



# Illinois Tollway **DIVERSITY**

*Driving Economic Opportunities*

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## **BUILDING FOR SUCCESS**

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Partnering for Growth Program  
Success Strategies

September 27, 2021



# HOUSEKEEPING RULES

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## Housekeeping Rules

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# WELCOME & INTRODUCTIONS

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## Partnering for Growth Program Success Strategies

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DBE Program Manager  
Illinois Tollway

**NEDA SHARP**

IL Tollway Technical  
Assistance Program Provider  
Chicago Minority Supplier  
Development Council

# PARTNERING FOR GROWTH PROGRAM

## Overview

- ✓ Encourages contractors and consultants to assist small, diverse and veteran-owned businesses in remaining self-sufficient, competitive and profitable
- ✓ Flexible agreements allow firms to gain experience on active contracts (professional services) or work together without a contract (construction)
- ✓ Tollway provides assistance with agreements (construction)



**PARTNERING for GROWTH**

POWERED BY THE ILLINOIS TOLLWAY

*Taking your Business to the Next Level*



Illinois Tollway  
**DIVERSITY**

*Driving Economic Opportunities*

# PARTNERING FOR GROWTH PROGRAM

## Accomplishments

- ✓ 190 agreements executed since program inception, including **174 professional services and 16 construction agreements**
- ✓ More than 40 firms have gone from being a protégé to being awarded Tollway prime contracts
- ✓ Tollway now awarding bid credits to protégé firms in P4G construction agreements





# TECHNICAL ASSISTANCE

POWERED BY THE ILLINOIS TOLLWAY

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*Equipping Businesses for Success*

*P4G Success Strategies*

*Presented by ChicagoMSDC*

*September 27, 2021*

# ChicagoMSDC – P4G Success Strategies

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## Agenda

**ChicagoMSDC Overview**

**ACTION Steps**

**Checklist**

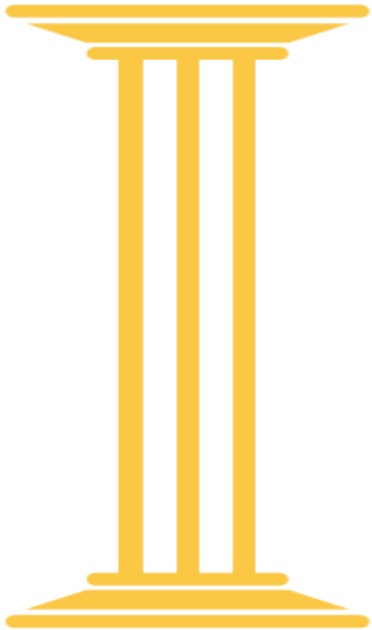
**Ongoing TA Support**



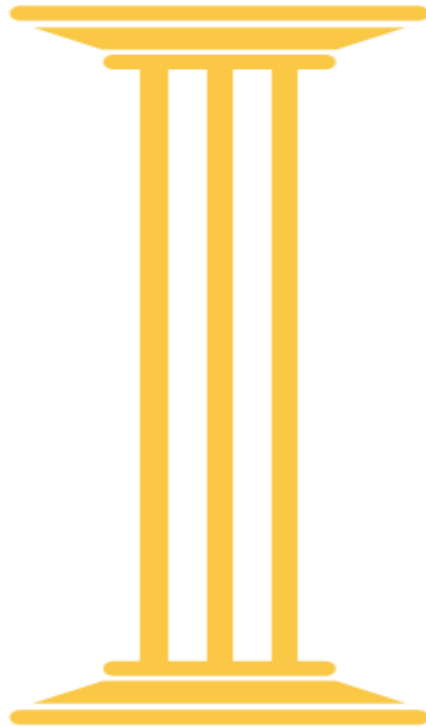
# ChicagoMSDC Overview

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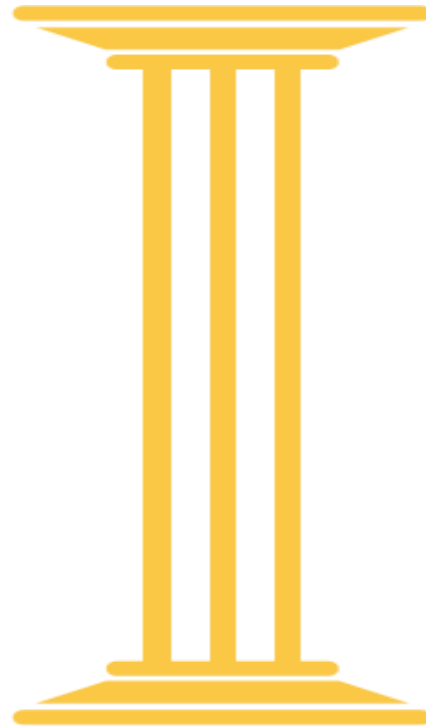
**CERTIFY**



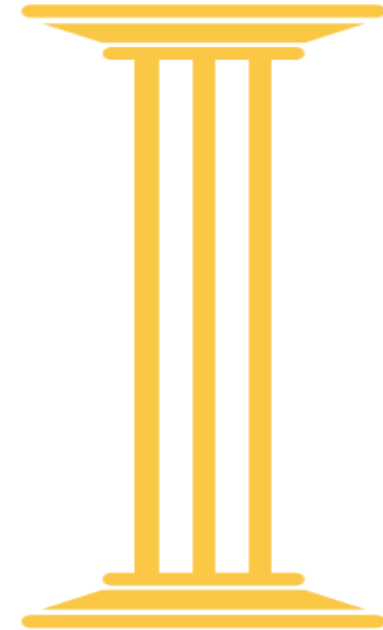
**DEVELOP**



**CONNECT**



**ADVOCATE**





# ChicagoMSDC – P4G Success Strategies

- A** Acknowledge compatibility
- C** Commit to the relationship
- T** Thoroughly review required documents
- I** Identify plans for document completion
- O** Obtain approval of completed documents through TA provider
- N** Notification to the Tollway through P4G submittal by TA provider

# ChicagoMSDC – P4G Success Strategies

## P4G CHECKLIST

### DOCUMENT

Mentor Enrollment Form

Protégé Application

P4G Agreement

Technical Assistance Plan (TAP)

Protégé Development Plan - Attachment A

Technical Assistance Assessment Form - Attachment B

Benchmarks/Milestones - Attachment C

P4G Agreement Appendix

### ACCOUNTABILITY

Mentor firm

Protégé firm

Mentor & Protégé firms

TA Provider/Protégé firm

Mentor & Protégé firms

TA Provider/Protégé firm

Mentor & Protégé firms

Mentor & Protégé firms



# ChicagoMSDC – P4G Success Strategies

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After P4G approval, TA support continues to ensure accountability and on-time deliverables.

Monthly check-ins

Quarterly report reminders and reviews

Annual reviews, renewals and close-outs



# TECHNICAL ASSISTANCE

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*Equipping Businesses for Success*

## THANK YOU

# P4G PROGRAM

## Updates

- **Streamlining paperwork**
  - Online program to track and monitor relationships
- **Contractors enrolled in the Tollway's Small Business Initiative (SBI) will become automatically eligible to be potential P4G protégé firms**
  - With more than 160 registered firms and counting, this change will further increase the pool of eligible firms that can benefit from Tollway Diversity programs
  - For more information on SBI, please visit [IllinoisTollway.com](https://IllinoisTollway.com)





# QUESTIONS AND ANSWERS

# DIVERSITY AND STRATEGIC DEVELOPMENT

## Programs

- ConstructionWorks
- Diversity Webinar Series
- Earned Credit Program
- Partnering for Growth Program
- ROCIP
- Small Business Initiative
- Technical Assistance Program

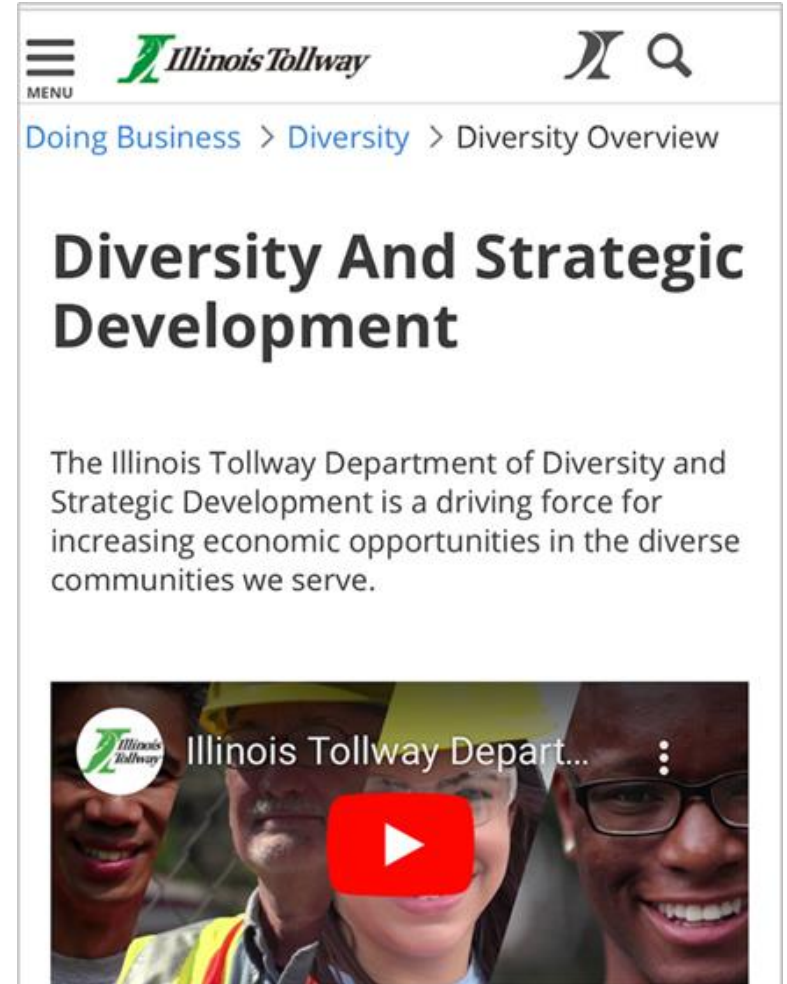
## Initiatives

- Virtual outreach sessions
- Training webinars
- Contracting opportunity emails

## Register for Tollway Diversity alerts!

- [lpnce@getipass.com](mailto:lpnce@getipass.com)

## Visit [illinoistollway.com](http://illinoistollway.com) to get started



The screenshot shows the Illinois Tollway website's Diversity and Strategic Development page. At the top, there is a navigation bar with the Illinois Tollway logo, a search icon, and a menu icon. Below the navigation bar, the breadcrumb trail reads "Doing Business > Diversity > Diversity Overview". The main heading is "Diversity And Strategic Development". Below the heading, there is a paragraph: "The Illinois Tollway Department of Diversity and Strategic Development is a driving force for increasing economic opportunities in the diverse communities we serve." At the bottom of the screenshot, there is a video player with a red play button and a thumbnail image of four diverse people smiling. The video title is "Illinois Tollway Depart..." and the video player has a small Illinois Tollway logo in the top left corner.





# THANK YOU