WEBINAR SERIES

Housekeeping

All attendees will be muted

Please submit questions via the “chat box” function
  • Please provide name & company along with question

Today’s presentation will be recorded and posted online at later date

Please fill out survey following the presentation
Commitment to Diversity

Tollway’s Diversity Department is a driving force for increasing economic opportunities in the diverse communities we serve

- Tollway programs and initiatives provide small, diverse and veteran businesses and individuals with opportunities to grow and succeed

Tollway Diversity’s renewed focus

- Increased training and education opportunities
- PSB review process
- Outreach to broader small/DBE/veteran companies
- Recruiting new firms
- Innovative ideas to create new contracting and employment opportunities
TODAY’S TOPIC:
Statement of Interest (SOI) Workshop
FIERCE COMPETITION
Since the Move Illinois Program began in 2012...

- Advertised **29** Professional Services Bulletins
- Provided **280** contract opportunities
- More than **5,000** Statement of Interests reviewed
SELECTION PROCESS

Qualifications-based selection

Statement of Interest is submitted

Formal review and scoring process

Top firm is notified and fee is negotiated

Board of Directors approval
SUBMITTING STATEMENT OF INTERESTS (SOIs)
e-Builder Procedure

Download e-Builder resources

Participate in webinar training

Register for security key

Obtain Firm Code Name
SUBMITTING STATEMENT OF INTERESTS (SOIs)

Scoring criteria

Specialized experience
Performance history and expertise
Ability to complete work in time
Commitment/availability of key personnel
Proposed method of accomplishing objectives
Inclusive and substantive DBE/VOSB plan
Previous record on meeting DBE/VOSB goals

Presented by Paul Kovacs and Terry Miller on November 2, 2020
SUBMITTING STATEMENT OF INTERESTS (SOIs)
SUBMITTING STATEMENT OF INTERESTS (SOIs)

What to do

10 Make the deadline

9 Proofread
SUBMITTING STATEMENT OF INTERESTS (SOIs)

What to do

8. Make it interesting

7. Be concise
SUBMITTING STATEMENT OF INTERESTS (SOIs)

What to do

6 Give us your best people

5 Address our core values
SUBMITTING STATEMENT OF INTERESTS (SOIs)

What to do

4 Add value
SUBMITTING STATEMENT OF INTERESTS (SOIs)

What to do

3. Diversity and compliance matters

2. Team up appropriately
SUBMITTING STATEMENT OF INTERESTS (SOIs)

What to do

1. Visit illinoistollway.com
SUBMITTING STATEMENT OF INTERESTS (SOIs)

What to avoid

Not Curable
• Submitting late
• Not including disclosure forms

Common Mistakes
• Directly copying scope from the PSB
• Using same SOI submittal on multiple items
• Using SOI submittals for other agency work

Things to Do
• Ask for a debrief
• Be persistent

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THANK YOU
WEBINAR SERIES

IllinoisTollway.com

Ultimate resource for doing business with the Tollway

Doing Business

Construction and Engineering
  • Contractor and consultant resources

Goods and Services
  • Current goods and services bidding information

Diversity Programs
  • Outreach and networking events
THANK YOU!

BUILDING FOR SUCCESS
THANK YOU