

A stylized graphic of a highway network. It features a grid of roads with various colored dots (orange, purple, blue, green, red, pink, yellow) at the intersections. A road from the top left enters the grid from the top. A road from the bottom left enters the grid from the bottom. The grid is composed of several vertical and horizontal roads, with some diagonal roads connecting them. The text is overlaid on the left side of the grid.

ILLINOIS TOLLWAY: MAKING A CONNECTION

Construction Resource Fair
April 27, 2016

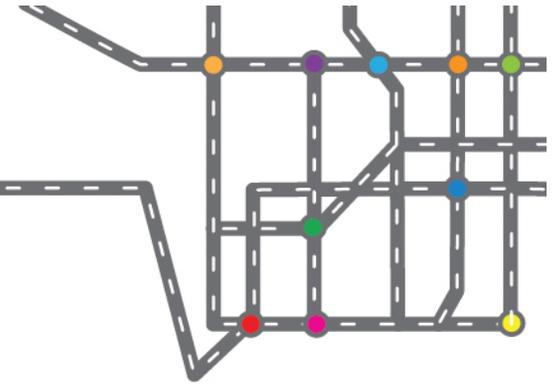


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AGENDA

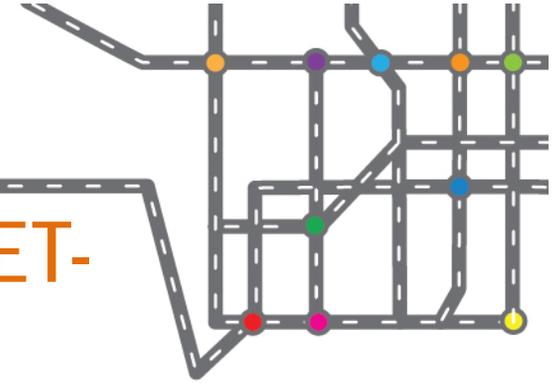
- Upcoming unbundled and small business opportunities
- Job Order Contracting (JOC) Program
- Diversity programs and resources

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**UPCOMING UNBUNDLED AND
SMALL BUSINESS OPPORTUNITIES**

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UNBUNDLED AND SMALL BUSINESS SET- ASIDE CONSTRUCTION CONTRACTS

- Awarded 120 contracts under \$5 million and 26 Small Business Set-Aside contracts since 2012
 - Breaks up larger projects into a range of contract sizes and types
 - Creates opportunities for small and diverse firms to compete for Tollway work as primes
- Continue to review types of opportunities that best fit criteria for unbundled and set-aside projects
 - Factors include safety, efficiency, scope and availability of contractors
- Tollway will be implementing small business goals and “zero” goals on select construction contracts

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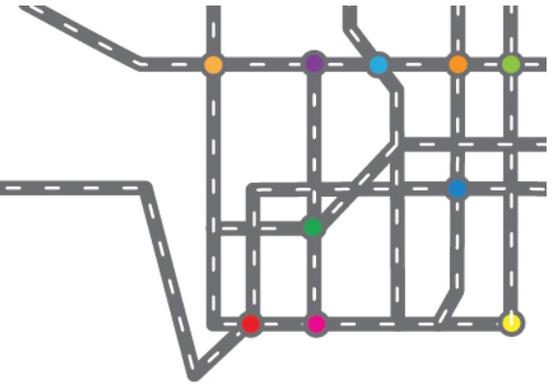


GETTING INFORMATION

- How do you find out about upcoming opportunities?
- www.illinoistollway.com
 - View construction bid-letting schedule (updated bi-weekly)
 - Visit the online plan room
- Chief Procurement Office resources
 - Notices of bid opportunities
 - www.purchase.state.il.us

The screenshot shows the Illinois Tollway website's 'Doing Business' page. The navigation menu includes 'About the Tollway', 'News Room', 'Doing Business', 'Tolls and I-PASS', 'Construction/Planning', and 'Roadway Information'. The main content area is titled 'Doing Business with the Illinois Tollway' and includes a sub-section 'Doing Business' with a list of services: Construction and Engineering, Goods and Services, Diversity Programs, Tower and Fiber Leasing, Towing and Vehicle Recovery, Auctions and Real Estate, and Blue Board Program. Below this is a section for 'Doing Business with the Illinois Tollway' with a paragraph about transparency and efficiency, and a 'CONSTRUCTION CONTRACTS BI-WEBINAR' graphic. Further down are sections for 'Bids', 'Construction', and 'Information', each with a list of links. At the bottom, there is a 'Tollway News' section with a list of recent news items. The website is displayed in a browser window with a Windows taskbar at the bottom showing the time as 11:10 AM.

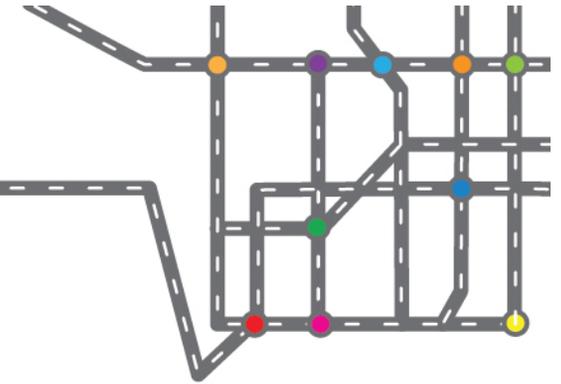
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JOB ORDER CONTRACTING FACILITIES PROGRAM

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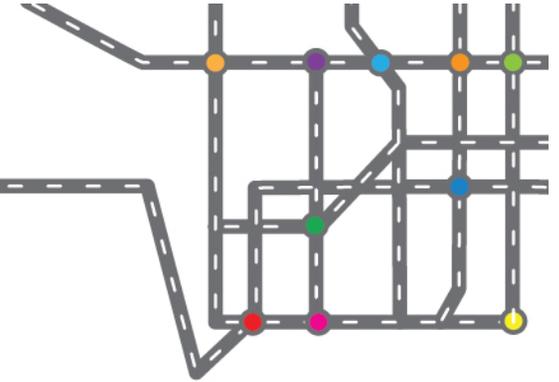
TOLLWAY FACILITIES SERVICES



- Facilities Services responsible for 107 facilities
 - 11 maintenance sites
 - 20 miscellaneous structures
 - Tollway headquarters
 - Central warehouse
 - Sign shop
 - Disaster recovery building
 - Central support complex
 - 24 attended mainline toll plazas
 - 54 unattended ramp toll plazas
- Includes lighting, heating, air conditioning and ventilation systems, electrical, plumbing and sewers

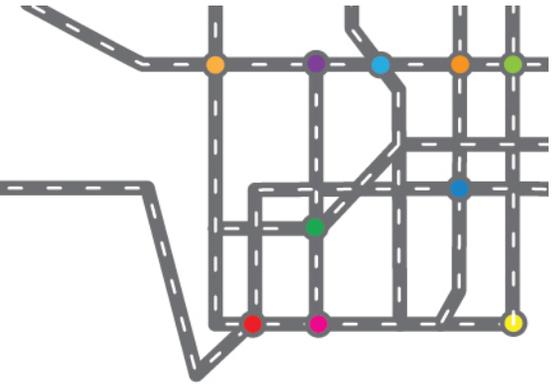
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JOC FACILITIES PROGRAM



- Allows the Tollway to complete facilities-related projects in a timely and cost-effective manner
- Invites general contractors to bid competitively for opportunities to perform tasks related to facility construction and repair
- Includes work on Tollway facilities including headquarters building, maintenance sites and toll plazas
- Awards contracts to perform work as needed without traditional design and procurement process
- Provides smaller projects for subcontractors, including small and diverse firms

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SUBCONTRACTOR BENEFITS

- Why JOC works for subcontractors
 - Quick responsiveness requires multiple local subcontractors
 - Wide range of projects means variety of subcontractors
 - Results in greater number of subcontractor opportunities
 - Multiple projects on multiple sites simultaneously

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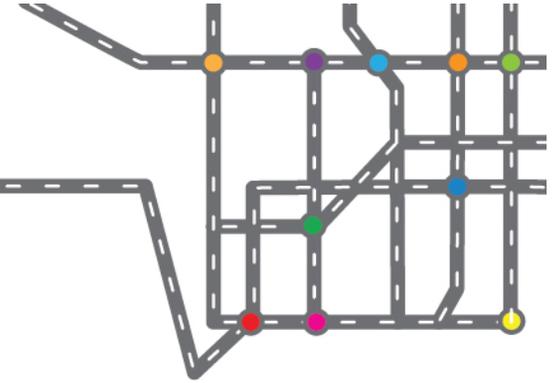


HOW IS WORK DONE?

- Joint scope meeting with the owner, contractor and others to define the detailed scope of work
- The owner issues a job order proposal request
- Proposal development
 - Typical proposal due date two weeks from the job order proposal request
- Proposal review

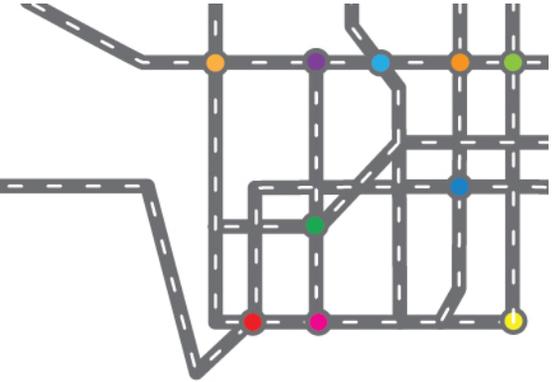


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DIVERSITY PROGRAMS AND RESOURCES

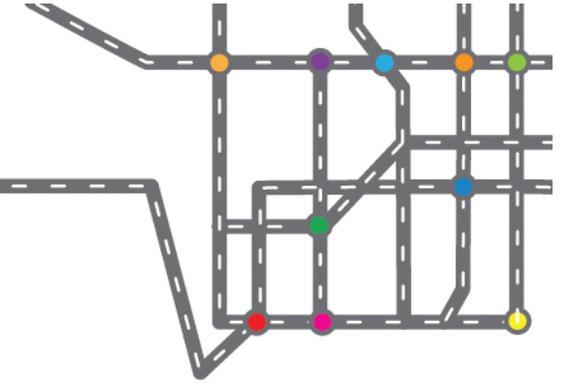
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GOAL PROGRAMS

- Disadvantaged Business Enterprise Program
 - Disadvantaged, minority- and women-owned business enterprise and Small Business Administration SBA 8(a) firms
- Veterans Business Program
 - Veteran-owned small business (VOSB)
 - Service-disabled, veteran-owned small business (SDVOSB)
- Business Enterprise Program (BEP)
 - Certified with the Central Management Services BEP Program
 - 51 percent owned and controlled by a minority, woman or disabled person
 - Owner must be a U.S. citizen or resident alien
 - Annual gross sales must be less than \$75 million

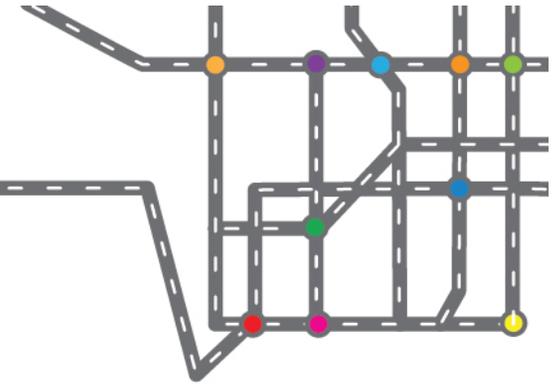
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SMALL BUSINESS INITIATIVE

- Puts small businesses in position to succeed and grow as prime contractors
 - Identify select construction contracts, generally with values of approximately \$1 million, that can be set aside specifically for small businesses
 - Establish small business goals for select construction contracts on a project-by-project basis
- To qualify for participation in the Small Business Initiative, firms must meet the following criteria
 - Gross revenues of \$14 million or less annually
 - Register in the state's Small Business Set-Aside Program

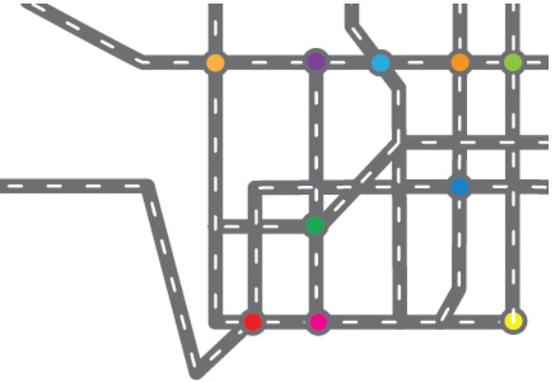
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PROPOSED VETERANS INITIATIVES

- Partner with federal, state and local agencies to host outreach events targeted to veteran-owned firms
- Review veteran goals on construction and professional services contracts
- Pursue Veteran Set-Aside Program for construction
- Establish workforce credit for hiring veterans
- Firms hiring and retaining non-Workforce Innovation and Opportunity Act eligible veterans would earn credits for future bids similar to ECP credits

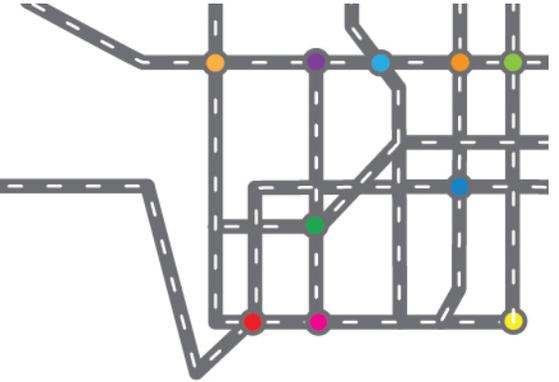
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TECHNICAL ASSISTANCE

- Construction Business Development Center
 - Partnership with the Illinois Community College Board
 - Offers one-on-one support for small businesses
 - Develops flexible, customized training and technical assistance
- Construction Coaching for Growth Program
 - Partnership with the Illinois Hispanic Chamber of Commerce and the Illinois Department of Commerce and Economic Opportunity
 - Structured, three-month, course-based intensive training program
 - Specific eligibility requirements
- Small Contractor Bridge Program
 - Partnership with the Illinois Finance Authority and the Chicago Community Loan Fund
 - Provides access to bonding and capital loans for small contractors

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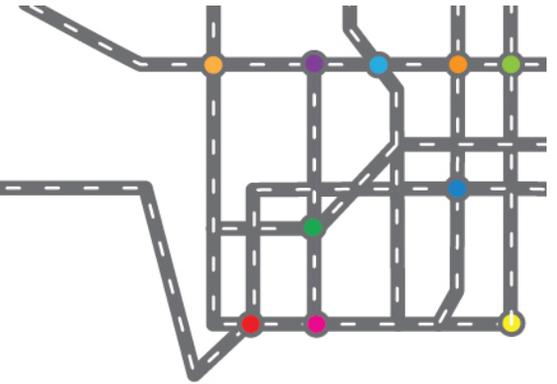
NEW TECHNICAL ASSISTANCE

- Intensive, long-term 'mentorship' type technical assistance over multiple years designed to help firms succeed as prime contractors

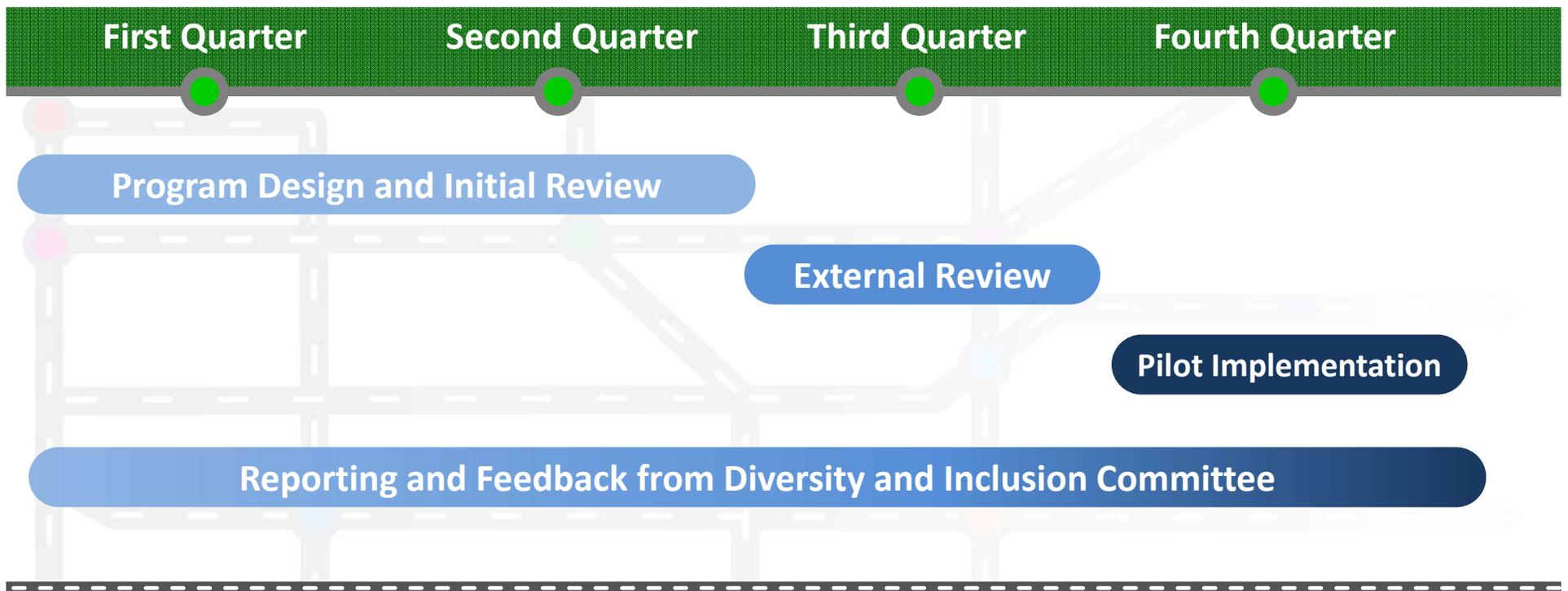


Illinois Black
Chamber of Commerce

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MENTOR/PROTÉGÉ FOR CONSTRUCTION-TIMELINE





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THANK YOU

