

Bruce Rauner Governor

Illinois Department of Central Management Services

Michael H. Hoffman Acting Director

> Paul Cerpa Deputy Director



Business Enterprise Program For Minorities, Females, and Persons with Disabilities



Certification Workshop

Illinois Department of Central Management Services



Business Enterprise Program

For Minorities, Females, and Persons with Disabilities



Special Programs

Veteran Business Program

Service Disabled Veteran & Veteran Owned Small Businesses

Components of the Business Enterprise Program



The Process...



www.sell2.illinois.gov

Finding Opportunities with the State of Illinois

Illinois Procurement Bulletin Boards

Register to receive electronic notifications and download postings from procurement bulletin boards

- Registration is not necessary to browse the site, registrations is required to download solicitations and to receive e-mail notifications for all solicitations, addendums, and award notices.
- Notification emails sent based on business related commodity codes
- More than one person within a company should register

IPBs





www.dot.il.us



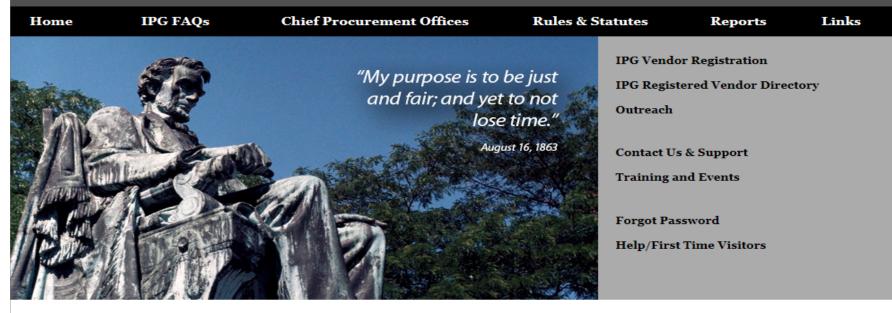
www.illinoistollwayzcomiois.gowww.illinois.gov/cdb/





CHIEF PROCUREMENT OFFICE

Illinois Procurement Gateway



Illinois Procurement Gateway

The State of Illinois Chief Procurement Office is pleased to welcome you to our Illinois Procurement Gateway (IPG) for the streamlined process of Vendor Enrollment and Registration.

The IPG is a web based system that serves as the primary location for entering, organizing, and reviewing vendor information. The IPG allows prospective vendors to provide disclosures, registrations, and other documentation needed to do business with a State agency or university in advance of any particular procurement.

The State uses information submitted through the IPG to prequalify vendors in advance of submitting bids and offers for contracts. Upon satisfactory enrollment, vendors will receive a registration number that may be used in place of paper submission of required forms.

The system includes the following key features:

- · Automated online vendor registration
- · Online directory of registered vendors with search capabilities
- Elimination of the need to submit multiple paper-based forms

Syst	em Access Login
Username:	
Password:	
	Remember username
	Login

https://ipg.vendorreg.com

The Vendor Registration Form

Businesses that would like to enroll in the Business Enterprise Program (BEP) must first complete and submit a **vendor registration form** in addition to the forms listed below. A business may participate in both the Business Enterprise Program and the Veteran Business Program (VBP), if it meets each program's requirements.

- A taxpayer Identification Number (Form W-9).
- Businesses registered as Limited Liability Corporations (LLC) or Corporations (Inc.) must be in *"Good Standing"* with the Illinois Secretary of State. For additional information call 217-782-6961
- <u>NOTE:</u> Businesses with 15 or more employees are required to provide a Illinois Department of Human Rights (IDHR) Eligibility Number on the Vendor Registration Form. Entities applying for a number for the first time can acquire one by submitting a IDHR Employer Form (PC-1) to the Illinois Department of Human Rights .

Submit completed application & all supporting documents to:

Illinois Department of Central Management Services 100 W. Randolph Street James R. Thompson Center, Suite 4-100 Chicago, Illinois 60601-3218

Attn: Business Enterprise Program

Business Enterprise Program (BEP)



- > Promotes the economic development of businesses owned by minorities, women and people with disabilities and supports their participation in the State's overall procurement process as both prime and subcontractors
- State agencies and universities have a goal to buy at least 20% of goods and services from BEP certified businesses

Vendor Requirements

The business is at least 51% owned and controlled by a minority, woman or disabled person
The owner is a citizen of the United States or resident alien
The annual gross sales of the business is under \$75 million

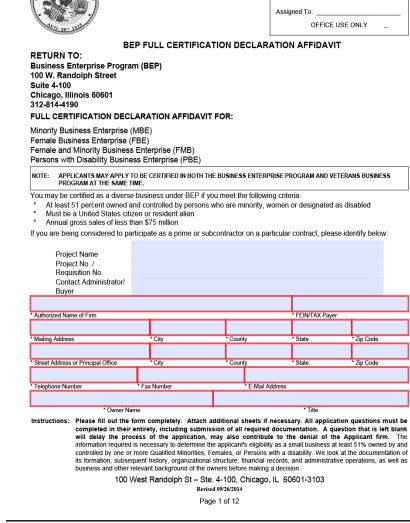


www.sell2.illinois. All forms can be downloaded at www.sell2.illinois.gov

Business Enterprise Program (BEP) Full Certification Application



Business Enterprise Program



Print Form

Intake Date:

Date Assigned:



- APPLICATION MUST BE SIGNED BY AN AUTHORIZED OFFICER OF THE FIRM AND NOTARIZED
- Real Estate Agreement(s) Lease, Deeds to Property, or Tax Bill, Including Home-Based Businesses and any warehouse rental
- Current License(s) (All Applicable Business and Professional Licenses)
- MBE/DBE/WBE/PBE or SBA 8A Certification(s) or Denial(s) or Statement of None (if applicable)
- Evidence of Citizenship/Residency/Legal Permanency for all Owners
- Evidence of ethnicity (Per 49 CFR Part 23) for all Owners
- Resumes (of Work History including Dates and Responsibilities) for all Owners, Officers, Management Employees and Supervisors/Foremen
- Title(s) of Automotive Equipment All Vehicles Used for Business Purposes or Leased through the Business (if applicable)
- Equipment Lease Agreement(s) and/or Inventory of Equipment, include firm office equipment
- Bank Signature Cards and For Corporations, Bank Resolutions
- Proof of Contribution(s) by all Owners to Acquire Stock in Firm or Start-Up Capital (i.e., Cancelled Checks, Signed Loan Agreements), bank statement, promissory notes)
- Proof of Purchase and or Buy-out Signed Agreement(s)
- Most Recent Financial Statement include Balance Sheet (Assets and Liabilities)
- Most Recent U.S. Federal Corporate and or LLC Partnership Income Tax Return for firm and all <u>Affiliates</u> ownership (Including all Attachments and Schedules)
- Most Recent U.S. Individual Federal Income Tax Returns for all Owners (Including all Attachments and Schedules)
- Copies of W-2 forms or 1099's for **Past Three (3) Years** for all Owners and Officials
- Copies of All Signed Loan Agreements and Line of Credit Agreements (if applicable)
- Cover Page and Executed Signature Page of past three completed Projects/Contracts, Purchase Orders and or Invoices

For the following sections attached the appropriate documents based on your business	structure
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- II. CORPORATIONS must also include these documents:
 - Articles of Incorporation (front & back pages) (Note: Firm must be in Good Standing)
 - By-Laws of Corporation
 - Copies of All Stock Certificates, Issued and Cancelled (Front and Back) and Stock Ledger
 - Minutes of First Stockholder's Meeting and/or Corporation's Organizing Minutes
 - Minutes of First Board of Director's Meeting
 - Most Recent Minutes of Stockholder's Meeting Where the Current Board Members Were Appointed
 - Most Recent Minutes of Board of Director's Meeting Where the Current Officers Were Appointed
 - For firm's not incorporated in Illinois, contact the Secretary of State office for authorization to transact business in Illinois at; www.cyberdriveillinois.com/services/home.html

III. LIMITED LIABILITY COMPANIES (LLC'S) must also include these documents:

- Articles of Organization (front & back pages)
- Operating Agreement
- IV. SOLE PROPRIETORSHIPS must also include:
 - Assumed Name Certification
- V. PARTNERSHIPS must also include these documents:
 - Partnership Agreement
 - Assumed Name Certification or Certificate of Limited Partnership
- VI. PERSONS WITH DISABILITIES BUSINESS ENTERPRISE:
 - PBE Addendum
- VII. SDBA; W-9; IDHR FORMS:
 - SDBA Form
 - W-9 Form
 - IDHR Form

Note: Applicant may be asked to supply other documentation include prior year's income tax information, if necessary)

PLEASE PLACE ALL DOCUMENTS IN THE ORDER THAT THEY ARE LISTED ABOVE AND RETURN TO:

Illinois Department of Central Management Services Business Enterprise Program 100 W. Randolph, Suite 4-100 Chicago, IL 60601

If you have any questions please call us at (312) 814-4190 or (800) 356-9206; for the hearing impaired, please call the Illinois Relay Center at (800) 526-0844.

Note: If you need assistance completing this form, please register for the Monthly Business Enterprise Program Certification Workshop, Registration form can be printed from the web site <u>www.sell2.illinois.gov</u>. Classes are free; registration is required for all attendees.

Recognition Certification



Certifications Recognized by **Central Management Services**





Cook County



HE **Chicago Transit Authority**



Pace Bus System



Metra Train System

VBDC

Women's Business **Development Center**



NOTE: BEP Recognition Certification is not reciprocal with these entities

Recognition Certification Affidavit

Check List



State of Illinois Department of Central Management Services

> BUSINESS ENTERPRISE PROGRAM RECOGNITION CERTIFICATION AFFIDAVIT

Use this checklist to avoid some common mistakes that delay the qualification process.

1. Is this your first time applying with CMS\BEP?	Yes If Yes, STOP. You must complete the Small Business Set-Side application. <u>Click here to get the application</u> . No If No, continue with the next step.
2. Has the application been signed by all individuals claiming ownership in the firm?	Yes If Yes, continue with the next step. If No, your file is not complete.
3. Do you have a current valid certificate from one of the agencies listed in question 4 of the application?	Yes If Yes, continue with the next step. No If No, your file is not complete.
4. Has the application been notarized?	Yes If Yes, you may continue with the application process. No If No, your file will not be processed as a complete application.
5. Have you supplied the most current signed Federal or file extension income tax return with all attachments?	Yes If Yes, continue with the next step. No If No, your file will not be processed as a complete application.
6. Do you have ownership and interest in any other business (affiliate) supply Federal income tax returns with all attachments?	Yes If Yes. you must supply copies with all attachments of affiliate business.
7. Have copies of current local, county and state business license(s), permit(s), and professional license(s), (e.g. architect, engineer, plumber, and all financial investment subject to Illinois Department of Financial Professional Regulations and other agencies)?	Yes If Yes, you must supply copies of all business license(s), permit(s), and professional license(s), (e.g., contractors, architect or engineer's license as required by law).
8. Are your annual gross sales over \$75 million?	Yes If Yes, Stop your firm does not qualify subject to Section 10.64 Sales Limitation. No If No, Continue the application process.

Failure to respond to all questions on this affidavit and provide all requested documentation may result in the loss or denial of your firm's certification.

This affidavit and supporting documentation should be delivered to the Illinois Department of Central Management Services, Business Enterprise Program, 100 West Randolph Suite 4-100, Chicago Illinois 60601.

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Application

ALL STATE ON

Name of Firm:			FEIN #:	
Address:			FEIN #:	
City, State. Zip Code				
Telephone number:		Fax Number:		
Cell phone number :				
Owner name:	Title/Position:			
E-Mail:		Website URL:		
1. Date the business was e	stablished:			
2. Check the certification st	atus of applicant firm: CH	ECK ONE BOX ONLY		
	ess Enterprise (MBE)			
	ess Enterprise (FBE)			
Persons with D	Disabilities Business Enter	rprise (PBE)		
3. Legal Structure (Check	Dnel:			
Sole Proprieto	ship	Limited L	iability Partnership	
Partnership		Limited L	iability Company	
Corporation		Limited L	iability Corporation	
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Cook County		cago Transportation Autho		
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PACE	Chi		evelopment Council (CM	
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Required items for Recognition Certification

- Vendor Registration Form
- IDHR bidders number (If Applicable)
- Federal Tax ID Number (W-9)
- Letter of Certification from Host Agency
- Notarized BEP Recognition Certification Affidavit
- Most Recent Federal Income Tax Return

Submit all applications and supportive documentation to:

Illinois Department of Central Management Services 100 W. Randolph Street, James R. Thompson Center, Suite 4-100 Chicago, Illinois 60601

Attn: Business Enterprise Program

Agencies that Recognize BEP Certification



Veteran Business Program

State agencies and universities are encouraged to spend at least 3% of their procurement budgets with certified veteran owned business



VOSB

www.sell2.illinois.gov

Veteran Recognition Certification



Center for Veteran Enterprise (CVE) SDVOSB/VOSB



Veteran Business Enterprise (VBE) Service Disable Veteran Business Enterprise

www.sell2.illinois.gov

Re-capping the process...

Register with Illinois Procurement Bulletin Boards



Procurement Bulletin

Register as a vendor and apply for certification with CMS Special Programs

Vendor Registration

Form



Business Enterprise Program (BEP)



Tollway

Veteran Owned Small Business Program (VOSB/SDVOSB)

Submit completed applications and all supporting documents to BEP Office

Illinois Department of Central Management Services



James R. Thompson Center 100 West Randolph, Suite 4-100 Chicago, Illinois 60601

Attn: Business Enterprise Program

Additional Resources

Procurement Technical Assistance Center



www.Aptac-us.org

Small Business Development Center



U.S. Small Business Administration



Your Small Business Resource

www.sba.gov

To find out more about SBDC's, call 1-800-252-2923

Or visit: http://www.illinois.gov/dceo/SmallBizAssistance/BeginHere/Pages/SBDC.aspx



Any Questions?



Illinois Department of Central Management Services



www.sell2.illinois.gov



Illinois Department of Central Management Services



For additional assistance please contact:

the BEP help desk 312-814-4190 / 1-800-356-9206

or e-mail BEP.CMS@illinois.gov

