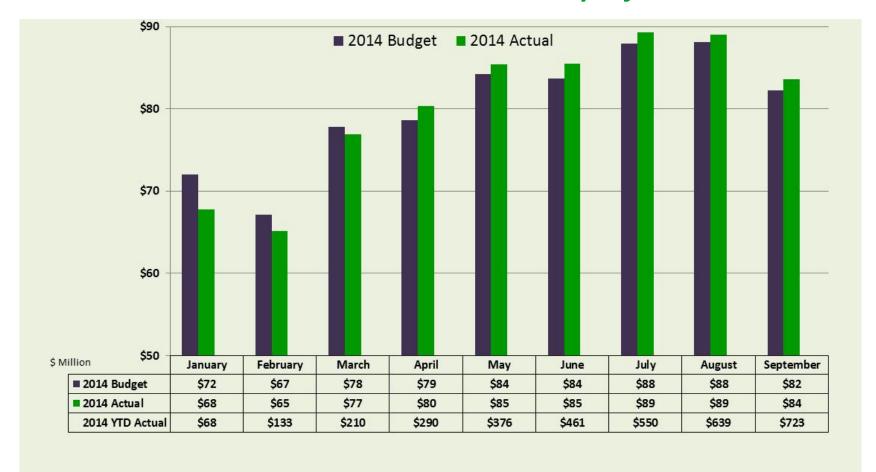
(\$ thousands)

	(*	3rd Qtr		riance
	Budget	Actual	\$	%
Toll Revenue and Evasion Recovery	\$269,814	\$276,841	\$7,027	2.6%
Concessions	560	542	(18)	-3.2%
Investment Income	500	333	(167)	-33.4%
Miscellaneous	1,569	2,509	940	59.9%
Total Revenue	\$272,443	\$280,225	\$7,782	2.9%



## **2014 Monthly Toll Revenue**

#### Year-to-date toll revenue exceeded projections





### Maintenance and Operations - Third Quarter 2014

## Budget vs. Unaudited Actual Third Quarter 2014

(\$ thousands)

	3rd Qtr		Va	riance
	Budget	Actual	\$	%
Payroll and Related Costs	\$39,161	\$39,704	\$543	1.4%
Group Insurance	7,134	7,832	698	9.8%
Contractual Services	16,762	14,770	(1,992)	-11.9%
Materials/Operational Supplies/Other Expenses	860	902	41	4.8%
Utilities	1,420	2,012	592	41.7%
All Other Insurance	2,725	3,130	405	14.9%
Parts and Fuel	1,805	1,925	121	6.7%
Equipment/Office Rental and Maintenance	3,824	3,601	(223)	-5.8%
Other Miscellaneous Expenses	217	122	(95)	-43.9%
Recovery of Expenses	(592)	(604)	(13)	-2.2%
Total Maintenance and Operations Expenditures	\$73,316	\$73,393	\$76	0.1%



## Capital Program - Third Quarter 2014

## Budget vs. Unaudited Actual Third Quarter 2014

(\$ thousands)

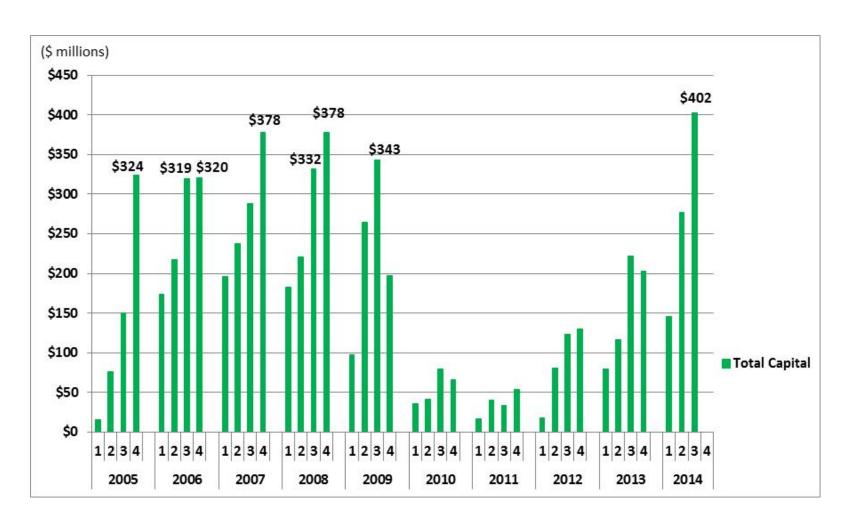
	3rd Qtr		Variance	
	Projection	Actual (1)	\$	%
Tri-State Tollway (I-94/I-294/I-80)	\$905	\$73	(\$833)	-92.0%
Reagan Memorial Tollway (I-88)	2,670	4,547	1,877	70.3%
Jane Addams Memorial Tollway (I-90)	264,986	232,107	(32,879)	-12.4%
Veterans Memorial Tollway (I-355)	633	805	172	27.1%
Open Road Tolling (ORT)	1,612	860	(752)	-46.7%
Systemwide Improvements	101,570	57,766	(43,804)	-43.1%
Tri-State Tollway (I-294)/I-57 Interchange	24,740	17,638	(7,101)	-28.7%
Elgin O'Hare Western Access	102,557	72,875	(29,681)	-28.9%
Illinois Route 53/120/Other Planning Studies	1,286	480	(806)	-62.7%
Move Illinois and CRP Subtotal	\$500,959	\$387,151	(\$113,807)	-22.7%
"Other" Capital Projects	13,750	14,853	1,103	8.0%
Capital Program Subtotal	\$514,709	\$402,004	(\$112,704)	-21.9%
Intergovernmental Agreement Reimbursement and Other Adjustments <sup>(2)</sup>	-	(8,224)	(8,224)	N/A
Total Capital Program Expenditures	\$514,709	\$393,781	(\$120,928)	-23.5%

<sup>(1)</sup> Capital Program Actual included accrued expenses for which payments have not been made as of September 30, 2014.



<sup>(2)</sup> Intergovernmental Agreement Reimbursements were for work performed in prior periods.

#### Capital Program – Historical Spending by Quarter 2005-2014





## Capital Program - Third Quarter 2014 *Projections vs. Actual*

#### Key variance highlights

Sys	temwide Improvements	
	schedule changes	(\$42.4) million
•	project cost savings	(\$ 1.5)
Jan	e Addams Memorial Tollway (I-90)	
-	project cost savings	(\$36.6)
	schedule changes	\$ 3.7
Elgi	in O'Hare Western Access	
	schedule changes	(\$29.7)
Tri-	State Tollway (I-294)/I-57 Interchange	
	schedule changes	(\$ 7.0)
	project cost savings	(\$ 0.1)



## Capital Program - Third Quarter 2014 *Projections vs. Actual*

#### Key variance highlights

Open Road Tolling  schedule changes	(\$ 0.8) million
Illinois Route 53/120 Extension <ul><li>schedule changes</li></ul>	(\$ 0.8)
Tri-State Tollway (I-94/I-294/I-80) <ul><li>schedule changes</li></ul>	(\$ 0.8)
Reagan Memorial (I-88)  schedule changes	\$ 1.9
Veterans Memorial (I-355)  ■ schedule changes	\$ 0.2



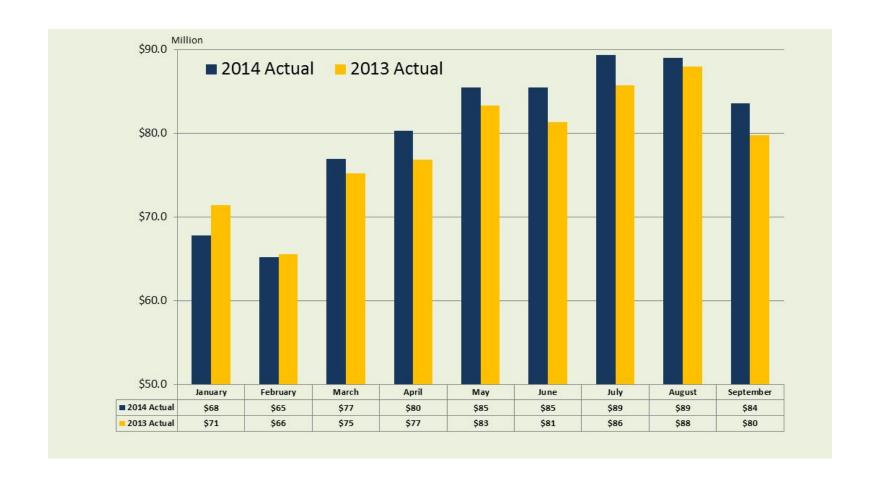
## Revenue 2014 vs. 2013 Year-to-Date Actual

(\$ thousands)

	YTD		Variance	
	2013	2014	\$	%
Toll Revenue and Evasion Recovery	\$747,333	\$762,724	\$15,391	2.1%
Concessions	1,737	1,602	(135)	-7.8%
Investment Income	719	660	(59)	-8.2%
Miscellaneous	2,912	8,103	5,191	178.3%
Total Revenue	\$752,701	\$773,089	\$20,389	2.7%



## Monthly Toll Revenue – 2014 vs. 2013





# Maintenance and Operations 2014 vs. 2013 Year-to-Date Actual

(\$ thousands)

	YTD		Variance	
	2013	2014	\$	%
Payroll and Related Costs	\$110,686	\$119,813	\$9,127	8.2%
Group Insurance	20,811	22,257	1,445	6.9%
Contractual Services	35,304	39,771	4,466	12.7%
Materials/Operational Supplies/Other Expenses	3,566	3,944	379	10.6%
Utilities	4,186	5,111	925	22.1%
All Other Insurance	10,069	8,124	(1,946)	-19.3%
Parts and Fuel	5,367	5,779	412	7.7%
Equipment/Office Rental and Maintenance	11,222	11,400	178	1.6%
Other Miscellaneous Expenses	631	503	(129)	-20.4%
Recovery of Expenses	(1,853)	(2,044)	(192)	-10.3%
Total Maintenance and Operations Expenditures	\$199,989	\$214,657	\$14,667	7.3%



## Capital Program 2014 vs. 2013 Year-to-Date Actual

(\$ thousands)

	YTD		Var	iance
	2013	2014	\$	%
Tri-State Tollway (I-94/I-294/I-80)	\$36,472	\$3,582	(\$32,890)	-90.2%
Reagan Memorial Tollway (I-88)	7,470	9,492	2,023	27.1%
Jane Addams Memorial Tollway (I-90)	210,704	455,502	244,798	116.2%
Veterans Memorial Tollway (I-355)	11,739	2,276	(9,464)	-80.6%
Open Road Tolling (ORT)	3,202	1,292	(1,910)	-59.6%
Systemwide Improvements	67,853	116,907	49,054	72.3%
Tri-State Tollway (I-294)/I-57 Interchange	31,718	34,870	3,152	9.9%
Elgin O'Hare Western Access	31,223	165,648	134,425	430.5%
Illinois Route 53/120/Other Planning Studies	143	1,119	976	N/A
Move Illinois & CRP Subtotal	\$400,524	\$790,688	\$390,164	97.4%
"Other" Capital Projects	26,374	38,493	12,120	46.0%
Capital Program Subtotal	\$426,897	\$829,181	\$402,284	94.2%
Intergovernmental Agreement Reimbursements and Other Adjustments	(\$9,827)	(12,766)	(\$2,939)	-29.9%
Total Capital Program Expenditures	\$417,070	\$816,415	\$399,345	95.8%



## 2014 Transactions - Projection vs. Actual

Transactions (millions)

	Projections	Actual	Variance	Variance %
		PASSENGER VEHIC	CLES	
January	55.4	51.7	(3.7)	-6.6%
February	51.8	50.6	(1.2)	-2.4%
March	60.1	59.4	(0.7)	-1.2%
April	60.5	61.0	0.6	0.9%
May	64.9	65.4	0.5	0.8%
June	64.0	64.7	0.8	1.2%
July	66.6	67.5	0.8	1.3%
August	67.7	67.1	(0.6)	-0.8%
September	62.0	62.5	0.5	0.8%
	553.0	550.1	(3.0)	-0.5%
2014	A	LL COMMERCIAL VEHICL	ES (TIER 2-4)	
January	7.5	7.4	(0.1)	-1.9%
February	7.0	7.1	0.1	0.8%
March	7.8	8.0	0.2	2.3%
April	8.2	8.4	0.3	3.2%
May	8.5	8.8	0.3	3.5%
June	8.5	8.8	0.3	3.7%
July	8.8	9.1	0.3	3.1%
August	8.7	8.9	0.2	2.1%
September	8.7	8.9	0.2	2.3%
	73.8	75.4	1.6	2.2%
2014		ALL VEHICLES		
January	62.9	59.1	(3.8)	-6.0%
February	58.8	57.7	(1.2)	-2.0%
March	67.9	67.4	(0.6)	-0.8%
April	68.7	69.5	0.8	1.2%
May	73.5	74.3	0.8	1.1%
June	72.4	73.5	1.1	1.5%
July	75.4	76.6	1.1	1.5%
August	76.4	76.1	(0.4)	-0.5%
September	70.7	71.4	0.7	1.0%
	626.8	625.4	(1.4)	-0.2%



#### 2014 vs. 2013 Transactions

(millions)

	2014 Transactions	% Change 2014 to 2013	2014 Transactions	% Change 2014 to 2013
	PASSENGER VEHICLES (TIER 1)		LARGE COMMERCIAL VEHICLES (TIER 4)	
January	51.7	-5.2%	5.3	0.0%
February	50.6	0.6%	5.1	3.9%
March	59.4	2.0%	5.7	6.5%
April	61.0	3.8%	6.0	6.8%
May	65.4	2.8%	6.1	4.2%
June	64.7	4.0%	6.0	9.6%
July	67.5	3.5%	6.2	7.9%
August	67.1	0.5%	6.1	2.5%
September	62.5	3.2%	6.2	9.9%
	550.1	1.8%	52.7	5.7%
	ALL COMMERCIAL VEHICLES (TIER 2-4)		ALL VEHICLES	
January	7.4	1.2%	59.1	-4.5%
February	7.1	4.0%	57.7	1.0%
March	8.0	6.9%	67.4	2.5%
April	8.4	6.5%	69.5	4.1%
May	8.8	4.3%	74.3	2.9%
June	8.8	9.0%	73.5	4.5%
July	9.1	7.5%	76.6	4.0%
August	8.9	2.1%	76.1	0.7%
September	8.9	9.0%	71.4	3.9%
	75.4	5.7%	625.4	2.2%





## **THANK YOU**