

Doing Business with the Illinois Tollway

October 29, 2015



Agenda

- Move Illinois Program overview
 - Construction opportunities
 - Professional services opportunities
- Goods and services update
- Diversity programs





Move Illinois Update

Paul D. Kovacs, P.E. Chief Engineer



TAKE CARE OF EXISTING SYSTEM NEEDS

JANE ADDAMS
MEMORIAL TOLLWAY
\$2.5 billion

ELGIN O'HARE
WESTERN ACCESS
\$3.4 billion

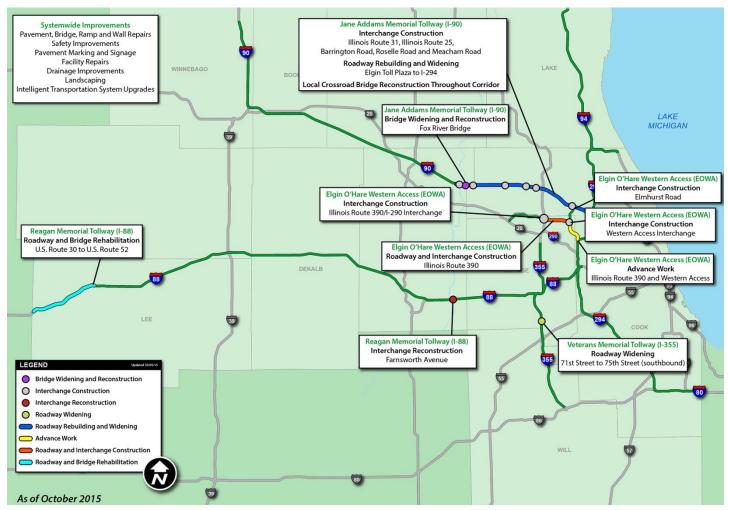
I-294/I-57
INTERCHANGE
\$719 million

ILLINOIS ROUTE 53/120 PROJECT

OTHER EMERGING PROJECTS



2016 Anticipated Construction





Central Tri-State Tollway (I-294)

- Project limits
 - 22.3 miles from 95th Street to Balmoral Avenue
- Central Tri-State reconstruction in Move Illinois Program
 - Budgeted \$1.7 billion
 - Scheduled from 2020 to 2022
- Convened Central Tri-State Tollway (I-294) Corridor Planning Council





Construction Opportunities



Upcoming Construction Contracts

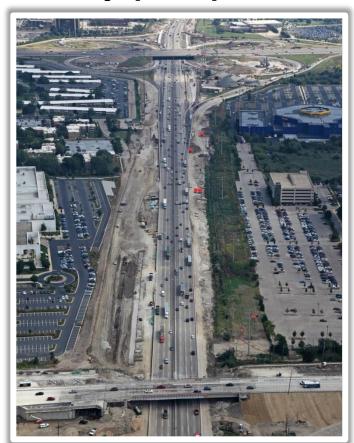
Projects bidding and advertising through the end of the year

- Jane Addams Memorial Tollway (I-90) Rebuilding and Widening Project
 - Mainline contract Roselle Road to Illinois Route 53
 - Landscaping and fencing along I-90 corridor
- Illinois Route 390 (part of the Elgin O'Hare Western Access Project)
 - Mainline contract east of I-290 interchange
 - Western segment tree replacement and local road improvements
- Several systemwide and maintenance contracts under \$5 million



Jane Addams Memorial Tollway (I-90)

- Eastern segment mainline contracts – Elgin to the Tri-State Tollway (I-294)
- One \$25 to \$50 million contract from Roselle Road to I-290/Illinois Route 53 remaining
- Major work includes
 - Paving inside, mainline lanes
 - Bridge reconstruction
 - Maintenance of traffic



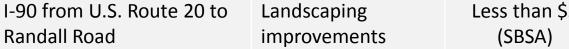




Randall Road

Additional Work Along I-90 (western segment)

Contract Location	Type of Work	Cost Magnitude (millions)
I-90 from Mill Road to Tyrell Road	Right-of-way fence replacement	\$50 to \$75





Elgin O'Hare Western Access Project

- Continuing work east of the I-290 Interchange Project
- Building new roadways and improving local roads

Contract Location	Type of Work	Cost Magnitude (millions)
Illinois Route 390 from Arlington Heights Road, Prospect Avenue to Lively Boulevard	Mainline and interchange	\$50 to \$75
Illinois Route 390 from Lake Street to Meacham/Medinah Road	Tree replacement	Less than \$5 (SBSA)
Elmhurst Road/Oakton Street Intersection	Local road improvements	\$5 to \$10





Improvements Across the System

Committed to maintaining a safe roadway for customers

Contract Location	Type of Work	Cost Magnitude (millions)
Tri-State Tollway (I-294) from 95 th Street to Rexford Road	Clean and televise drainage structures	Less than \$5
Systemwide	Pavement marking	Less than \$5
Veteran Memorial Tollway (I-355) from Army Trail Road to I-80	Clean and televise drainage structures	\$5 to 10
Reagan Memorial Tollway (I-88) from U.S. Route 30 to Route 52	Bridge rehabilitation	\$10 to \$25
I-355 southbound from 71st Street to 75th Street	Resurface and widen	\$5 to \$10



Maintenance and Facility Work

Contract Location	Type of Work	Cost Magnitude (millions)
Various toll plaza locations	Replace/upgrade HVAC	Less than \$1
Hillside (M-2) maintenance site	Pavement	Less than \$5
Tollway headquarters	Building improvements (HVAC, elevator loading dock and skylight)	Less than \$5 (SB/SA contract)







Construction Bid-Letting Process

Steps in the Process	Information and Assistance Available
Identify upcoming projectsSeek plans and forms	Bid-letting scheduleOnline Plan Room
 Compile bid Submit COMPLETE bid (to prime or Tollway) 	Construction Contracts 101 Webinar
Bid opening/apparent low bidderReview paperwork	Public bid opening (webcast)
Tollway Board approvalReceive Notice to Proceed	



Professional Services Opportunities



2016 Professional Services Preview

Tentative Schedule Professional Service Bulletins (PSB)	PSB 16-1 (Spring 2016)	PSB 16-2 (Fall 2016)
Type of Work	Design contract(s) for the Reagan Memorial Tollway (I-88) from Illinois Route 251 to Illinois Route 56	Design contracts for the Central Tri-State Tollway (I-294) from 95th Street to Balmoral Avenue
	Design contract(s) for the Veterans Memorial Tollway (I-355) from I-55 to Army Trail Road	Design-upon-request contract(s) systemwide
	Design-upon-request contract(s) systemwide	Construction management contract(s) for the Elgin O'Hare Western Access Project
	Construction management contract(s) for the Elgin O'Hare Western Access Project	
	Construction-upon-request contract(s) systemwide	

Tollway Seeks Qualified Firms

- Tollway relies heavily on professional services
 - More than 200 professional services firms are working on the *Move Illinois* Program
- Tollway values
 - Timing and schedule
 - High degree of independence
 - Quality designs and quality assurance/quality control process
 - Working through the design corridor managers and construction corridor managers



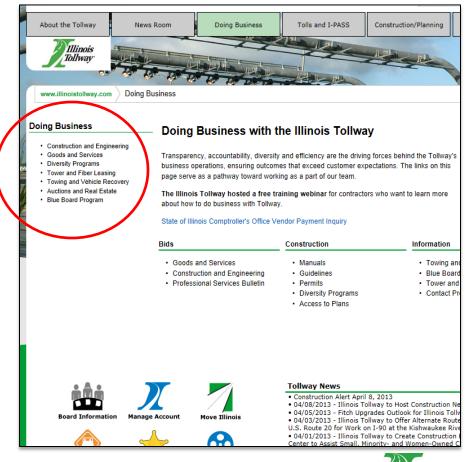
Comprehensive Selection Process

- Qualifications-based selection
 - Selection based on qualifications, skills and expertise, as opposed to a low bid
 - Negotiation of a fair and reasonable fee for services
- Comprehensive selection process
 - Interested firms submit a Statement of Interest
 - Formal process internally
 - Tier one: scoring process by Engineering
 - Tier two: executive engineering review
 - Tier three: selection committee review and decision
 - Tollway negotiates fee with top firm
 - Chief Engineer provides award recommendation to Board of Directors



Getting Information

- How do you find out about upcoming opportunities?
- www.illinoistollway.com
 - View construction bid-letting schedule (updated bi-weekly)
 - Visit the Online Plan Room
 - View Professional Services Bulletins
 - View Goods and Services
- Chief Procurement Office resources
 - Notices of bid opportunities
 - www.purchase.state.il.us







Goods and Services Overview

John Donato
Chief of Procurement



Illinois Procurement Bulletin



http://www.purchase.state.il.us/



Procurement Approaches

- Invitation for Bids (IFB)
 - Awarded to lowest responsible and responsive bidder
- Request for Proposals (RFP)
 - Awarded to vendor that provides the best value
- RFP Professional and Artistic (RFP P&A)
 - Qualified by education, experience and technical ability



Business Enterprise Program (BEP)

- Qualifications for BEP
 - At least 51 percent owned and controlled by persons who are minority, women or designated as disabled
 - Must be a U.S. citizen or resident alien
 - Annual gross sales of less than \$75 million
- BEP goal participation is considered on solicitations valued at \$50,000 and above
- http://www.illinois.gov/cms/business/sell2/bep/ Pages/Vendor_Registration.aspx



Veterans Business Program

- Qualifications
 - At least 51 percent owned and controlled by service-disabled veterans or qualified veterans living in Illinois
 - Annual gross sales of less than \$75 million
- Veteran goals are considered on solicitations valued at \$50,000 and above
- http://www.illinois.gov/cms/business/sell2/Pages/ VeteranownedBusinesses.aspx



Small Business Set-Aside Program

- What is a set-aside? Why is it beneficial?
- How does the program work?
 - 673 product and service categories
 - \$50,000 one-time purchase most products or services qualify
 - Any other procurement that the Chief Procurement Office deems appropriate to set aside
- Firms are listed in the small business database https://ipg.vendorreg.com/



IPG Vendor Portal

- Accepts disclosures and certifications
- Minimizes risk of vendor disqualification for administrative errors at the time of bid opening
- Creates an electronic company record that may be updated at any time
- https://ipg.vendorreg.com/





Goods and Services Buying Plan

- The Illinois Tollway's Buying Plan for goods and services is posted in the "Doing Business" section of the Tollway's website and is updated quarterly
 - http://www.illinoistollway.com/doing-business/goodsservices/buying-plan





Diversity Update

Gustavo Giraldo
Chief of Diversity and Strategic Development



D/M/WBE Payments January 1, 2010, through September 30, 2015

	Construction Contract Professional Services		Combined
	Payments	Contract Payments	Payments
D/M/WBE payments (millions)	\$404.6	\$289.0	\$693.5
Total payments (billions)	\$2.2	\$0.85	\$3.0
Distribution of total D/M/WBE payments	18.5%	34.0%	22.9%

	Construction Contract Professional Services		Combined	Distribution of Total
	Payments (millions)	Contract Payments (millions)	Payments (millions)	D/M/WBE Payments
African American-Owned	\$20.5	\$47.0	\$67.6	9.7%
Asian Indian-Owned	\$13.5	\$67.6	\$81.1	11.7%
Asian Pacific-Owned	\$6.3	\$47.9	\$54.2	7.8%
Hispanic-Owned	\$241.5	\$71.7	\$313.1	45.1%
Native American-Owned	\$1.0	\$0.0	\$1.0	0.153%
Women-Owned (Caucasian)	\$121.7	\$54.8	\$176.5	25.5%



Diversity Participation Update

- Small businesses
 - Awarded nearly \$10 million in Small Business Set-Aside (SBSA)
 contracts in 2015
 - One-third of the SBSA contracts awarded so far this year went to D/M/WBE small businesses
- Veteran-owned businesses
 - Awarded more than \$9.3 million to veteran-owned construction and professional service firms
 - Expansion of the Mentor/Protégé Program to include veteran firms



Diversity News

- Diversity and Inclusion Committee
 - Provides policy direction and oversight of Tollway's inclusion efforts in workforce diversity and contracting
 - Assists the Tollway in breaking down potential barriers to participation for both firm and individual workers
- Diversity Advisory Council
 - Works cooperatively to help inform the new Diversity and Inclusion Committee
 - Includes subcommittees that will report on program issues, policy issues and workforce diversity



Technical Assistance Programs

	Construction Business Development Center	Construction Coaching for Growth	
Results	158 participants reporting more than \$12.6 million increase in combined revenue 44 bids submitted as prime, six awarded 90 bids submitted as subcontractors, 31 awarded More than 30 new jobs created		
	2015 Awarded Technical Assistance : Illinois Black Chamber of Commerce and HACIA Scholarship Foundation		
Services	Multi-year 'mentorship' type of assistance Customized services to address challenges work One-on-one counseling Workshops Long-term assistance		

Question-and-Answer Session



Thank You

