

"HOUSEKEEPING"

All attendees will be muted

Please submit questions via the "chat box" function

Please provide name & company along with question

This presentation will be recorded and posted online at a later date

Please fill out the brief survey after the meeting



COMMITMENT TO DIVERSITY

The Department of Diversity and Strategic Development remains a driving force for increasing economic opportunities in the diverse communities we serve

 Tollway programs and initiatives provide small, diverse and veteran businesses and individuals with opportunities to grow and succeed

Tollway Diversity's renewed focus

- Increased training and education opportunities
- PSB review process
- Outreach to broader small/DBE/veteran companies
- Recruiting new firms
- Innovative ideas to create new contracting and employment opportunities



TODAY'S TOPIC: Partnering for Growth Construction Program



OVERVIEW

The Partnering for Growth Program encourages consultants and contractors to assist disadvantaged, minority- and women-owned business enterprise firms and veteran-owned small businesses in remaining self-sufficient, competitive and profitable







PROFESSIONAL SERVICES Pathway to Prime

How it works

- Subconsultant works on a specific Tollway contract with the Prime
- Agreed-upon scope helps expand subconsultant's technical capabilities and develop skills

Benefits

- Subconsultants may market their firms to potential primes pursuing Tollway PSB solicitations
- Primes can include potential relationships in the Tollway PSB Statement of Interest

Legacy of success

- More than 160 agreements between prime and subconsultants executed since program inception
- Nearly 30 subconsultants awarded Tollway prime contracts after participating in a relationship

CONSTRUCTION Redefining Relationships

Developed with industry input, incorporates best practices

Flexible agreements

 Term-based agreements allow contractors to work without active contracts in place

Participants determine areas of assistance

- Getting IDOT/CDB prequalification
- Project management
- Financial counseling and bonding
- Equipment utilization
- Bidding and estimating



TECHNICAL ASSISTANCE

Tollway Technical Assistance Program providers support P4G Construction Program agreements

- Provide evaluation and assessment of areas of need
- Conduct supplemental training, allowing parties to concentrate on improving core operational functions, acquiring new skills
- Matchmaking between potential relationship partners









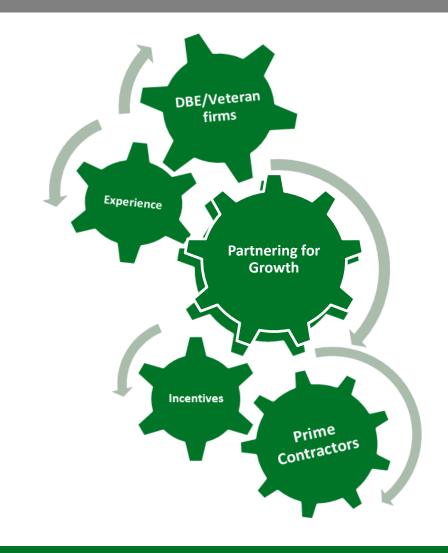




BENEFITS AND INCENTIVES

Prime contractors earn virtual bid credits

- Up to \$100,000 per year
- Amount earned depends on progress toward improvement goals by protégé
- Subcontractors gain critical experience to grow and succeed
- Tollway increases pool of experienced contractors ready to perform on projects
- **Program supports other Diversity initiatives**
 - Small Businesses and veterans



P4G AGREEMENTS

Dunnet Bay

DCH Hauling

Curran Construction

SE4 Trucking

Alta Equipment Company

• Reyco, LLC

Connexion

Technosource

Meade, Inc.

Demarc Electric and Communications

Walsh Construction Company

Allstate and Hooks Concrete

Plote Construction Company

Cabo Construction

K-Five Construction

Metromex Contractors













WAYS TO PARTICIPATE

Primes

- Complete P4G enrollment form
- Gain access to the pool of qualified firms ready for partnerships
- Recommend a subcontractor as partner
- Enter Partnering for Growth relationship and begin earning bid credits

Subcontractors

- Contact a Tollway Technical Assistance
 Program Provider (at illinoistollway.com)
- Complete business assessment and customized technical assistance plan
- Technical Assistance Program provider determines whether firm is ready to enter P4G relationship candidate pool
- Recommend prime contractor as partner
- Enter a Partnering for Growth relationship and begin gaining experience

MOVING FORWARD Future Improvements

Awarding incentives to subcontractor/protégé firms

Virtual bid credits

Streamlining paperwork requirements

Reduce/eliminate requirements for quarterly reports, disclosures

Additional matchmaking events/opportunities

Tollway-sponsored events provide networking opportunities for potential partners



ILLINOISTOLLWAY.COM

Ultimate resource for doing business with the Tollway

Doing Business

Construction and Engineering

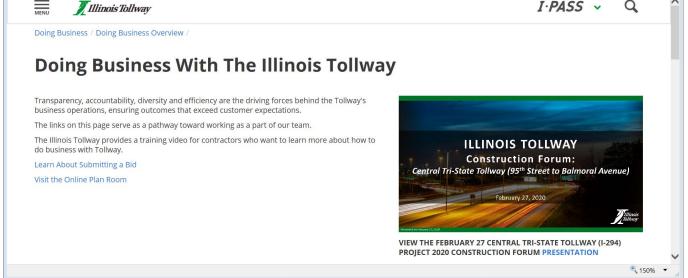
Contractor and consultant resources

Goods and Services

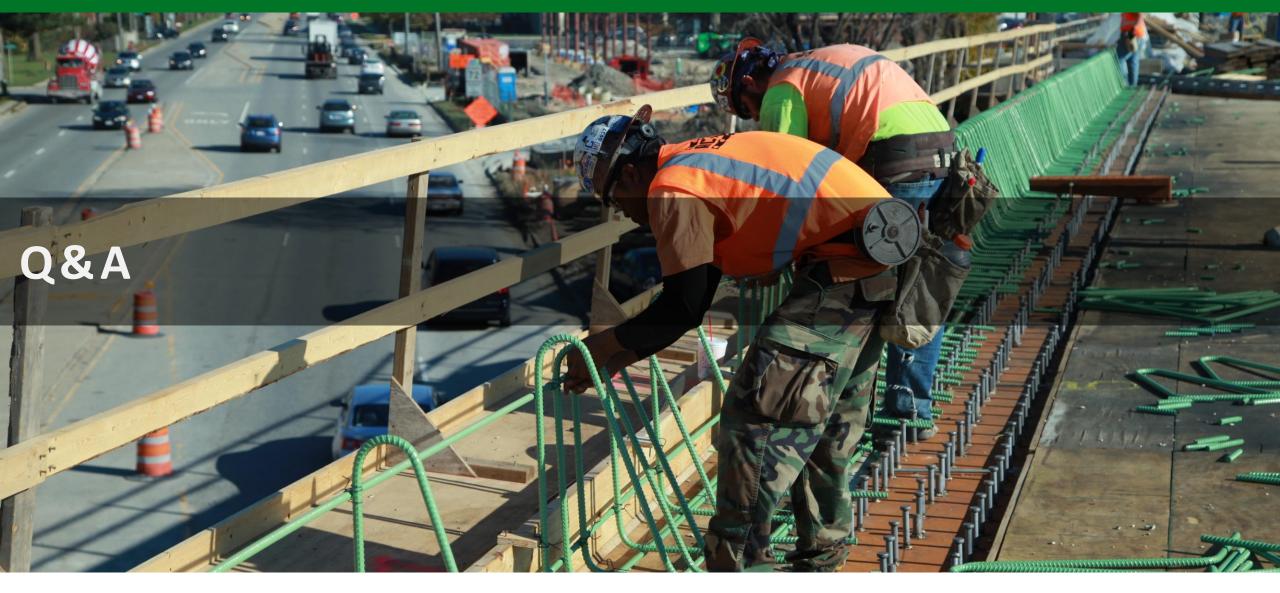
Current goods and services bidding information

Register for Tollway Diversity alerts!

lponce@getipass.com









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