WEBINAR SERIES

Housekeeping

All attendees will be muted

Please submit questions via the “chat box” function
  • Please provide name & company along with question

Today’s presentation will be recorded and posted online at later date

Please fill out survey following the presentation
TODAY’S TOPIC:
Partnering for Growth Professional Services Panel Discussion
Partnering for Growth Professional Services Panel Discussion

April 26, 2021

Presented on April 26, 2021
Overview

- Encourages contractors and consultants to assist small, diverse and veteran-owned businesses in remaining self-sufficient, competitive and profitable
- Relationships are contract-based
- Protégé works on agreed-upon scope designed to help expand the protégé’s technical capabilities and develop skills needed to work with the Tollway
RELATIONSHIPS

Mentors

Chester F. Kochan, P.E.
Vice President/Senior Project Manager

Martin A. Ross, P.E.
Senior Vice President

Protégés

Joseph Kozial
President

Yvonne Owusu-Safo, P.E., M.B.A
President

Mohsen Farahany, P.E., S.E.
Senior Vice President

Carlos V. Huddleston, P.E.
Managing Principal, CEO
Can you share with us how this relationship developed?
What were your expectations going into this relationship?
How have you benefitted from this relationship?
Can you share with us what has been the most rewarding aspect of this project?
DISCUSSION – BUILDING THE RELATIONSHIP

How well did this relationship prepare you in obtaining future contracts?
What prequals (if any) are advantageous for protégés to obtain?
If you could give advice to a potential mentor or protégé, what would it be?
Can you share with us what diversity and inclusion means to you?
Programs
• Business assistance
• Mentoring and training
• Construction industry training and hiring opportunities

Initiatives
• Virtual outreach sessions
• Training webinars
• Contracting opportunity emails

Register for Tollway Diversity alerts!
• lponce@getipass.com

Visit illinoistollway.com to get started
THANK YOU