Illinois Tollway DIVERSITY Driving Economic Opportunities

Terry Miller Chief of Diversity and Strategic Development February 28, 2020

INCLUSION IS THE FOUNDATION

Provides growth opportunities for small/diverse/veteran businesses and individuals

Access

Opens the doors for individuals and firms interested in doing business

Participation

 Creates economic opportunities and jobs by setting aspirational goals

Advancement

 Achieve next level of success through business assistance and training





COMMITMENT TO DIVERSITY

PROGRAMS



TECHNICAL ASSISTANCE PROGRAM

Prepares emerging or established firms to compete in transportation-related construction industry

Provides comprehensive, customized business development assistance:

- Access to capital/bonding
- Estimating
- Project management
- Business management and operations
- IDOT Prequalification
- **Flexible delivery methods**
- **Develop strategic relationships**





POWERED BY THE ILLINOIS TOLLWAY

Equipping Businesses for Success

PARTNERING FOR GROWTH

Encourages contractors and consultants to assist small, diverse and veteranowned small businesses in remaining self-sufficient, competitive and profitable

Professional Services

- Protégé works on agreed-upon scope
- Mentor receives credit toward DBE or
- VOSB goals

Construction

- Term based (up to 36 months)
- Contractors determine assistance areas
- Primes receive virtual bid credits for use on future bids



PARTNERING for GROWTH

POWERED BY THE ILLINOIS TOLLWAY

Taking your Business to the Next Level

EARNED CREDIT PROGRAM

- Provides opportunities for historically underrepresented segments of the heavy highway construction workforce
- Contractors earn bid credits for hiring eligible low income-eligible individuals
- **Credits may be used on future construction bids**



POWERED BY THE ILLINOIS TOLLWAY

Putting your Best Bid Forward

SMALL BUSINESS INITIATIVE

- Race- and gender- neutral program intended to increase opportunities for small construction companies
- Identifies construction contracts, generally valued at \$1 million, specifically for small businesses to perform as prime contractors
- **Establishing small business goals for select construction contracts**
- Firms must be registered in the state's Small Business Set-Aside Program and meet the following criteria:
 - Gross revenues of \$14 million or less annually
 - IDOT or Illinois CDB prequalified



SMALL BUSINESS INITIATIV

Creating Opportunities for Inclusion

CONSTRUCTIONWORKS

- Creates a qualified pipeline of diverse men and women for careers in the heavy highway and related construction industry
- Participants connected to network of experienced career and preapprenticeship training partners who offer customized construction industry preparation
- **Contractors earn incentives for hiring ConstructionWorks** participants
 - Virtual bid credits for use on future Tollway construction bids
 - \$15 cash reimbursement for every hour worked by a ConstructionWorks apprentice hire on Tollway projects up to \$100,000 per contract



ConstructionWorks POWERED BY THE ILLINOIS TOLLWAY

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Teaching Trades, Building Careers

DIVERSITY GOALS



ILLINOISTOLLWAY.COM

- Ultimate resource for doing business with the Tollway
- **Doing Business**
- **Construction and Engineering**
 - Contractor and consultant resources

Goods and Services

 Current goods and services bidding information

Diversity Programs

Outreach and networking events

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Doing Business / Doing Business Overview /

Doing Business With The Illinois Tollway

Transparency, accountability, diversity and efficiency are the driving forces behind the Tollway's business operations, ensuring outcomes that exceed customer expectations. The links on this page serve as a pathway toward working as a part of our team. The lillnois Tollway orgovides a training video for contractors who want to learn more about how to

do business with Tollway.

Learn About Submitting a Bid

Visit the Online Plan Room



SEPTEMBER 2019 MOVE ILLINOIS QUARTERLY MEETING AND CONSTRUCTION NETWORKING EVENT

BUSINESS OPPORTUNITIES	OTHER OPPORTUNITIES	RESOURCES	
Construction Bidding/Letting	Auctions	Construction/Engineering	
Goods and Services Solicitations	Blue Board Signage	Construction Permits	
Job Order Contracting	Online Plan Room	Diversity	
Professional Services Bulletins	Tower and Fiber Leasing	Goods and Services	
		Manuals	







THANK YOU