AGENDA

- Welcome/Opening Remarks
- JOC Facilities Program – Dave Wilson, Chief of Operations
  - Overview and benefits
  - 2017 projects
- Diversity and Strategic Development – Gustavo Giraldo, Chief of Diversity and Strategic Development
  - Small Business resources
- Interactive Q&A Session
- Networking
JOB ORDER CONTRACTING
FACILITIES PROGRAM
TOLLWAY FACILITIES SERVICES

- Facilities Services responsible for nearly 110 facilities
  - 11 maintenance sites
  - 20 miscellaneous structures
    - Tollway headquarters
    - Central warehouse
    - Sign shop
    - Disaster recovery building
    - Central support complex
  - 24 attended mainline toll plazas
  - 54 unattended ramp toll plazas

- Includes lighting, heating, air conditioning and ventilation systems, electrical, plumbing and sewers

Presented on June 6, 2017
- Allows the Tollway to complete facilities-related projects in a timely and cost-effective manner
- Invites general contractors to bid competitively for opportunities to perform tasks related to facility construction and repair
- Includes work on Tollway facilities including headquarters building, maintenance sites and toll plazas
- Awards contracts to perform work as needed without traditional design and procurement process
- Provides smaller projects for subcontractors, including small, diverse and veteran-owned firms
SUBCONTRACTOR BENEFITS

• Why JOC works for subcontractors
  – Quick responsiveness requires multiple local subcontractors
  – Wide range of projects means variety of subcontractors
  – Results in greater number of subcontractor opportunities
  – Multiple projects on multiple sites simultaneously
  – Business Enterprise Program and veteran goals


<table>
<thead>
<tr>
<th>Project Number</th>
<th>Project Name</th>
<th>JOC Contractor</th>
<th>Contact Name</th>
<th>Contact No</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>L-15-0081C-AGC-17-002.00</td>
<td>Downers Grove, M-14, Material Racking System</td>
<td>AGAE Contractors, Inc.</td>
<td>Robert Kos</td>
<td>773-777-2240</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081A-ANC-17-003.00</td>
<td>Roscoe in Oak Brook, Plaza 1 and 52, Replace the AHUs</td>
<td>Anchor Mechanical, Inc.</td>
<td>Lauren O'Brien</td>
<td>312-492-6994</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081A-17-001.00</td>
<td>Downers Grove, Central Administration Building, Furnish and install a complete video monitoring system.</td>
<td>F.H. Paschen</td>
<td>Dan Zwick</td>
<td>773-444-3474</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081A-PHP-17-003.00</td>
<td>Downers Grove, Central Administration Building, Mechanical Screens on roof.</td>
<td>F.H. Paschen</td>
<td>Dan Zwick</td>
<td>773-444-3474</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081G-MCD-16-007.00</td>
<td>Downers Grove, M-14, 3460 Finley Road, State Police Gun Range lighting replacement</td>
<td>McDonagh Demolition, Inc.</td>
<td>Paul Dadian</td>
<td>773-276-7707</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081G-MCD-16-007.01</td>
<td>Downers Grove, M-14, 3460 Finley Road, State Police Gun Range lighting engineer and physical mock ups.</td>
<td>McDonagh Demolition, Inc.</td>
<td>Paul Dadian</td>
<td>773-276-7707</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081G-MCD-17-003.00</td>
<td>Lisle, Little Tower, Replace fencing and add sloping roof to structure.</td>
<td>McDonagh Demolition, Inc.</td>
<td>Paul Dadian</td>
<td>773-276-7707</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081G-MCD-17-004.00</td>
<td>Downers Grove, Central Administration Building, 3rd Fl Toilet Room Remodeling.</td>
<td>McDonagh Demolition, Inc.</td>
<td>Paul Dadian</td>
<td>773-276-7707</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081B-OLD-17-006.00</td>
<td>Downers Grove, Central Administration Building, Furnish and install a custom canopy over loading dock door.</td>
<td>McDonagh Demolition, Inc.</td>
<td>Paul Dadian</td>
<td>773-276-7707</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081B-OLD-17-002.00</td>
<td>DeKalb, M-11, Relocate lube rack in Truck Maintenance Garage.</td>
<td>Old Veteran Construction, Inc.</td>
<td>John Tisdall</td>
<td>773-821-9900</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081B-OLD-17-003.00</td>
<td>Lisle, Plaza 87, (3) Exterior Pump Replacement</td>
<td>Old Veteran Construction, Inc.</td>
<td>John Tisdall</td>
<td>773-821-9900</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081B-OLD-17-004.00</td>
<td>Rosemont, Plaza 31, Canopy roof replacement.</td>
<td>Old Veteran Construction, Inc.</td>
<td>John Tisdall</td>
<td>773-821-9900</td>
<td>Upcoming</td>
</tr>
<tr>
<td>L-15-0081D-WIG-17-001.00</td>
<td>Downers Grove, Central Administration Building, Loading Dock Access Control</td>
<td>Wight Construction Services, Inc.</td>
<td>Christian McNamee</td>
<td>830-969-7000</td>
<td>Upcoming</td>
</tr>
</tbody>
</table>
DIVERSITY AND STRATEGIC DEVELOPMENT
BUSINESS ENTERPRISE PROGRAM (BEP)

- Promotes economic development of diverse businesses
- Applies to procurement of goods and services
- Businesses must meet the following criteria
  - Certified with CMS BEP at time of bid
  - 51 percent owned and controlled by a minority, woman or disabled person
  - Owner must be a U.S. citizen or resident alien
  - Annual gross sales must be less than $75 million
• Tollway was first state agency in Illinois to include veteran-owned small business (VOSB) or service-disabled, veteran-owned small business (SDVOSB) goals on contracts
• More than $43 million paid to veteran-owned firms since 2015
• Program participant requirements are
  – Must be certified with CMS as VOSB or SDVOSB
  – 51 percent owned and controlled by a qualified veteran living in Illinois
  – Annual gross sales under $75 million
• Prepares small and diverse firms to participate on highway and vertical construction contracts
• Participants receive comprehensive, customized business development assistance to build financial understanding for business stability and growth
• Services are customized to the assessed strengths, challenges and needs of participating firms
• Tollway recently selected seven vendors to provide TA in 13 locations across Tollway system
Pairs emerging businesses with established firms to grow pool of small and diverse contractors ready for Tollway work
- Mentors earn virtual bid credits to offset future construction bids
- Emerging businesses receive beneficial assistance and training
- Tollway benefits from increased competition in the marketplace

Relationship-based (12-36 month terms)

Technical Assistance Program providers support relationships
• Promotes contracting with small and diverse firms
• Companies must meet the following revenue criteria
  – Retail or service businesses: less than $8 million
  – Wholesale: less than $13 million
  – Construction: less than $14 million
  – Manufacturing companies: 250 employees or less
• At least 15 Small Business Set-Aside contracts advertised this year
EARNED CREDIT PROGRAM

• Offers primes and subcontractors a chance to earn virtual bid credits when they hire qualified candidates
  – Minorities, women, eligible offenders/exonerated individuals, veterans and other low-income eligible individuals
• ECP training partners pre-screen job seekers and provide pre-apprenticeship construction training
• Since 2007, nearly 250 ECP workers have been hired and employed, earning more than $13 million in wages
• Nearly 30 firms have earned virtual credits
• ECP Hiring Portal allows contractors to review, select and contact eligible candidates
ILLINOIS TOLLWAY: MAKING A CONNECTION

FOR MORE INFORMATION

- Visit illinoistollway.com
INTERACTIVE Q&A SESSION
ILLINOIS TOLLWAY: MAKING A CONNECTION

PANELISTS

• Gustavo Giraldo, Chief of Diversity and Strategic Development, Illinois Tollway
• John Donato, Chief of Procurement, Illinois Tollway
• Dave Donovan, General Manager of Facility Services, Illinois Tollway
• Don Wilson, JOC Manager, Engineering Service Group (ESG)
• Paul Dadian, Director of Operations, McDonagh Demolition
• Connie Lee, Owner, Jade Mechanical Services
HOW TO CONNECT

• Go to www.SLI.DO or www.SLIDO.COM on your smartphone, tablet or laptop web browser
• Enter Event Code# 1498 and click JOIN
• Type in your question and click SEND
• See your question already? Click LIKE!
ILLINOIS TOLLWAY: MAKING A CONNECTION

THANK YOU