WEBINAR SERIES #21
Rolling Owner-Controlled Insurance Program
Paula Blonski, Shavon Moore and Jim Mayer February 8, 2021
WEBINAR SERIES

HOUSEKEEPING

All attendees will be muted

Please submit questions via the “chat box” function
  • Please provide name and company along with question

Today’s presentation will be recorded and posted online at later date

Please fill out survey following the presentation
WEBINAR SERIES

COMMITMENT TO DIVERSITY

Tollway’s Diversity Department is a driving force for increasing economic opportunities in the diverse communities we serve

• Tollway programs and initiatives provide small, diverse and veteran businesses and individuals with opportunities to grow and succeed

Tollway Diversity’s renewed focus

• Increased training and education opportunities
• PSB review process
• Outreach to broader small/DBE/veteran companies
• Recruiting new firms
• Innovative ideas to create new contracting and employment opportunities
TODAY’S TOPIC:

Rolling Owner-Controlled Insurance Program
Removing barriers to prime contracting opportunities for small businesses

The ROCIP provides General Liability insurance coverage on small business contracts, removing a barrier for participation on prime opportunities.

This allows the Tollway to level the playing field for small and diverse businesses and allows more contractors to pursue prime opportunities.
Removing barriers to prime contracting opportunities for small businesses

Through the program, eligible enrolled contractors, subcontractors and vendors are provided liability coverage.

ROCIP aligns with current Tollway small business programs while being flexible enough to be used for emerging and future programs.
First, make sure you are registered with the State

- Firms must meet the eligibility criteria and register within the Illinois Procurement Gateway as a small business in order to bid on Tollway SBI contracts
- Information regarding registration can be found on the Illinois Procurement Gateway at ipg.vendorreg.com
HOW TO PARTICIPATE IN SBI

Complete Tollway application process

- Complete Tollway application that confirms SBSP registration status with Illinois Procurement Gateway
  - IPG registration includes providing business name and contact info, annual gross sales, state and federal tax returns firm Tax ID and company type

Register for Tollway alerts

Visit Diversity homepage at illinoistollway.com
Types of Insurance Included in Program

Commercial General Liability
- $2 million per occurrence, $4 million aggregate

Excess Liability
- up to $25 million per occurrence, $25 million aggregate

For On-Site
- $2 million per occurrence, $4 million aggregate CGL and Excess Liability only
- Contractors will still be required to maintain coverages for auto liability, workers compensation, and contractors pollution liability for on-site and off-site exposures, and CGL and excess liability for off-site exposures
Features

Coverage
✓ Coverage for all enrolled contractors, subcontractors with onsite exposure

Limits
✓ Limits are on a per-project basis

Enrollment
✓ Mandatory for all Contractors and Subs
In the event of an “occurrence” of “bodily injury” or “property damage” or a “personal injury” or “advertising injury offense,” which arises out of or is in any way connected with the Work, whether during construction or after completion of the Work or both, Contractor and/or its Subcontractors are subject to a per-occurrence Contractor Deductible Contribution up to a maximum amount calculated as a percentage of total Contract Value, with total Contractor Deductible Contribution not to exceed $62,500 per occurrence.
## Maximum Deductible Contribution per occurrence

<table>
<thead>
<tr>
<th>Prime Contract Value</th>
<th>(% of Total Contract Value)</th>
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<tbody>
<tr>
<td>$100,000 to $1,000,000</td>
<td>0.50%</td>
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<tr>
<td>$1,000,001 to $2,000,000</td>
<td>0.65%</td>
</tr>
<tr>
<td>$2,000,001 to $3,000,000</td>
<td>0.80%</td>
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<tr>
<td>$3,000,001 to $4,000,000</td>
<td>0.95%</td>
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<tr>
<td>$4,000,001 to $5,000,000</td>
<td>1.10%</td>
</tr>
<tr>
<td>over $5,000,000</td>
<td>$62,500</td>
</tr>
</tbody>
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Payment of the Contractor Deductible Contribution shall be deducted from amounts otherwise due the involved Contractor or Subcontractor.

In the event the amounts due to Contractor or Subcontractor are insufficient to cover the allocated amount, Contractor or its Subcontractor shall arrange for direct payment of the allocated amount within fifteen (15) days of demand by Owner.

If the Contractor or Subcontractor fails or refuses to pay the allocated amount, Owner may collect the amount by other means authorized by the Contract or by other means authorized by law.
Bids Net of Insurance Costs

• Contractor and each sub shall bid the project net of insurance costs
• Contractor shall exclude the cost of program coverages from its bid and ensure all subs excludes as well
• Cost of Program Coverages is defined as the amount of Contractor’s and its Subcontractors’ reduction in insurance costs due to eligibility for Program coverages, and includes reduction in insurance premiums, related taxes and assessments, markup on the insurance premiums and losses retained through a self-funded program, self-insured retention, or deductible program
ROCIP Administration

- ROCIP manual will be provided as a part of the bid documents
- Winning bidder will receive ROCIP Administrator contact information in the notice of intent email from the Tollway
- ROCIP administrator will help winning bidder enroll into the program
- Prime is responsible for making sure all subs on contract that have onsite exposure enroll
Upcoming ROCIP Contracts

9 Upcoming Plaza Modification Contracts

- 5 Small Business Initiative Program – Tier 1 (under $1 million)
- 4 Small Business Initiative Program – Tier 2 ($1- $3 million)

Current and Upcoming Work Includes:

- Fiber Optic Construction
- ITS Device Installation
- Roadway Construction and Rehabilitation
Know what’s coming

Visit IllinoisTollway.com, bid-letting schedule updated every 1-2 weeks
Ultimate resource for doing business with Tollway

Doing Business

Construction and Engineering
  • Contractor and consultant resources

Goods and Services
  • Current goods and services bidding information

Diversity Programs
  • Outreach and networking events

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THANK YOU!

Illinois Tollway
DIVERSITY
Driving Economic Opportunities

BUILDING FOR SUCCESS