### **Professional Services Networking**

January 14, 2016



#### **Agenda**

- Welcome and introduction
- Professional services opportunities
- Professional services selection process
- Diversity program updates



### **Professional Services Opportunities**



TAKE CARE OF EXISTING SYSTEM NEEDS

JANE ADDAMS
MEMORIAL TOLLWAY
\$2.5 billion

ELGIN O'HARE
WESTERN ACCESS
\$3.4 billion

I-294/I-57
INTERCHANGE
\$719 million

**ILLINOIS ROUTE** 53/120 PROJECT

OTHER EMERGING PROJECTS



**Tollway** 

#### **2016 Professional Services Preview**

Activity	Publish PSB	Statements of Interest Due	Selection Meeting	Type of Work
PSB 16-1	1/11/2016	2/9/2016	4/8/2016	<ul> <li>Construction management upon request contracts</li> <li>Construction management upon request for the EOWA</li> <li>Design contracts for roadway and bridge rehabilitation on the Reagan Memorial Tollway (I-88)</li> <li>Design contracts for roadway and bridge rehabilitation on the Veteran Memorial Tollway (I-355)</li> <li>Design upon request contract</li> <li>One environmental services upon request contract</li> </ul>
PSB 16-2	1/25/2016	2/29/2016	4/8/2016	<ul><li>Consulting Engineer</li><li>Traffic Engineer</li></ul>
PSB 16-3	4/1/2016	5/2/2016	6/3/2016	<ul> <li>Design Corridor Manager for the Tri-State Tollway (I-294)</li> <li>Environmental Impact Study for Illinois Route 53/120</li> </ul>
PSB 16-4	TBD	TBD	TBD	• Design contracts for the Central Tri-State Tollway (I-294)

As of December 22, 2015. Publication dates, number of contracts and type of work is subject to change.



### **Construction Management Contract Opportunities**

- Bridge rehabilitation or reconstruction, retaining wall repairs, right-of-way fence installation and landscaping for the Jane Addams Memorial Tollway (I-90) Rebuilding and Widening Project and systemwide improvements
- Systemwide bridge and pavement repairs (two contracts)
- Maintenance facilities improvements
- Facilities improvements, signing and pavement markings



### **Design Opportunities and Environmental Study**

- Two design contracts for roadway and bridge rehabilitation on the Reagan Memorial Tollway (I-88)
- Two design contracts for roadway and bridge rehabilitation on the Veterans Memorial Tollway (I-355)
- A contract for environmental studies upon request

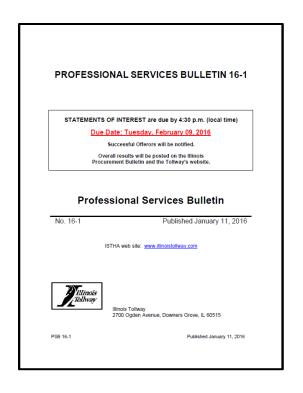


### Professional Services Qualifications-Based Selection



### **Professional Services Bulletin (PSB)**

- PSB lists opportunities available
- Interested firms submit an Statement of Interest detailing their team's:
  - Demonstrated ability of personnel
  - Past experience, record and performance data
  - References, reputation and resources
  - Workload and ability to meet time constraints
- PSB available on the Tollway's website under "Doing Business" section





#### **PSB Selection Criteria**

- Related experience and technical competence
- Familiarity of the firm with the work described
- Appropriate cost saving measures and innovative ideas
- Ability to complete the work in the time required
- Commitment and availability of key personnel
- Proposed method of accomplishing objectives
- Consideration to the quality and scope of diversity



### **Comprehensive Selection Process**

- Qualifications-based selection
  - Selection based on qualifications, skills and expertise, as opposed to a low bid
  - Negotiation of a fair and reasonable fee for services

#### Comprehensive selection process

- Interested firms submit a Statement of Interest
- Formal process internally
  - Tier one: scoring process by Engineering
  - Tier two: executive engineering review
  - Tier three: selection committee review and decision
- Tollway negotiates fee with top firm
- Chief Engineer provides award recommendation to Board of Directors



### **Tollway Seeks Qualified Firms**

#### Tollway relies heavily on professional services

 More than 260 professional services firms are working on the Move Illinois Program

#### Tollway values

- Commitment to customer service
- Timing and schedule
- High degree of independence
- Quality designs and quality assurance/quality control process
- Working through the design corridor managers and construction corridor managers



### **Common Reasons for Disqualification**

- Not Illinois Department of Transportation (IDOT)
   prequalified submitted late
- Disclosures not submitted (Forms A or Forms B)
- SOI TEAM Spreadsheet incorrect/not submitted
- Statement of Interest (SOI) not submitted
- No signature certification
- Not registered with the state Board of Elections
- Veteran goal plan not submitted
- Used old, outdated forms



#### **Tools for Successful Submittal**

- Part III: List of Documents, Exhibits and Other Attachments
- Part III: Offeror Commitment and Signature 3.1
- Part IV: Guidelines and Instructions 4.3 4.5
- Compliance Matrix 4.12
  - This table lists the "must/shall/required" statements
  - Failure to comply shall cause your offer to be rejected as non-responsive
  - Note: New language in 4.12 addresses deficiencies, errors, and omissions!
- HINT: Check sent email to ensure attachments were attached. Verify you received a confirmation of receipt.



### **Diversity Programs and Resources**



### 2015 PSB Diversity Participation

#### PSB 14-3

- More than \$34 million (or 27.9 percent) was committed to DBE firms
- Nearly \$1.8 million (or 1.4 percent)
   was committed to veteran-owned
   firms



#### PSB 15-2

- More than \$41.0 million (or 36.3 percent) was committed to DBE firms
- Nearly \$2.0 million (or 1.7 percent) was committed to veteran-owned firms



### Mentor/Protégé Program Update

- Expanded effective June 2015 to include veteran-owned small businesses (VOSBs) in addition to DBE firms
- Updated to include a new "bonus" credit for first-time VOSB protégés
  - One-quarter percent "bonus" credit toward the mentor's contractual VOSB goal for selecting a VOSB protégé firm not previously mentored on a Tollway or IDOT project



### **PSB Training**

#### Coming in 2016!

- Online resource designed to help participants learn how to navigate PSB process including
  - How to get started
  - Understanding critical documents
  - Contract policies and guidelines
  - Diversity programs
  - Tips for becoming a subconsultant



#### **Tollway Website Ultimate Resource**

#### Visit www.illinoistollway.com

- Doing Business
- Construction and Engineering
  - Contractor and consultant resources
- Goods and Services
  - Current goods and services bidding information
- Diversity Programs
  - Outreach and networking events
- Register to receive notices of bid opportunities at www.purchase.state.il.us





### **THANK YOU**

