ILLINOIS TOLLWAY: MAKING A CONNECTION

AGENDA

- Move Illinois update and contract opportunities
- Doing business with the Illinois Tollway
- Job Order Contracting Facilities Program
- Diversity programs
- Workshops

October 14, 2016
MOVE ILLINOIS UPDATE AND CONTRACT OPPORTUNITIES
Move Illinois Program Update

TAKE CARE OF EXISTING SYSTEM NEEDS

JANE ADDAMS MEMORIAL TOLLWAY
$2.5 billion

ELGIN O’HARE WESTERN ACCESS
$3.4 billion

I-294/I-57 INTERCHANGE
$719 million

ILLINOIS ROUTE 53/120 PROJECT

OTHER EMERGING PROJECTS

October 14, 2016
Variety of construction contracts advertising this fall to begin work in 2017.
## Steps in the Process

<table>
<thead>
<tr>
<th>Steps in the Process</th>
<th>Information/Assistance Available</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Identify upcoming projects</td>
<td>Bid-letting schedule</td>
</tr>
<tr>
<td>• Seek plans</td>
<td>Online Plan Room</td>
</tr>
<tr>
<td>• Compile bid</td>
<td>Construction Contracts 101 Webinar</td>
</tr>
<tr>
<td>• Submit bid (to prime or Tollway)</td>
<td>Public bid opening (webcast)</td>
</tr>
<tr>
<td>• Bid opening/apparent low bidder</td>
<td></td>
</tr>
<tr>
<td>• Review paperwork</td>
<td></td>
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<tr>
<td>• Tollway Board approval</td>
<td></td>
</tr>
<tr>
<td>• Receive Notice to Proceed</td>
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</tbody>
</table>
Majority of upcoming opportunities will be future design efforts

<table>
<thead>
<tr>
<th>Activity</th>
<th>Publish PSB</th>
<th>Statements of Interest Due</th>
<th>Selection Meeting</th>
<th>Type of Work</th>
</tr>
</thead>
<tbody>
<tr>
<td>PSB 16-2</td>
<td>1/25/2016</td>
<td>2/29/2016</td>
<td>TBD</td>
<td>Consulting Engineer, Traffic Engineer</td>
</tr>
<tr>
<td>PSB 16-3</td>
<td>4/1/2016</td>
<td>8/1/2016</td>
<td>TBD</td>
<td>One Design Corridor Management contract for work on the Tri-State Tollway, One Environmental Impact Statement contract for work on IL 53/L1 120, One Maintenance Facilities Site Design contract, One Construction Management Contract on the EOWA.</td>
</tr>
<tr>
<td>PSB 16-4</td>
<td>TBD</td>
<td>TBD</td>
<td>TBD</td>
<td>Program Management Office.</td>
</tr>
<tr>
<td>PSB 16-5 or 17-1</td>
<td>TBD</td>
<td>TBD</td>
<td>TBD</td>
<td>Design Contracts for Central Tri-State Tollway, Design contracts for the North EOWA.</td>
</tr>
</tbody>
</table>

Publication dates, number of contracts and type of work is subject to change.

As of 05/25/16
PSB lists opportunities available

Interested firms submit a Statement of Interest detailing
- Demonstrated ability of personnel
- Past experience, record and performance data
- References, reputation and resources
- Workload and ability to meet time constraints

PSB available on the Tollway’s website under Doing Business
• Qualifications-based selection
  – Selection based on qualifications, skills and expertise, as opposed to a low bid
  – Negotiation of a fair and reasonable fee for services

• Comprehensive selection process
  – Interested firms submit a Statement of Interest
  – Formal process internally
  – Tollway negotiates fee with top firm
  – Chief Engineer provides award recommendation to Board of Directors
Illinois Tollway: Making a Connection

Procurement Opportunities

- Doing Business section of illinoistollway.com
  - Goods and Services Buying Plan
- Chief Procurement Office (CPO) resources
  - Notices of bid opportunities
  - purchase.state.il.us/
The new State of Illinois eProcurement System - BidBuy Deployment

The State of Illinois is proud to announce the implementation of a web-based eProcurement system called BidBuy. State agencies will use BidBuy to advertise solicitation opportunities, evaluate bids, and publish contract awards. It will become the State's primary solution for sourcing and placing orders from vendors for the CPO - General Services.

BidBuy will replace the current Illinois Procurement Bulletin - General Services (IP) and link directly with the Illinois Procurement Gateway (IPG).

Implementation will take place in two phases:
1. Phase 1 (February 2016) Vendor Registration - Registration opens allowing vendors to create and manage their business information in BidBuy.
2. Phase 2 (August 2016) Full Procurement - State agencies use BidBuy to complete small purchases, post solicitations, and award contracts. Vendors view and respond to solicitations and manage purchase.

Most current contracts will be migrated to BidBuy. In order to continue to do business with the State, you must register in BidBuy before full Procurement implementation in July, 2016. The State is opening Vendor Registration now to allow enough time for as many interested vendors as possible.

Note: If you currently have a contract with a state agency that will be active after July 1, 2016, please register by May 1, 2016. This will help us in loading your contracts in BidBuy.

How to Register in BidBuy:
- If you have a valid registration in the Illinois Procurement Gateway (IPG)
- If you have a valid Illinois Procurement Gateway registration number and expiration date, you will also receive instructions via email to log in and activate your BidBuy account and complete your registration.
• Invitation for Bid (IFB)
  – Awarded to lowest, responsible and responsive bidder
• Request for Proposal (RFP)
  – Awarded to vendor that provides the best value
• RFP Professional and Artistic (RFP P&A)
  – Qualified by education, experience and technical ability
What is a set-aside? Why is it beneficial?

How does the program work?
- 673 product and service categories
- $50,900 one-time purchase – most any product or service qualifies
- Any other procurement the Chief Procurement Office deems appropriate to set aside

Firms are listed in the small business database
- https://ipg.vendorreg.com/
Qualifications

- At least 51 percent owned and controlled by persons who are minority, women or designated as disabled
- Must be a U.S. citizen or resident alien
- Annual gross sales of less than $75 million

BEP goal participation is considered on solicitations $50,000 and above
- cms.diversitycompliance.com/
ILLINOIS TOLLWAY:  
MAKING A CONNECTION

ILLINOIS PROCUREMENT GATEWAY

- Accepts disclosures and certifications
- Minimizes risk of vendor disqualification for administrative errors at the time of bid opening
- Creates an electronic company record that may be updated at any time
- ipg.vendorreg.com/
State’s new eProcurement System

- Vendor registration now open

- Will replace current Illinois Procurement Bulletin (IPB)

- Transition from IPB to BidBuy expected to occur later this year

- bidbuy.illinois.gov
JOB ORDER CONTRACTING
FACILITIES PROGRAM
Facilities Services responsible for 107 facilities
  – 11 maintenance sites
  – 20 miscellaneous structures
    • Tollway headquarters
    • Central warehouse
    • Sign shop
    • Disaster recovery building
    • Central support complex

  – 24 attended mainline toll plazas
  – 54 unattended ramp toll plazas

• Includes lighting, heating, air conditioning and ventilation systems, electrical, plumbing and sewers
JOC FACILITIES PROGRAM

- Allows the Tollway to complete facilities-related projects in a timely and cost-effective manner
- Invites general contractors to bid competitively for opportunities to perform tasks related to construction and repair of various Tollway facilities
- Includes work on Tollway facilities including headquarters building, maintenance sites and toll plazas
- Awards contracts to perform work as needed without traditional design and procurement process
- Provides smaller projects for subcontractors, including small and diverse firms
Why JOC works for subcontractors

- Quick responsiveness requires multiple local subcontractors
- Wide range of projects means variety of subcontractors
- Results in greater number of subcontractor opportunities
- Multiple projects on multiple sites simultaneously
- Business Enterprise Program (BEP) and veteran’s goals
UPCOMING JOC PROJECTS

Job Order Contracting

OVERVIEW
The Job Order Contracting (JOC) Facilities Program enables the Illinois Tollway to accomplish facility repairs and construction with a single, competitively bid contract, eliminating the time and expense of the typical design-bid-construct cycle for each project. General contractors competitively bid from a catalog of construction tasks with pre-set unit prices. The JOC Facilities Program allows the Illinois Tollway to decrease project duration and cost, while increasing quality.

In February 2016, the Illinois Tollway awarded eight general contractors five-year contracts to perform various facility repair and construction projects throughout the Tollway system. In most cases, the general contractors rely on sub-contractors to perform tasks related to each project.

General contractors have a 25 percent Business Enterprise Program (BEP) goal and a 3 percent veteran goal for the term of the contract. Subcontractors interested in participating in JOC projects need to contact the general contractor directly.

<table>
<thead>
<tr>
<th>Project Number</th>
<th>Project Name/Location</th>
<th>JOC Contractor</th>
<th>Contact Name</th>
<th>Contact Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>IL-15-0001A-JGC-15-001.00</td>
<td>Building Entry Security Enhancements</td>
<td>ASAE Contractors Inc.</td>
<td>Frank DeSta</td>
<td>773-777-2240</td>
</tr>
<tr>
<td>IL-15-0001A-JGC-15-003.00</td>
<td>Toll Plaza 25 Des Plaines</td>
<td>ASAE Contractors Inc.</td>
<td>Frank DeSta</td>
<td>773-777-2240</td>
</tr>
<tr>
<td>IL-15-0001A-JGC-15-004.00</td>
<td>Toll Plaza 29 Des Plaines</td>
<td>McDonough Demolition</td>
<td>Paul Dadian</td>
<td>773-276-7707</td>
</tr>
</tbody>
</table>
DIVERSITY PROGRAMS
Veterans Business Program – **Opportunity to register today!**

- **Qualifications**
  - At least 51 percent owned and controlled by persons who are service-disabled veterans or qualified veterans living in Illinois
  - Annual gross sales of less than $75 million

**Small Business Initiative**
- Identifies select construction contracts that can be set aside specifically for small businesses and establishes small business goals on select construction contracts
PROPOSED VETERANS INITIATIVES

- Pursue Veteran Set-Aside Program for construction
- Establish workforce credit for hiring veterans
  - Firms hiring and retaining non-Workforce Innovation and Opportunity Act eligible veterans would earn credits for future bids similar to Earned Credit Program credits
- Expanding Partnering for Growth to construction contracts
Illinois Tollway Technical Assistance Program
- Partnerships with the Hispanic American Construction Industry Association and the Illinois Black Chamber of Commerce
- Prepares established firms including small, diverse and veteran-owned firms to participate as prime contractors on heavy highway and vertical construction contracts

Construction Business Development Center
- Partnership with the Illinois Community College Board
- Offers one-on-one support for small businesses
- Develops flexible, customized training and technical assistance

New technical assistance programs coming soon!
WORKSHOPS AND NETWORKING
WORKSHOPS AND NETWORKING

10:30 – 11:15 a.m.
- Veteran Business Program Certification (Classroom M202)
  - Unique opportunity for veteran-owned businesses to get help submitting paperwork to become certified
- Creating a Capability Statement (Classroom M201)
  - Learn why and how to create a capability statement

11:15 a.m. – 12 p.m.
- Veteran Resources (Classroom M201)
  - Provides an overview of assistance available to certified veteran-owned businesses
- Kick-Start Your Business (Classroom M203)
  - Gather ideas on business revitalization and increasing profitability
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THANK YOU