

# Business Enterprise Program For Minorities, Females, and Persons with Disabilities Workshop





# **SPECIAL PROGRAMS**

- 1. Business Enterprise Program For minorities, Females, and Persons with Disabilities.
- Veteran Business Program For Services Disabled Veteran & Veteran Owned Small Businesses.







# **BUSINESS ENTERPRISE PROGRAM**

- Promotes the economic development of businesses owned by minorities, women, and people with disabilities and supports their participation in the State's overall procurement process as both prime and subcontractors.
- State agencies and universities have a goal to buy at least 20% of goods and services from BEP certified businesses.



# **VENDOR REQUIREMENTS**

- The business is at least 51% owned and controlled by a minority, woman, or person with disabilities.
  - Control of day to day functions of the business, decision making, knowledge, etc.
- The owner is a citizen of the United States or resident alien.
- The annual gross sales of the business is under \$75 million.

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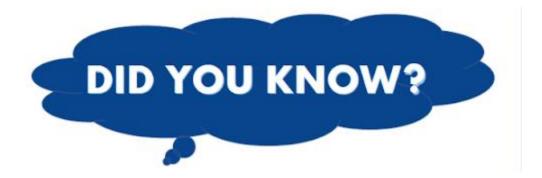


# BEP & VBP CERTIFICATION IS FREE OF CHARGE AND PAPERLESS









• The State of Illinois purchased close to \$40 BILLION in products and services over the last fiscal year.

\$600 million were spent with BEP certified vendors.









# **BUSINESS VERTICLES**

- Health Industry
- Professional Services
- Construction Industry
- Information and Technology
- Equipment & Commodities
- Food Industry









# FINDING OPPORTUNITIES WITH THE STATE OF ILLINOIS

Illinois Procurement Bulletin Boards











You do not have to be BEP certified to bid on contract opportunities!



# **VENDOR REGISTRATION**



About CMS • Benefits • Personnel • Agency Services • For Business • For Local Government •

CMS ▶ Doing Business with Illinois ▶ Sell 2 Illinois ▶ Business Enterprise Program (BEP) ▶ Vendor Registration

#### **Vendor Registration**

#### Business Enterprise Program (BEP)

BEP assists businesses owned by minorities, women and people with disabilities gain access to the State of Illinois procurement process. BEP certification with the State of Illinois can also open the door to opportunities with other public and private entities which are looking for diverse suppliers.

#### Program Eligibility:

- The business is at least 51% owned and controlled by a minority, woman, or person with disabilities (30 ILCS 575)
- · The owner must be a citizen of the United States or legal permanent resident alien
- · Annual gross sales of less than \$75 million

#### How can I apply?

- 1. Full BEP Certification Application Process
  - o Approved certification is valid for 7 years with an annual No Change Affidavit process
- 2. Recognition Certification Application

BEP has agreements with the following agencies and is able to accept certifications from any of the following entities:

- o City of Chicago
- o Chicago Transit Authority (CTA)
- o Illinois Department of Transportation
- METRA
- PACE
- o Cook County
- o Chicago Minority Supplier Development Council
- o Mid-States Minority Supplier Development Council
- o Women's Business Development Center
- o Recognition certification is valid for 1 year

Eligible businesses may be certified in one or more of the following programs: Business Enterprise Program, Veterans Business Program, and Small Business Set-Aside Program.

#### **Business Enterprise Program Act:**

- 30 ILCS 575
- 30 ILCS 575/2

#### **BUSINESS ENTERPRISE PROGRAM** (BEP) **Vendor Registration** Veteran-owned Businesses **Contract Opportunities** Vendor Search **Business Resources** Business Enterprise Program Council Business Enterprise Program Annual Reports Vendor Payment Program Contact Us Reports - BEP and BEP Council Frequently Asked Questions **Business Enterprise Council** Subcommittees Archived BEP Council Meeting Agendas and Minutes Events Calendar

Search...

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# **BEP PORTAL**



OUR MAIN SITE





#### BEP and/or VBP Certification

Search or join our database of registered and/or certified vendors

BEP and/or VBP Certification Directory

Apply for BEP and/or VBP Certification

### State Use - Sheltered Workshop Certification

**SWS Certification Directory** 

Apply for SWS Certification

#### System Training

Learn how to fully utilize our system with a live trainer

See Online Training Times

#### **External Links**

Illinois Procurement Gateway (IPG) Registered Vendor Directory

**Procurement Opportunities** 

Pathway to Procurement





# **NIGP CODES**

- The NIGP Commodity/Services Code is an acronym for the National Institute of Governmental Purchasing Commodity/Services Code. The NIGP Code is a coding taxonomy used primarily to classify products and services procured by state and local governments in North America.
- Having the all the correct and NIGP codes will ensure you receive notifications on contracts that include the NIGP codes you listed in the procurement bulletin registrations and in your certification.



# BUSINESS ENTERPRISE PROGRAM CERTIFICATION FORMS

Full Certification - 7 years

**Annual No Change Affidavit** 

**Recognition Affidavit** 

FastTrack Certification



# FastTrack Certification

If you are currently certified by the City of Chicago or Cook County you are eligible for FastTrack Certification







# FastTrack Application Process

**Proof of Certification with City of Chicago or Cook County** 



# Sign and Notarize BEP Affidavit

Affidavit is automatically generated by BEP Portal. We can also provide the affidavit upon request



Provide FEIN # and Previous Year's Gross Revenue in body of email or on a separate document



Scan documents and e-mail to: BEP.CMS@Illinois.gov





# CERTIFICATIONS RECOGNIZED BY CENTRAL MANAGEMENT SERVICES





















# AGENCIES THAT RECOGNIZE BEP CERTIFICATION



### **ILLINOIS COMMUNITY COLLEGES**

### FEDERAL RESERVE BANK of CHICAGO



























# **VETERAN BUSINESS PROGRAM**

• State agencies and universities are encouraged to spend at least 3% of their procurement budgets with certified veteran owned businesses.

### To qualify:

- You must reside in Illinois
- 51% owned by a Veteran/Service Disabled Veteran
- You must have a 10% service disconnected disability as verified by the U.S. Department of Veterans Affairs.





# VETERAN RECOGNITION CERTIFICATION



Center for Veteran Enterprise (CVE)
SDVOSB/VOSB



Veteran Business Enterprise (VBE) Services Disabled Veteran Business Enterprise





### SMALL BUSINESS SET-ASIDE PROGRAM FACT SHEET

- Register at: <u>ipg.vendorreg.com</u>.
- Include your State and Federal Tax returns (Form C) with your application.
  - ➤ Manufactures must also provide the Illinois IL-941.
  - ➤ Sole Proprietorships must also provide federal Schedule C.
- Follow the application directions carefully to avoid delay in processing.
- Enroll as a user of the Illinois Procurement Bulletin at BidBuy.Illinois.gov.



# Additional Resources



ILLINOIS PTAC

www.asbdc-us.org

www.aptac-us.org





www.sba.gov



# For additional assistance please contact: Irma Lopez or Pedro Pineda

Irma.Lopez@illinois.gov

Pedro.Pineda@Illinois.gov

or
BEP help desk 312-814-4190 / 1-800-356-9206
e-mail CMS.BEP@Illinois.gov

