

EARNED CREDIT PROGRAM WORKSHOP

January 9, 2014

Workshop Agenda

- Program requirements
- Candidate eligibility and referral process
- Earning ECP bid credits
- ECP program documentation
- Using bid credits
- Questions and answers



What is the Earned Credit Program?

- Voluntary rewards initiative program for <u>contractors</u> and <u>subcontractors</u>
- Earn bid credits toward future Tollway construction bids
- Participate by hiring from a pool of pre-screened job candidates



ECP Participation Requirements

Any union <u>contractor</u> or <u>subcontractor</u> with a previous, current or future interest in Tollway contracts may participate by

- Requesting referrals, interviewing and hiring candidates
- Sponsoring candidate into an applicable trade union
- Paying hired candidate prevailing wage on any construction job within Illinois
- Providing required documentation



Candidate Eligibility and Referral Process

Historically underemployed groups including:

 African-Americans, Latinos, Asian-Americans, women, ex-offenders and veterans

Qualification and pre-screening

- Construction experience / pre-apprenticeship training
- Workforce Investment Act (WIA) income standards
- Meet applicable union standards



ECP Referral Process

Tollway



Contractor

Referral Agency



Earning ECP Bid Credits

Firms that sponsor candidates into the following trades receive credits for every dollar paid to the employees:

- Operating engineers and structural steel ironworkers –
 50 cents credit for every dollar paid
- All other skilled union trades and fabricators –
 40 cents credit for every dollar paid
- Union laborers **30 cents credit** for every dollar paid
 An additional \$5,000 credit **after** 30 days of employment
 <u>and</u> documentation of union sponsorship



ECP Documentation

After hiring ECP candidate:

- New hire form
- Union membership documentation



Obtaining Your Earned Credit Certificate

- Complete Form 006 Request for ECP Certificate
- Obtain Union Benefit Report
- Submit information with attached documentation to ecp@getipass.com
- Timely submission is important
- Provide the following information:
 - ECP employee name
 - ECP employee total hours
 - Hourly rate
 - Regular, overtime or double time hours
 - Any other payments



Using Bid Credits

Prime Contractors

- Submit your ECP certificate to lower your bid
- Encourage subcontractors to participate in the program

Subcontractors

 Market your credits to primes for inclusion in the bid



Example

Construction	Contractor A
Construction	Contractor A

Base bid \$8,100,949.50

<u>ECP credit \$ 77,450.09</u>

Construction Contractor B

Base bid	\$8,090,691.98	
ECP credit	\$	0.00

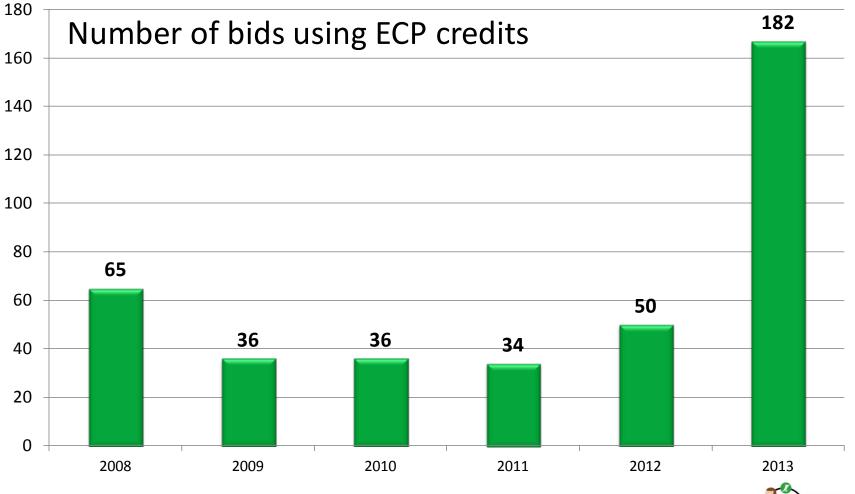
Award Criteria \$8,023,499.41

Award Criteria \$8,090,691.98

Apparent low bidder is Construction Contractor A



Increased Use of ECP Credits





Contact Information

Document submission

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QUESTIONS?



THANK YOU