Engaging Our Vets October 14, 2016



AGENDA

- Move Illinois update and contract opportunities
- Doing business with the Illinois Tollway
- Job Order Contracting Facilities Program
- Diversity programs
- Workshops

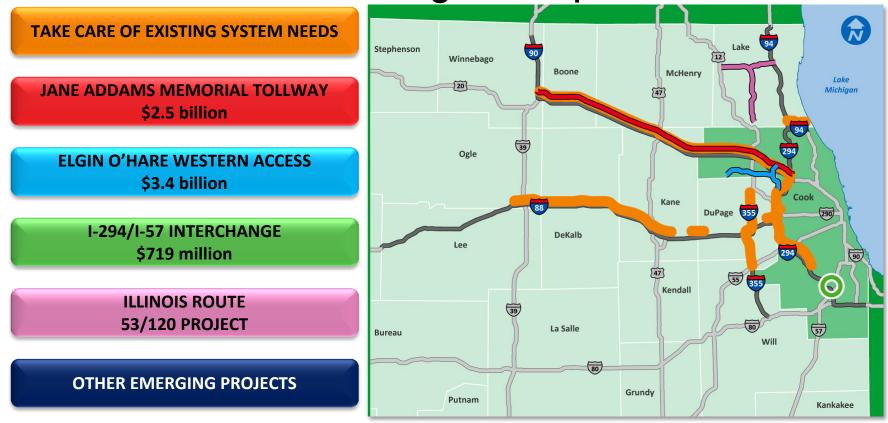




MOVE ILLINOIS UPDATE AND CONTRACT OPPORTUNITIES



Move Illinois Program Update



October 14, 2016

UPCOMING OPPORTUNITIES

 Variety of construction contracts advertising this fall to begin work in 2017



CONSTRUCTION BID-LETTING PROCESS

Information/Assistance Steps in the Process Available Identify upcoming projects **Bid-letting schedule Online Plan Room** Seek plans Compile bid Construction Contracts 101 Webinar Submit bid (to prime or Tollway) Bid opening/apparent low bidder Public bid opening (webcast) **Review paperwork** Tollway Board approval Receive Notice to Proceed



TENTATIVE PSB SCHEDULE

 Majority of upcoming opportunities will be future design efforts

Activity	Publish PSB	Statements of Interest Due	Selection Meeting	Type of Work	
PSB 16-2	1/25/2016	2/29/2016	TBD	Consulting Engineer Traffic Engineer	
PSB 16-3	4/1/2016	8/1/2016	TBD	 One Design Corridor Management contract for work on the Tri-State Tollway. One Environmental Impact Statement contract for work on IL 53/IL 120. One Maintenance Facilities Site Design contract. One Construction Management Contract on the EOWA. 	
PSB 16-4	TBD	TBD	TBD	Program Management Office.	
PSB 16-5 or 17-1	TBD	TBD	TBD	 Design Contracts for Central Tri-State Tollway. Design contracts for the North EOWA. 	
Back Backback				is subject to change As of 05/25/16	

Publication dates, number of contracts and type of work is subject to change

As of 05/25/16



PROFESSIONAL SERVICES BULLETIN (PSB)

- PSB lists opportunities available
- Interested firms submit a Statement of Interest detailing
 - Demonstrated ability of personnel
 - Past experience, record and performance data
 - References, reputation and resources
 - Workload and ability to meet time constraints
 - PSB available on the Tollway's website under Doing Business



SELECTION PROCESS

- Qualifications-based selection
 - Selection based on qualifications, skills and expertise, as opposed to a low bid
 - Negotiation of a fair and reasonable fee for services
- Comprehensive selection process
 - Interested firms submit a Statement of Interest
 - Formal process internally
 - Tollway negotiates fee with top firm
 - Chief Engineer provides award recommendation to Board of Directors



DOING BUSINESS WITH THE ILLINOIS TOLLWAY



PROCUREMENT OPPORTUNITIES

- Doing Business section of illinoistollway.com
 - Goods and Services Buying Plan
- Chief Procurement Office (CPO) resources
 - Notices of bid opportunities
 - purchase.state.il.us/

🔏 Illinois Tollway

Doing Business / Goods and Services /

Goods And Services

All Illinois Tollway purchases are done in compliance with the Illinois Procurement Code.

Non-construction supplies and services are procured under the rules of the Joint Committee on Administrative Rules (JCAR). Construction procurements are completed under the rules of the Illinois Department of Transportation or the Illinois Capital Development Board.

Frequently Asked Questions Related Links



How Can We Help You?



RESULTS AND REPORTING

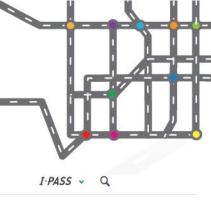
AWARD AND ORDERS

ward Notifications and Related Links

ndividual Award Information

Orders Against CMS-Led Procuremer





ILLINOIS PROCUREMENT BULLETIN

http://www.purchase.state.il.us/





PROCUREMENT APPROACHES

- Invitation for Bid (IFB)
 - Awarded to lowest, responsible and responsive bidder
- Request for Proposal (RFP)
 - Awarded to vendor that provides the best value
- RFP Professional and Artistic (RFP P&A)
 - Qualified by education, experience and technical ability



SMALL BUSINESS SET-ASIDE PROGRAM

- What is a set-aside? Why is it beneficial?
- How does the program work?
 - 673 product and service categories
 - \$50,900 one-time purchase most any product or service qualifies
 - Any other procurement the Chief Procurement Office deems appropriate to set aside
- Firms are listed in the small business database
 - https://ipg.vendorreg.com/

BUSINESS ENTERPRISE PROGRAM (BEP)

- Qualifications
 - At least 51 percent owned and controlled by persons who are minority, women or designated as disabled
 - Must be a U.S. citizen or resident alien
 - Annual gross sales of less than \$75 million
- BEP goal participation is considered on solicitations \$50,000 and above
 - cms.diversitycompliance.com/

ILLINOIS PROCUREMENT GATEWAY

- Accepts disclosures and certifications
- Minimizes risk of vendor disqualification for administrative errors at the time of bid opening
- Creates an electronic company record that may be updated at any time
- ipg.vendorreg.com/





BIDBUY

- State's new eProcurement System
 - Vendor registration now open
 - Will replace current Illinois Procurement Bulletin (IPB)
 - Transition from IPB to BidBuy expected to occur later this year
 - bidbuy.illinois.gov







JOB ORDER CONTRACTING FACILITIES PROGRAM



TOLLWAY FACILITIES SERVICES

- Facilities Services responsible for 107 facilities
 - 11 maintenance sites
 - 20 miscellaneous structures
 - Tollway headquarters
 - Central warehouse
 - Sign shop
 - Disaster recovery building
 - Central support complex

- 24 attended mainline toll plazas
- 54 unattended ramp toll plazas
- Includes lighting, heating, air conditioning and ventilation systems, electrical, plumbing and sewers









JOC FACILITIES PROGRAM

- Allows the Tollway to complete facilities-related projects in a timely and cost-effective manner
- Invites general contractors to bid competitively for opportunities to perform tasks related to construction and repair of various Tollway facilities
- Includes work on Tollway facilities including headquarters building, maintenance sites and toll plazas
- Awards contracts to perform work as needed without traditional design and procurement process
- Provides smaller projects for subcontractors, including small and diverse firms



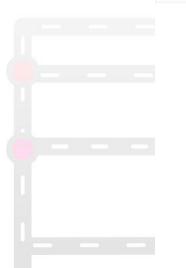
SUBCONTRACTOR BENEFITS

- Why JOC works for subcontractors
 - Quick responsiveness requires multiple local subcontractors
 - Wide range of projects means variety of subcontractors
 - Results in greater number of subcontractor opportunities
 - Multiple projects on multiple sites simultaneously
 - Business Enterprise Program (BEP) and veteran's goals





UPCOMING JOC PROJECTS



Illinois Tollway

Job Order Contracting

OVERVIEW

The Job Order Contracting (JOC) Facilities Program enables the Illinois Tollway to accomplish facility repairs and construction with a single, competitively bid contract, eliminating the time and expense of the typical design-bid-construct cycle for each project. General contractors competitively bid from a catalog of construction tasks with pre-set unit prices. The JOC Facilities Program allows the Illinois Tollway to decrease project duration and cost, while increasing quality.

In February 2016, the Illinois Tollway awarded eight general contractors fiveyear contracts to perform various facility repair and construction projects throughout the Tollway system. In most cases, the general contractors rely on sub-contractors to perform tasks related to each project.

General contractors have a 25 percent Business Enterprise Program (BEP) goal and a 3 percent veteran goal for the term of the contract. Subcontractors interested in participating in JOC projects need to contact the general contractor directly.

UPCOMING JOC PROJECTS AND CONTRACTOR DIRECTORY

	Illinois State Tollway JOC	Facilities Projects		
Project Number	Project Name/ Location	JOC Contractor	Contact Name	Contact Numb
IL-15-0081A-FHP-16-001.00	Planter Removal Tollway Headquarters, Downers Grove	FH Paschen, SN Nielsen & Assoc.	Anthony Izzi	773-444-3474
IL-15-0081A-FHP-16-003.00	Tunnel Water Leak Repairs Toll Plaza 51 Oakbrook	FH Paschen, SN Nielsen & Assoc.	Anthony Izzi	773-444-3474
L-15-0081A-FHP-16-005.00 Tollway Headquarters Downers Grove		FH Paschen, SN Nielsen & Assoc.	Anthony Izzi	773-444-3474
IL-15-0081C-AGC-16-001.01	5-0081C-AGC-16-001.01 Tollway Headquarters, Downers Grove		Frank Dellota	773-777-2240
-15-0081C-AGC-16-003.00 Maintenance Site DeKalb (M-11) & Dixon (M-12)		AGAE Contractors Inc.	Frank Dellota	773-777-2240
IL-15-0081G-MCD-16-003.00	AC Condenser Replacement Toll Plaza 29 Des Plaines	McDonagh Demolition	Paul Dadian	773-276-7707
IL-15-0081G-MCD-16-004.00	AC Replacement Maintenance Facility (M-3) Des Plaines	McDonagh Demolition	Paul Dadian	773-276-7707

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DIVERSITY PROGRAMS



PROGRAM UPDATES



Veterans Business Program – Opportunity to register today!

- Qualifications
 - At least 51 percent owned and controlled by persons who are service-disabled veterans or qualified veterans living in Illinois
 - Annual gross sales of less than \$75 million

Small Business Initiative

 Identifies select construction contracts that can be set aside specifically for small businesses and establishes small business goals on select construction contracts



PROPOSED VETERANS INITIATIVES

- Pursue Veteran Set-Aside Program for construction
- Establish workforce credit for hiring veterans
 - Firms hiring and retaining non-Workforce Innovation and Opportunity Act eligible veterans would earn credits for future bids similar to Earned Credit Program credits



Expanding Partnering for Growth to construction contracts



TECHNICAL ASSISTANCE



- Illinois Tollway Technical Assistance Program
 - Partnerships with the Hispanic American Construction Industry Association and the Illinois Black Chamber of Commerce
 - Prepares established firms including small, diverse and veteran-owned firms to participate as prime contractors on heavy highway and vertical construction contracts
- Construction Business Development Center
 - Partnership with the Illinois Community College Board
 - Offers one-on-one support for small businesses
 - Develops flexible, customized training and technical assistance
 - New technical assistance programs coming soon!



WORKSHOPS AND NETWORKING



WORKSHOPS AND NETWORKING

<u>10:30 – 11:15 a.m.</u>

- Veteran Business Program Certification (Classroom M202)
 - Unique opportunity for veteran-owned businesses to get help submitting paperwork to become certified
- Creating a Capability Statement (Classroom M201)
 - Learn why and how to create a capability statement

<u>11:15 a.m. – 12 p.m.</u>

- Veteran Resources (Classroom M201)
 - Provides an overview of assistance available to certified veteran-owned businesses
- Kick-Start Your Business (Classroom M203)
 - Gather ideas on business revitalization and increasing profitability



THANK YOU

