

A stylized graphic of a highway network with various colored nodes (orange, purple, blue, green, red, pink, yellow) at intersections. The lines are grey with white dashed center lines. The main title text is overlaid on the left side of the graphic.

ILLINOIS TOLLWAY: MAKING A CONNECTION

Job Order Contracting (JOC)
Facilities Program Networking Event
June 6, 2017



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AGENDA

- Welcome/Opening Remarks
- JOC Facilities Program – Dave Wilson, Chief of Operations
 - Overview and benefits
 - 2017 projects
- Diversity and Strategic Development – Gustavo Giraldo, Chief of Diversity and Strategic Development
 - Small Business resources
- Interactive Q&A Session
- Networking

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JOB ORDER CONTRACTING FACILITIES PROGRAM

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TOLLWAY FACILITIES SERVICES

- Facilities Services responsible for nearly 110 facilities
 - 11 maintenance sites
 - 20 miscellaneous structures
 - Tollway headquarters
 - Central warehouse
 - Sign shop
 - Disaster recovery building
 - Central support complex
 - 24 attended mainline toll plazas
 - 54 unattended ramp toll plazas
- Includes lighting, heating, air conditioning and ventilation systems, electrical, plumbing and sewers

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JOC FACILITIES PROGRAM

- Allows the Tollway to complete facilities-related projects in a timely and cost-effective manner
- Invites general contractors to bid competitively for opportunities to perform tasks related to facility construction and repair
- Includes work on Tollway facilities including headquarters building, maintenance sites and toll plazas
- Awards contracts to perform work as needed without traditional design and procurement process
- Provides smaller projects for subcontractors, including small, diverse and veteran-owned firms

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SUBCONTRACTOR BENEFITS

- Why JOC works for subcontractors
 - Quick responsiveness requires multiple local subcontractors
 - Wide range of projects means variety of subcontractors
 - Results in greater number of subcontractor opportunities
 - Multiple projects on multiple sites simultaneously
 - Business Enterprise Program and veteran goals

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UPCOMING JOC PROJECTS

For the Week Beginning May 30, 2017

Project Number	Project Name	JOC Contractor	Contact Name	Contact No	Status
IL-15-0081C-AGC-17-002.00	Downers Grove, M-14, Material Racking System	AGAE Contractors, Inc.	Robert Kos	773-777-2240	Upcoming
IL-15-0081H-ANC-17-003.00	Roscoe and Oakbrook, Plaza 1 and 52, Replace the AHU's	Anchor Mechanical, Inc.	Lauren O'Brien	312-492-6994	Upcoming
IL-15-0081A-17-001.00	Downers Grove, Central Administration Building, Furnish and install a complete video monitoring system.	F.H. Paschen	Dan Zvlik	773-444-3474	Upcoming
IL-15-0081A-FHP-17-003.00	Downers Grove, Central Administration Building, Mechanical Screens on roof.	F.H. Paschen	Dan Zvlik	773-444-3474	Upcoming
IL-15-0081G-MCD-16-007.0 0	Downer Grove, M-14, 3460 Finley Road, State Police Gun Range lighting replacement	McDonagh Demolition, Inc.	Paul Dadian	773-276-7707	Upcoming
IL-15-0081G-MCD-16-007.0 1	Downer Grove, M-14, 3460 Finley Road, State Police Gun Range lighting engineer and physical mock ups.	McDonagh Demolition, Inc.	Paul Dadian	773-276-7707	Upcoming
IL-15-0081G-MCD-17-003.0 0	Lisle, Lisle Tower, Replace fencing and add sloping roof to structure.	McDonagh Demolition, Inc.	Paul Dadian	773-276-7707	Upcoming
IL-15-0081G-MCD-17-004.0 0	Downers Grove, Central Administration Building, 3rd FI Toilet Room Remodeling.	McDonagh Demolition, Inc.	Paul Dadian	773-276-7707	Upcoming
IL-15-0081G-MCD-17-006.0 0	Downers Grove, Central Administration Building, Furnish and install a custom canopy over loading dock door.	McDonagh Demolition, Inc.	Paul Dadian	773-276-7707	Upcoming
IL-15-0081B-OLD-16-006.00 .00	Deerfield, Plaza 26, Engineering Building HVAC system and controls.	Old Veteran Construction, Inc.	John Tisdall	773-821-9900	Upcoming
IL-15-0081B-OLD-16-006.00 .01	Deerfield, Plaza 26, HVAC system replacement.	Old Veteran Construction, Inc.	John Tisdall	773-821-9900	Upcoming
IL-15-0081B-OLD-17-002.00	DeKalb, M-11, Relocate lube rack in Truck Maintenance Garage.	Old Veteran Construction, Inc.	John Tisdall	773-821-9900	Upcoming
IL-15-0081B-OLD-17-003.00	Lisle, Plaza 87, (3) Exterior Pump Replacement	Old Veteran Construction, Inc.	John Tisdall	773-821-9900	Upcoming
IL-15-0081B-OLD-17-004.00	Rosemont, Plaza 31, Canopy roof replacement.	Old Veteran Construction, Inc.	John Tisdall	773-821-9900	Upcoming
IL-15-0081D-WIG-17-001.00	Downers Grove, Central Administration Building, Loading Dock Access Control	Wight Construction Services, Inc.	Christian McNamee	630-969-7000	Upcoming

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DIVERSITY AND STRATEGIC DEVELOPMENT

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BUSINESS ENTERPRISE PROGRAM (BEP)

- Promotes economic development of diverse businesses
- Applies to procurement of goods and services
- Businesses must meet the following criteria
 - Certified with CMS BEP at time of bid
 - 51 percent owned and controlled by a minority, woman or disabled person
 - Owner must be a U.S. citizen or resident alien
 - Annual gross sales must be less than \$75 million



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VETERAN BUSINESS PROGRAM

- Tollway was first state agency in Illinois to include veteran-owned small business (VOSB) or service-disabled, veteran-owned small business (SDVOSB) goals on contracts
- More than \$43 million paid to veteran-owned firms since 2015
- Program participant requirements are
 - Must be certified with CMS as VOSB or SDVOSB
 - 51 percent owned and controlled by a qualified veteran living in Illinois
 - Annual gross sales under \$75 million

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TECHNICAL ASSISTANCE PROGRAM

- Prepares small and diverse firms to participate on highway and vertical construction contracts
- Participants receive comprehensive, customized business development assistance to build financial understanding for business stability and growth
- Services are customized to the assessed strengths, challenges and needs of participating firms
- Tollway recently selected seven vendors to provide TA in 13 locations across Tollway system



Illinois Black Chamber
Of Commerce

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PARTNERING FOR GROWTH (P4G) – CONSTRUCTION

- Pairs emerging businesses with established firms to grow pool of small and diverse contractors ready for Tollway work
 - Mentors earn virtual bid credits to offset future construction bids
 - Emerging businesses receive beneficial assistance and training
 - Tollway benefits from increased competition in the marketplace
- Relationship-based (12-36 month terms)
- Technical Assistance Program providers support relationships

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SMALL BUSINESS SET-ASIDE PROGRAM

- Promotes contracting with small and diverse firms
- Companies must meet the following revenue criteria
 - Retail or service businesses: less than \$8 million
 - Wholesale: less than \$13 million
 - Construction: less than \$14 million
 - Manufacturing companies: 250 employees or less
- At least 15 Small Business Set-Aside contracts advertised this year

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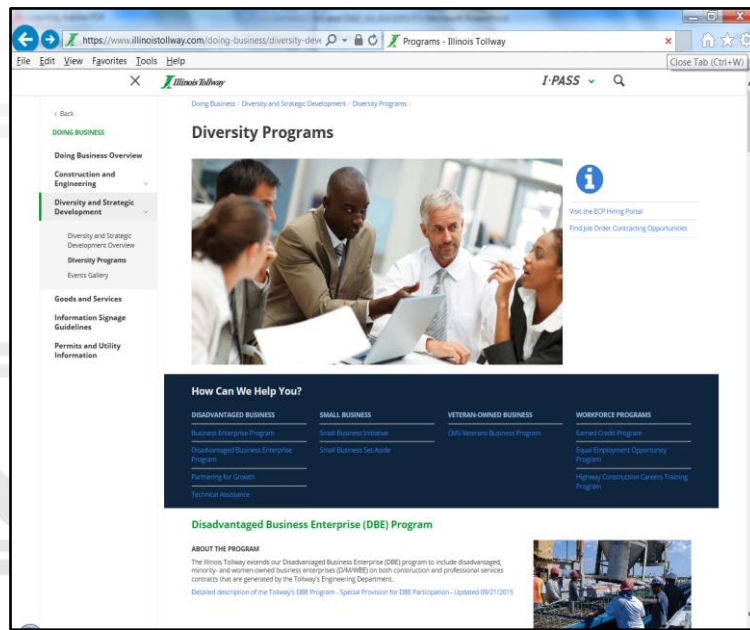
EARNED CREDIT PROGRAM

- Offers primes and subcontractors a chance to earn virtual bid credits when they hire qualified candidates
 - Minorities, women, eligible offenders/exonerated individuals, veterans and other low-income eligible individuals
- ECP training partners pre-screen job seekers and provide pre-apprenticeship construction training
- Since 2007, nearly 250 ECP workers have been hired and employed, earning more than \$13 million in wages
- Nearly 30 firms have earned virtual credits
- ECP Hiring Portal allows contractors to review, select and contact eligible candidates

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FOR MORE INFORMATION

- Visit illinoistollway.com



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INTERACTIVE Q&A SESSION

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PANELISTS

- Gustavo Giraldo, Chief of Diversity and Strategic Development, Illinois Tollway
- John Donato, Chief of Procurement, Illinois Tollway
- Dave Donovan, General Manager of Facility Services, Illinois Tollway
- Don Wilson, JOC Manager, Engineering Service Group (ESG)
- Paul Dadian, Director of Operations, McDonagh Demolition
- Connie Lee, Owner, Jade Mechanical Services

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HOW TO CONNECT

- Go to **www.SLI.DO** or **www.SLIDO.COM** on your smartphone, tablet or laptop web browser
- Enter Event Code# **1498** and click **JOIN**
- Type in your question and click **SEND**
- See your question already? Click **LIKE!**

A stylized graphic of a road network. It features a grid of roads with various colored dots (orange, purple, blue, green, red, pink, yellow) at the intersections. A road line enters from the top left and connects to the grid. Another road line enters from the left and connects to the grid. The background is white with faint, light gray road lines.

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THANK YOU