



Illinois Tollway **DIVERSITY**

Driving Economic Opportunities

BUILDING FOR SUCCESS

Partnering for Growth Program
Success Strategies

September 27, 2021



HOUSEKEEPING RULES



Housekeeping Rules



WELCOME & INTRODUCTIONS

Partnering for Growth Program Success Strategies

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Development Council

PARTNERING FOR GROWTH PROGRAM

Overview

- ✓ Encourages contractors and consultants to assist small, diverse and veteran-owned businesses in remaining self-sufficient, competitive and profitable
- ✓ Flexible agreements allow firms to gain experience on active contracts (professional services) or work together without a contract (construction)
- ✓ Tollway provides assistance with agreements (construction)



PARTNERING for GROWTH

POWERED BY THE ILLINOIS TOLLWAY

Taking your Business to the Next Level



Illinois Tollway
DIVERSITY

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PARTNERING FOR GROWTH PROGRAM

Accomplishments

- ✓ 190 agreements executed since program inception, including **174 professional services and 16 construction agreements**
- ✓ More than 40 firms have gone from being a protégé to being awarded Tollway prime contracts
- ✓ Tollway now awarding bid credits to protégé firms in P4G construction agreements





TECHNICAL ASSISTANCE

POWERED BY THE ILLINOIS TOLLWAY

Equipping Businesses for Success

*P4G Success Strategies
Presented by ChicagoMSDC
September 27, 2021*

ChicagoMSDC – P4G Success Strategies

Agenda

ChicagoMSDC Overview

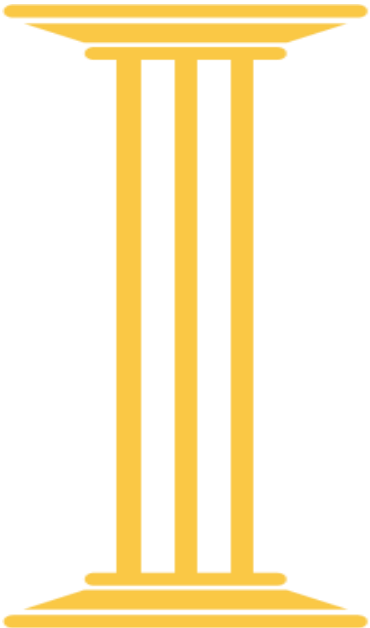
ACTION Steps

Checklist

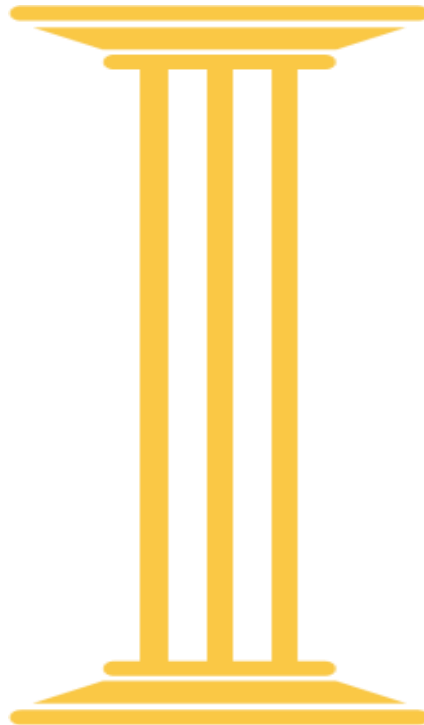
Ongoing TA Support

ChicagoMSDC Overview

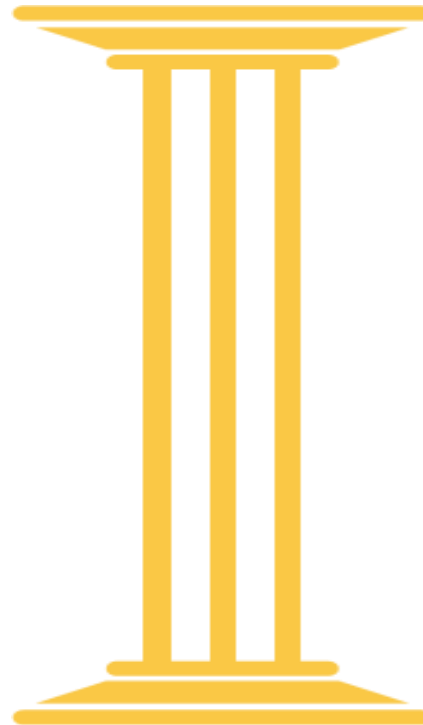
CERTIFY



DEVELOP



CONNECT



ADVOCATE



ChicagoMSDC – P4G Success Strategies

- A** Acknowledge compatibility
- C** Commit to the relationship
- T** Thoroughly review required documents
- I** Identify plans for document completion
- O** Obtain approval of completed documents through TA provider
- N** Notification to the Tollway through P4G submittal by TA provider

ChicagoMSDC – P4G Success Strategies

P4G CHECKLIST

DOCUMENT

Mentor Enrollment Form

Protégé Application

P4G Agreement

Technical Assistance Plan (TAP)

Protégé Development Plan - Attachment A

Technical Assistance Assessment Form - Attachment B

Benchmarks/Milestones - Attachment C

P4G Agreement Appendix

ACCOUNTABILITY

Mentor firm

Protégé firm

Mentor & Protégé firms

TA Provider/Protégé firm

Mentor & Protégé firms

TA Provider/Protégé firm

Mentor & Protégé firms

Mentor & Protégé firms

ChicagoMSDC – P4G Success Strategies

After P4G approval, TA support continues to ensure accountability and on-time deliverables.

Monthly check-ins

Quarterly report reminders and reviews

Annual reviews, renewals and close-outs



TECHNICAL ASSISTANCE

POWERED BY THE ILLINOIS TOLLWAY

Equipping Businesses for Success

THANK YOU

P4G PROGRAM

Updates

- **Streamlining paperwork**
 - Online program to track and monitor relationships
- **Contractors enrolled in the Tollway's Small Business Initiative (SBI) will become automatically eligible to be potential P4G protégé firms**
 - With more than 160 registered firms and counting, this change will further increase the pool of eligible firms that can benefit from Tollway Diversity programs
 - For more information on SBI, please visit IllinoisTollway.com





QUESTIONS AND ANSWERS

DIVERSITY AND STRATEGIC DEVELOPMENT

Programs

- ConstructionWorks
- Diversity Webinar Series
- Earned Credit Program
- Partnering for Growth Program
- ROCIP
- Small Business Initiative
- Technical Assistance Program

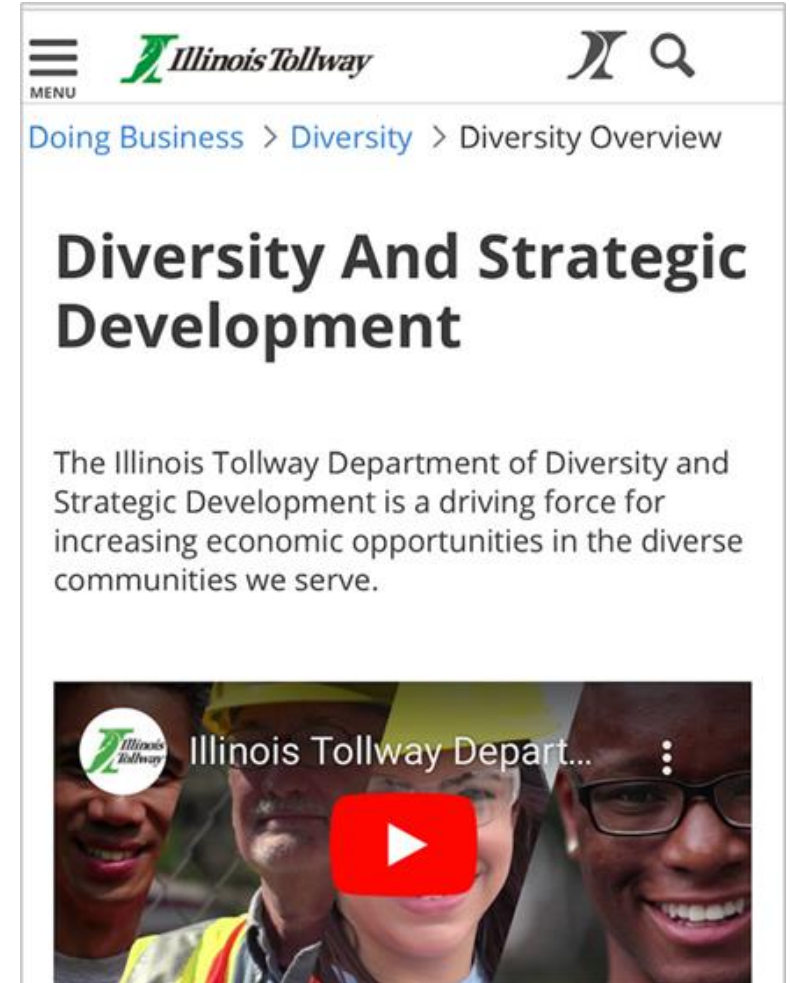
Initiatives

- Virtual outreach sessions
- Training webinars
- Contracting opportunity emails

Register for Tollway Diversity alerts!

- lponce@getipass.com

Visit illinoistollway.com to get started





THANK YOU