

# 2011 Fourth Quarter Budget to Actual Review

Preliminary and Unaudited March 14, 2012

### **2011 Revenue Sources and Allocations Budget Projection – December 2010**

(\$ millions)

#### **SOURCES OF REVENUE**

SOURCES OF REVENUE	
	2011 Budget
Toll Revenue & Evasion Recovery	\$670
Investment Income	2
Concessions & Misc.	8
Total Revenue	\$680
ALLOCATION OF REVENUE	

	2011 Budget
Maintenance and Operations	\$255
Debt Service Transfers	251
Deposit to RR & I	174
Total Allocation	\$680



#### 2011 Financial Overview — Preliminary Actual

- Revenue
  - Traffic transactions grew 1.9 percent over 2010
  - Revenue totaled \$697 million, more than Budget by \$17 million
    - Toll revenue and evasion recovery totaled \$686 million, more than Budget by nearly \$16 million
- Operating costs totaled \$246 million, less than Budget by \$9 million
- Debt service transfers totaled \$244 million, less than Budget by \$7 million
- □ Capital program expenses totaled \$167 million, less than Budget by \$70 million



## 2011 Revenue Budget vs. Actual (\$ thousands)

	2011		Variance	
	Budget	Actual	\$	%
Toll Revenue & Evasion Recovery	\$670,000	\$685,942	\$15,942	2.4%
Concessions	2,500	2,346	(154)	-6.2%
Investment Income	2,000	1,064	(936)	-46.8%
Miscellaneous	5,500	8,064	2,564	46.6%
Total Revenue	\$680,000	\$697,416	\$17,416	2.6%



#### **2011 M&O Expenditures**

#### Budget vs. Actual (\$ thousands)

	2	011	Variance	
	Budget	Actual	\$	%
Payroll and Related Costs	\$143,644	\$140,685	(\$2,958)	-2.1%
Group Insurance	27,923	27,345	(578)	-2.1%
Contractual Services	39,233	39,618	385	1.0%
Materials/Oper. Supplies/Other Exp.	8,729	8,404	(325)	-3.7%
Utilities	7,374	6,603	(770)	-10.4%
All Other Insurance	10,725	4,960	(5,765)	-53.8%
Parts & Fuel	5,562	6,469	907	16.3%
Equipment / Office Rental & Maint.	13,320	13,163	(158)	-1.2%
Employee Development	883	710	(173)	-19.6%
Recovery of Expenses	(2,399)	(2,196)	202	8.4%
Total Maintenance & Operations Expenditures	\$254,994	\$245,762	(\$9,232)	-3.6%



#### **2011 Capital Program Expenditures**

(\$ thousands)

		2011	O	Estimate to Actu	ual Variance
	Budget	October Estimate	Actual <sup>1</sup>	\$	%
Tri-State Tollway (I-94/I-294/I-80)	\$14,371	\$21,169	\$13,758	(\$7,411)	-35.0%
Reagan Memorial Tollway (I-88)	7,641	5,985	4,475	(1,509)	-25.2%
Jane Addams Memorial Tollway (I-90)	104,877	72,331	62,620	(9,711)	-13.4%
Veterans Memorial Tollway (I-355)	5,178	6,291	4,322	(1,969)	-31.3%
Open Road Tolling (ORT)	462	4,436	1,667	(2,768)	-62.4%
Systemwide Improvements	59,437	46,241	35,587	(10,654)	-23.0%
Congestion-Relief Program Subtotal	\$191,966	\$156,452	\$122,429	(\$34,022)	-21.7%
"Other" Capital Projects <sup>2</sup>	86,866	45,800	44,928	(872)	-1.9%
Total Capital Program	\$278,831	\$202,252	\$167,357	(\$34,894)	-17.3%
Intergovernmental Agreement Reimbursements and Other Adjustments <sup>3</sup>	-	(21,748)	(24,659)	(2,911)	N/A
Capital Program Net of Reimbursements	\$278,831	\$180,503	\$142,698	(\$37,805)	-20.9%

<sup>&</sup>lt;sup>1</sup> Capital Program Actual included \$19,561 thousand in work completed for which payments have not been made as of December 31, 2011.

<sup>&</sup>lt;sup>2</sup> The Other Projects portion of the Capital Program Budget for 2011 totals \$86.9 million, of which \$45 million was anticipated to be earned.

<sup>&</sup>lt;sup>3</sup> Intergovernmental Agreement Reimbursements were for work performed in prior periods, and Other Adjustments were accounting adjustments made year-to-date.

### 2011 Capital Program Expenditures Budget vs. Actual (\$ millions)

**Capital Program - Budget** \$ 279 **Other Capital Projects Variance** (42)\$45M of the 2011 Budget of \$86.9M was anticipated to be earned CRP Variance (70)\$28.7 **Scope reductions Project cost savings** \$18.4 \$22.4 **Scheduling changes IGA Reimbursements** (25) **Capital Program – Actual (Net of IGA Reimbursements)** \$ 143



### 2011 Capital Program - CRP Summary Budget to Actual (\$ millions)

Jane Addams Memorial Tollway
 Scope reductions in anticipation of future Move Illinois projects (\$24.0)

Contract bid savings (\$18.4)

■ Systemwide Improvements (23.9)

Scheduling changes (\$16.0)

Scope reduction (\$ 4.7)

Scheduling delays (\$ 3.2)

■ Reagan Memorial Tollway (3.2)

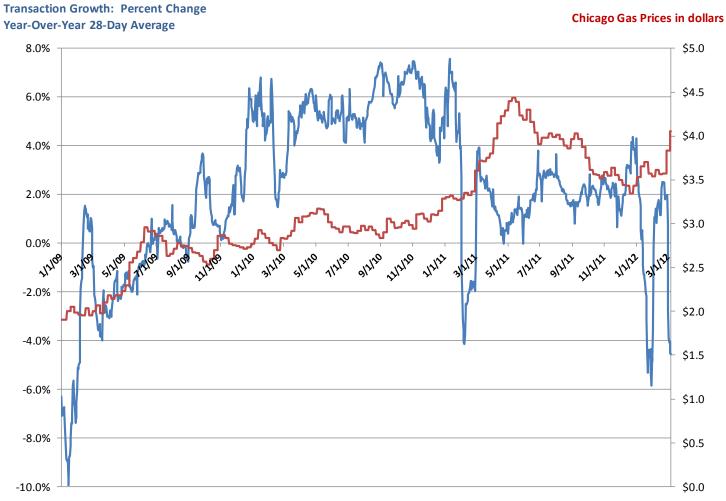
Design scheduling changes



#### **2011 Traffic Transactions** (millions)

Month	Transactions	% Change 2010 to 2011	Transactions	% Change 2010 to 2011
	PASSENGER VEHICLES (TIER 1)			CIAL VEHICLES (TIER 4)
January	56.3	4.2%	4.8	10.5%
February	50.6	-2.6%	4.5	5.1%
March	62.0	1.7%	5.4	7.3%
April	60.7	0.0%	5.1	0.7%
May	63.6	1.1%	5.3	5.5%
June	65.3	3.0%	5.6	4.0%
July	67.0	1.7%	5.2	2.7%
August	67.9	2.1%	5.7	5.1%
September	63.0	2.2%	5.4	0.9%
October	65.0	2.1%	5.6	3.2%
November	60.9	1.2%	5.3	4.8%
December	60.8	3.2%	5.1	3.5%
	743.2	1.7%	63.0	4.3%
	ALL COMMERCIAL	VEHICLES (TIER 2-4)	ALL	VEHICLES
January	6.6	9.5%	62.9	4.7%
February	6.2	4.0%	56.7	-2.0%
March	7.5	5.8%	69.5	2.2%
April	7.2	-0.7%	67.8	0.0%
May	7.6	4.8%	71.2	1.5%
June	8.1	3.5%	73.4	3.0%
July	7.7	2.3%	74.7	1.7%
August	8.4	5.0%	76.3	2.4%
September	7.8	1.5%	70.9	2.1%
October	8.0	3.7%	73.0	2.3%
November	7.5	4.8%	68.4	1.6%
December	7.1	3.3%	67.9	3.2%
	89.6	3.9%	832.8	1.9%

#### **Traffic Growth vs. Gas Prices**



### **Appendix**



### **2011 Capital Program Budget vs. October Estimate**

(\$ millions)

	2011 Budget	2011 October Estimate
Tri-State Tollway (I-94/I-294/I-80)	\$14.4	\$21.2
Reagan Memorial Tollway (I-88)	7.6	6.0
Jane Addams Memorial Tollway (I-90)	104.9	72.3
Veterans Memorial Tollway (I-355)	5.2	6.3
Open Road Tolling (ORT)	0.5	4.4
Systemwide Improvements	59.4	46.2
Congestion-Relief Program Subtotal	\$192.0	\$156.5
"Other" Capital Projects	86.9*	45.8
Total Capital Program	\$278.8	\$202.3
IGA Reimbursement	-	(21.7)
Capital Program Net of Reimbursements	\$278.8	\$180.5

<sup>\*</sup>The Other Capital Projects portion of the Capital Program Budget for 2011 totals \$86.9 million; \$45 million was anticipated to be earned.



### Revenue 2010 vs. 2011 Actual (\$ thousands)

	Ac	Variance		
	2010	2011	\$	%
Toll Revenue & Evasion Recovery	\$663,677	\$685,942	\$22,265	3.4%
Concessions	2,388	2,346	(41)	-1.7%
Investment Income	1,750	1,064	(686)	-39.2%
Miscellaneous	4,945	8,064	3,119	63.1%
Total Revenue	\$672,760	\$697,416	\$24,657	3.7%



### M&O Expenditures 2010 vs. 2011 Actual (\$ thousands)

	Ac	tual	Variance	
	2010	2011	\$	%
Payroll and Related Costs	\$144,921	\$140,685	(\$4,235)	-2.9%
Group Insurance	28,534	27,345	(1,189)	-4.2%
Contractual Services	37,593	39,618	2,025	5.4%
Materials/Oper. Supplies/Other Exp.	8,552	8,404	(149)	-1.7%
Utilities	7,101	6,603	(497)	-7.0%
All Other Insurance	8,611	4,960	(3,651)	-42.4%
Parts & Fuel	5,808	6,469	661	11.4%
Equipment/Office Rental & Maint.	10,872	13,163	2,291	21.1%
Employee Development	841	710	(131)	-15.6%
Recovery of Expenses	(1,976)	(2,196)	(220)	-11.1%
Total Maintenance & Operations Expenditure:	\$250,857	\$245,762	(\$5,095)	-2.0%



### Capital Program Expenditures 2010 vs. 2011 Actual (\$ thousands)

	Ac	Va	riance	
	2010	2011	\$	%
Tri-State Tollway (I-94/I-294/I-80)	\$60,778	\$13,758	(\$47,020)	-77.4%
Reagan Memorial Tollway (I-88)	9,212	4,475	(4,737)	-51.4%
Jane Addams Memorial Tollway (I-90)	16,751	62,620	45,869	273.8%
Veterans Memorial Tollway (I-355)	53,177	4,322	(48,855)	-91.9%
Open Road Tolling (ORT)	1,029	1,667	639	62.1%
Systemwide Improvements	58,408	35,587	(22,821)	-39.1%
Congestion-Relief Program Subtotal	\$199,354	\$122,429	(\$76,925)	-38.6%
"Other" Capital Projects	38,062	44,928	6,866	18.0%
Capital Program Subtotal	\$237,416	\$167,357	(\$70,058)	-29.5%
Intergovernmental Agreement Reimbursements and Other Adjustments	(\$13,735)	(\$24,659)	(\$10,924)	N/A
Total Capital Program Expenditures	\$223,681	\$142,698	(\$80,983)	-36.2%

<sup>&</sup>lt;sup>1</sup> Intergovernmental Agreement Reimbursements were for work performed in prior periods, and Other Adjustments were accounting adjustments made during the year.

#### **Derivatives**

The Illinois State Toll Highway Authority

Swap Portfolio as of December 30, 2011 (FYE 2011)

(Note: Valuations do not include Accrued interest)

(\$ thousands)

Carlan	Double	Notional	Fixed	Variable		Walandian
Series	Provider	Amount	Rate Paid	Rate Rec'd	Maturity	Valuation
1998 SERIES B	Goldman Sachs Mitsui Marine	67,705	4.3250%	Actual	1/1/2017	(10,073)
1998 SERIES B	JP Morgan Chase Bank*	55,395	4.3250%	A ctual	1/1/2017	(8,242)
	1998 SERIES B TOTAL	\$123,100				(\$18,315)
2007 SERIES A-1	Citibank N.A., New York	175,000	3.9720%	SIFMA	7/1/2030	(\$42,052)
2007 SERIES A-1	Goldman Sachs Bank USA	175,000	3.9720%	SIFMA	7/1/2030	(\$42,052)
	2007 SERIE S A-1 TOTAL	\$350,000				(\$84,104)
2007 SERIES A-2	Bank of America, N.A.	262,500	3.9925%	SIFMA	7/1/2030	(\$63,810)
2007 SERIES A-2	Wells Fargo Bank**	87,500	3.9925%	SIFMA	7/1/2030	(\$21,270)
	2007 SEŘIE S A-2 TOTAL	\$350,000				(\$85,080)
2008 SERIES A-1	The Bank of New York	191,550	3.7740%	SIFMA	1/1/2031	(\$40,933)
2008 SERIES A-1	Deutsche Bank AG, New York Branch	191,550	3.7740%	SIFMA	1/1/2031	(\$40,933)
	2008 SERIES A-1 TOTAL	\$383,100				(\$81,866)
2008 SERIES A-2	Bank of America, N.A.***	95,775	3.7640%	SIFMA	1/1/2031	(\$20,338)
	2008 SERIES A-2 TOTAL	\$95,775				(\$20,338)
TOTAL		\$1,301,975				(\$289,704)

NOTE: 1998B swaps are valued assuming the receipt of SIFWA+8bp, as an approximation of the valuation of these actual-bond-rate swaps.

<sup>\*\*\*</sup> Originally Merrill Lynch Capital Services, Inc.; Bank of America acquired Merrill Lynch in December 2008; this swap was novated to Bank of America, N.A. in October 2011.



<sup>\*</sup> Originally Bear Stearns Financial Products; novated to JP Morgan Chase Bank in May 2009.

<sup>\*\*</sup> Originally Wachovia Bank, N.A.; acquired by Wells Fargo in December 2008; name changed in March 2010.



### Questions